Valto

Dynamics 365

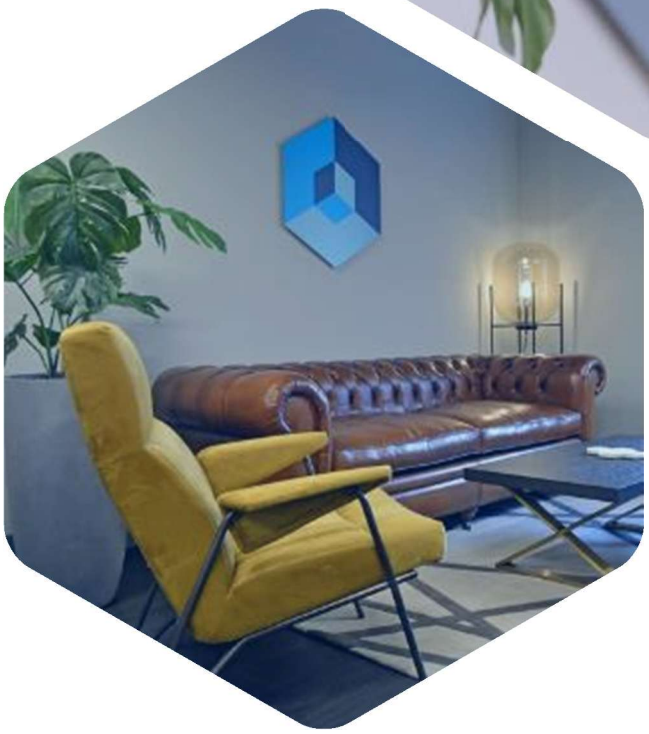
Scoping Workshop

G-Cloud 15 Service Description











Valto

Valto build the intelligent workplace of the future

Powered by Microsoft

Microsoft 365 · SharePoint · Power Apps · Teams · Azure · Intune · Copilot · Viva

Valto is a Microsoft specialist committed to helping customers get more from Microsoft.

As a Microsoft Solutions Partner, we are experts in Microsoft Technologies including Modern Workplace, Microsoft 365, Azure, Business Applications, Data & AI.

One of our primary goals is to help "Change the World" by Impacting 1 million lives positively through social initiatives and working with non-profits.

Our Vision

- Best place to work
- Biggest and best projects
- Happiest Customers
- Change the World
- Best Culture
- Best Talent

MODERN WORKPLACE

DEVELOPING INTRANET, DOCUMENT MANAGEMENT AND HYBRID WAYS OF WORKING SOLUTIONS USING MICROSOFT TEAMS, SHAREPOINT, VIVA, AND OTHER MICROSOFT 365 SERVICES

MICROSOFT 365 & AZURE

ASSISTING ORGANISATIONS MANAGING DEVICES INCLUDING DESKTOPS / MOBILES AND MIGRATING TRADITIONAL SERVERS INFRASTRUCTURE TO THE AZURE PUBLIC CLOUD

BUSINESS APPLICATIONS

PROVIDING DEVELOPMENT SOLUTIONS AROUND THE MICROSOFT POWER PLATFORM INCLUDING POWER APPS, POWER BI AND POWER AUTOMATE

DATA & AI

PROVIDING AI SOLUTIONS INCLUDING FABRIC, POWER BI, AZURE PRO CODE DEVELOPMENT AND COPILOT

MANAGED SERVICES

PROVIDING MANAGED SERVICES FOR ALL THE PILLARS OUTLINED INCLUDING IT SUPPORT FOR ORGANISATIONS.

Microsoft Solutions Partners



Microsoft Solutions Partner in Modern Work

Modern Work Solution Partners have demonstrated the capabilities to deploy for SMB & Enterprise based on performance, skilling and customer success.

We also hold the less common Microsoft Adoption and Change Management Advanced Specialization, which, in short, means that our projects stand an extremely high chance of successful adoption.

Microsoft Solutions Partner in Digital & App Innovation

As a Solutions Partner for Digital & App Innovation we have demonstrated our broad capability to help customers build, run, and manage applications across multiple clouds, on premises, and at the edge.

Additionally, we hold the Low Code Application Development Advanced Specialization which includes Microsoft Power Apps and Microsoft Power Automate, to rapidly develop custom and flexible low-code line-of-business solutions.

Service Description

Summary

Valto's Dynamics 365 Scoping Workshop helps organisations define the scope, priorities, and approach for a Dynamics 365 implementation. Through detailed discovery and expert guidance, we translate business needs into a clearly defined, delivery-ready scope.

Service Details

The Dynamics 365 Scoping Workshop is a structured engagement designed to move from high-level vision to a clearly defined implementation scope. Valto works with business and technical stakeholders to understand detailed requirements, constraints, and success criteria.

During the workshop, we explore processes, data, integrations, users, and reporting needs across Dynamics 365 applications. This includes Business Central, Sales, Customer Service, Field Service, Finance, Supply Chain Management, and Project Operations, ensuring the scope reflects real operational needs.

The session focuses on defining what is in scope and out of scope, identifying dependencies, and agreeing priorities. This reduces ambiguity and ensures expectations are aligned before delivery begins.

Following the workshop, Valto produces a documented scope covering requirements, assumptions, risks, and recommended delivery approach. This output can be used to support internal planning, procurement, or a fixed price implementation proposal.

Service features

- Detailed stakeholder discovery workshops
- Process and requirement deep dives
- Dynamics 365 application scope definition
- Business Central and Project Operations scoping
- Data, integration, and reporting considerations
- In-scope and out-of-scope definition
- Dependency and risk identification
- Prioritisation of requirements
- Delivery approach and phasing guidance
- Documented scope and recommendations

Service benefits

- Provides a clear, agreed implementation scope
- Reduces delivery risk and scope creep
- Aligns stakeholders before implementation
- Improves accuracy of delivery estimates
- Supports fixed price implementation planning
- Clarifies priorities and dependencies
- Improves decision-making confidence
- Reduces rework during delivery
- Accelerates readiness for implementation
- Improves return on Dynamics investment

Service constraints

Access to relevant stakeholders, process documentation, and system information is required. Outputs are advisory and form the basis for delivery planning or implementation proposals rather than delivered functionality.

Case Studies



Chester Zoo Case Study

Reducing waste through an efficient uniform ordering app to save money.

Chester Zoo staff members needed a way to keep track of previous orders and collections and an easier way to approve or reject any uniform related requests.

Click here to read.

City of London Case Study

The City of London previously managed its gardens with pen and paper.

Their goal was simple: build a Microsoft Power App solution that would streamline garden management for London's fieldworkers and administrators alike. The solution would have to be easy to use, scalable, and securely available on employee mobile devices.

Click here to read.





North Wales Fire and Rescue Services Case Study

NWFRS enhances emergency response with secure intranet deployment.

NWFRS needed to upgrade their on-premises information systems. By leveraging existing Microsoft 365 licenses, NWFRS achieved streamlined workflows and improved communication without incurring extra costs.