Valto

Dynamics 365

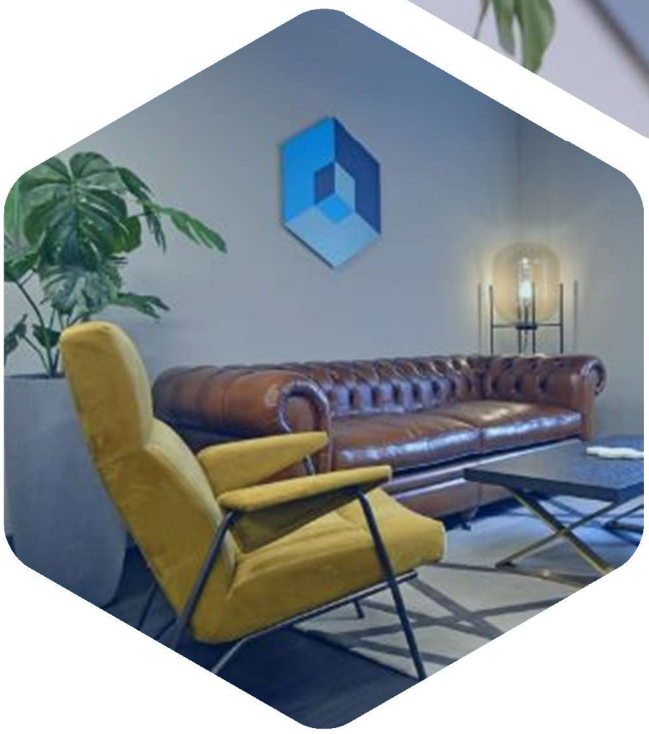
Deployment and Adoption

G-Cloud 15 Service Description











Valto

Valto build the intelligent workplace of the future

Powered by Microsoft

Microsoft 365 · SharePoint · Power Apps · Teams · Azure · Intune · Copilot · Viva

Valto is a Microsoft specialist committed to helping customers get more from Microsoft.

As a Microsoft Solutions Partner, we are experts in Microsoft Technologies including Modern Workplace, Microsoft 365, Azure, Business Applications, Data & AI.

One of our primary goals is to help "Change the World" by Impacting 1 million lives positively through social initiatives and working with non-profits.

Our Vision

- Best place to work
- Biggest and best projects
- Happiest Customers
- Change the World
- Best Culture
- Best Talent

MODERN WORKPLACE

DEVELOPING INTRANET, DOCUMENT MANAGEMENT AND HYBRID WAYS OF WORKING SOLUTIONS USING MICROSOFT TEAMS, SHAREPOINT, VIVA, AND OTHER MICROSOFT 365 SERVICES

MICROSOFT 365 & AZURE

ASSISTING ORGANISATIONS MANAGING DEVICES INCLUDING DESKTOPS / MOBILES AND MIGRATING TRADITIONAL SERVERS INFRASTRUCTURE TO THE AZURE PUBLIC CLOUD

BUSINESS APPLICATIONS

PROVIDING DEVELOPMENT SOLUTIONS AROUND THE MICROSOFT POWER PLATFORM INCLUDING POWER APPS, POWER BI AND POWER AUTOMATE

DATA & AI

PROVIDING AI SOLUTIONS INCLUDING FABRIC, POWER BI, AZURE PRO CODE DEVELOPMENT AND COPILOT

MANAGED SERVICES

PROVIDING MANAGED SERVICES FOR ALL THE PILLARS OUTLINED INCLUDING IT SUPPORT FOR ORGANISATIONS.

Microsoft Solutions Partners



Microsoft Solutions Partner in Modern Work

Modern Work Solution Partners have demonstrated the capabilities to deploy for SMB & Enterprise based on performance, skilling and customer success.

We also hold the less common Microsoft Adoption and Change Management Advanced Specialization, which, in short, means that our projects stand an extremely high chance of successful adoption.

Microsoft Solutions Partner in Digital & App Innovation

As a Solutions Partner for Digital & App Innovation we have demonstrated our broad capability to help customers build, run, and manage applications across multiple clouds, on premises, and at the edge.

Additionally, we hold the Low Code Application Development Advanced Specialization which includes Microsoft Power Apps and Microsoft Power Automate, to rapidly develop custom and flexible low-code line-of-business solutions.

Service Description

Summary

Valto's Dynamics 365 Deployment and Adoption service helps organisations successfully implement Dynamics 365 and achieve lasting user adoption. We deploy the platform securely, align it to business processes, and support users to ensure Dynamics 365 delivers measurable business value.

Service Details

The Dynamics 365 Deployment and Adoption service is designed to help organisations move from planning to live use of Dynamics 365. Valto works with stakeholders to confirm objectives, scope, and success measures before deployment begins.

We deploy and configure Dynamics 365 applications aligned to business needs. This includes solutions such as Business Central, Sales, Customer Service, Field Service, Finance, Supply Chain Management, and Project Operations, as well as integration with Microsoft 365 and Power Platform where required.

Alongside deployment, we focus on adoption and change. We support users through role-based guidance, best practice ways of working, and adoption planning to ensure Dynamics 365 is embedded into day-to-day operations.

Following deployment, Valto provides documentation, handover, and recommendations for ongoing optimisation. This ensures internal teams are confident managing Dynamics 365 and can continue to evolve the platform as business needs change.

Service features

- Dynamics 365 deployment planning and delivery
- Configuration of Dynamics 365 applications
- Business Central and Project Operations deployment
- Data migration and validation support
- Integration with Microsoft 365 and Power Platform
- Security, roles, and access configuration
- User adoption and change support
- Testing and deployment assurance
- Documentation and knowledge transfer
- Post-deployment review and recommendations

Service benefits

- Enables a controlled Dynamics 365 rollout
- Aligns Dynamics with business processes
- Improves user adoption and confidence
- Reduces risk during system deployment
- Supports secure and compliant usage
- Accelerates time to business value
- Improves operational efficiency
- Provides a scalable platform foundation
- Reduces rework after go-live
- Improves return on Dynamics investment

Service constraints

The Dynamics 365 Deployment and Adoption service is typically delivered remotely but can be delivered onsite by agreement. The service includes deployment and adoption activities but does not include ongoing support unless separately agreed. Access to Dynamics 365 environments, appropriate permissions, data sources, and stakeholder availability is required. Deployment scope and timelines depend on organisational complexity and agreed requirements.

Case Studies



Chester Zoo Case Study

Reducing waste through an efficient uniform ordering app to save money.

Chester Zoo staff members needed a way to keep track of previous orders and collections and an easier way to approve or reject any uniform related requests.

Click here to read.

City of London Case Study

The City of London previously managed its gardens with pen and paper.

Their goal was simple: build a Microsoft Power App solution that would streamline garden management for London's fieldworkers and administrators alike. The solution would have to be easy to use, scalable, and securely available on employee mobile devices.

Click here to read.





North Wales Fire and Rescue Services Case Study

NWFRS enhances emergency response with secure intranet deployment.

NWFRS needed to upgrade their on-premises information systems. By leveraging existing Microsoft 365 licenses, NWFRS achieved streamlined workflows and improved communication without incurring extra costs.