Valto

Dynamics 365

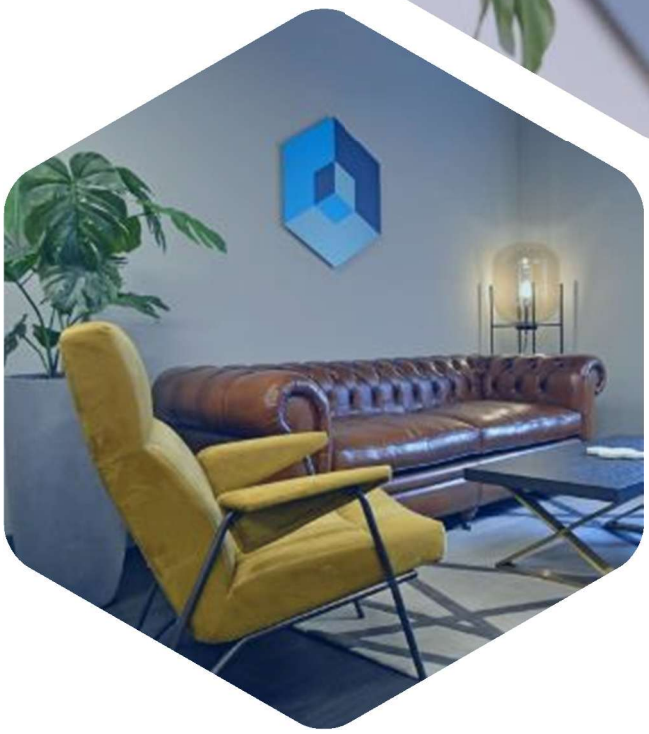
Envisioning Workshop

G-Cloud 15 Service Description











Valto

Valto build the intelligent workplace of the future

Powered by Microsoft

Microsoft 365 · SharePoint · Power Apps · Teams · Azure · Intune · Copilot · Viva

Valto is a Microsoft specialist committed to helping customers get more from Microsoft.

As a Microsoft Solutions Partner, we are experts in Microsoft Technologies including Modern Workplace, Microsoft 365, Azure, Business Applications, Data & AI.

One of our primary goals is to help "Change the World" by Impacting 1 million lives positively through social initiatives and working with non-profits.

Our Vision

- Best place to work
- Biggest and best projects
- Happiest Customers
- Change the World
- Best Culture
- Best Talent

MODERN WORKPLACE

DEVELOPING INTRANET, DOCUMENT MANAGEMENT AND HYBRID WAYS OF WORKING SOLUTIONS USING MICROSOFT TEAMS, SHAREPOINT, VIVA, AND OTHER MICROSOFT 365 SERVICES

MICROSOFT 365 & AZURE

ASSISTING ORGANISATIONS MANAGING DEVICES INCLUDING DESKTOPS / MOBILES AND MIGRATING TRADITIONAL SERVERS INFRASTRUCTURE TO THE AZURE PUBLIC CLOUD

BUSINESS APPLICATIONS

PROVIDING DEVELOPMENT SOLUTIONS AROUND THE MICROSOFT POWER PLATFORM INCLUDING POWER APPS, POWER BI AND POWER AUTOMATE

DATA & AI

PROVIDING AI SOLUTIONS INCLUDING FABRIC, POWER BI, AZURE PRO CODE DEVELOPMENT AND COPILOT

MANAGED SERVICES

PROVIDING MANAGED SERVICES FOR ALL THE PILLARS OUTLINED INCLUDING IT SUPPORT FOR ORGANISATIONS.

Microsoft Solutions Partners



Microsoft Solutions Partner in Modern Work

Modern Work Solution Partners have demonstrated the capabilities to deploy for SMB & Enterprise based on performance, skilling and customer success.

We also hold the less common Microsoft Adoption and Change Management Advanced Specialization, which, in short, means that our projects stand an extremely high chance of successful adoption.

Microsoft Solutions Partner in Digital & App Innovation

As a Solutions Partner for Digital & App Innovation we have demonstrated our broad capability to help customers build, run, and manage applications across multiple clouds, on premises, and at the edge.

Additionally, we hold the Low Code Application Development Advanced Specialization which includes Microsoft Power Apps and Microsoft Power Automate, to rapidly develop custom and flexible low-code line-of-business solutions.

Service Description

Summary

Valto's Dynamics 365 Envisioning Workshop helps organisations define how Dynamics 365 can support sales, finance, operations, and service processes. Through structured discovery and expert guidance, we identify high-value use cases and create a clear roadmap across Dynamics 365 applications.

Service Details

The Dynamics 365 Envisioning Workshop is a structured engagement designed to help organisations understand how Dynamics 365 can support their business objectives. Valto works with key stakeholders to explore current challenges, processes, and desired outcomes across customer, financial, and operational functions.

During the workshop, we review existing systems and processes and explore Dynamics 365 capabilities. This includes working across all Dynamics 365 applications such as Business Central, Sales, Customer Service, Field Service, Finance, Supply Chain Management, and Project Operations to identify where the platform can deliver the most value.

The session combines facilitated discussions, practical examples, and real-world scenarios. This enables stakeholders to identify high-impact use cases, understand integration considerations with Microsoft 365 and Power Platform, and make informed decisions before committing to implementation.

Following the workshop, Valto provides documented recommendations, priorities, and next steps. This includes a clear roadmap covering application selection, adoption approach, and phased delivery aligned to business goals.

Service features

- Stakeholder discovery and facilitated workshops
- Dynamics 365 capability overview across applications
- Review of sales, finance, and operational processes
- Use-case identification and prioritisation
- Business Central and Project Operations exploration
- Integration with Microsoft 365 and Power Platform
- Governance and security considerations
- Adoption and change planning advice
- Alignment with Microsoft best practices
- Documented recommendations and roadmap

Service benefits

- Aligns Dynamics 365 with business objectives
- Clarifies which Dynamics applications to use
- Improves efficiency across core business processes
- Reduces risk before Dynamics implementation
- Supports informed application selection decisions
- Improves integration across Microsoft platforms
- Accelerates digital transformation planning
- Improves stakeholder understanding and alignment
- Provides a clear Dynamics 365 roadmap
- Maximises value from Dynamics investment

Service constraints

The service focuses on awareness, education, examples, planning and recommendations rather than system implementation itself. Access to relevant stakeholders, process documentation, and existing system information is required. Outputs are advisory and do not include configuration or deployment unless separately agreed.

Case Studies



Chester Zoo Case Study

Reducing waste through an efficient uniform ordering app to save money.

Chester Zoo staff members needed a way to keep track of previous orders and collections and an easier way to approve or reject any uniform related requests.

Click here to read.

City of London Case Study

The City of London previously managed its gardens with pen and paper.

Their goal was simple: build a Microsoft Power App solution that would streamline garden management for London's fieldworkers and administrators alike. The solution would have to be easy to use, scalable, and securely available on employee mobile devices.

Click here to read.





North Wales Fire and Rescue Services Case Study

NWFRS enhances emergency response with secure intranet deployment.

NWFRS needed to upgrade their on-premises information systems. By leveraging existing Microsoft 365 licenses, NWFRS achieved streamlined workflows and improved communication without incurring extra costs.