



Build powerful AI-enabled
business-critical systems
with no-code software



Excelpoint's G-Cloud Digital Transformation AI-enabled No-Code Platform offers a scalable, flexible, secure and reliable way to digitalise enterprise-wide business processes much faster than you think, leveraging legacy systems and information, replacing paper and spreadsheets, delivering powerful real-time reporting dashboards, accessible anywhere and on any device.

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There's a smarter way to digitalise

Our Company

For over 20 years, Excelpoint has empowered organisations to digitalise, automate, and streamline the way their business runs without the need for multiple apps or complex software.



Our Clients

Our (150 plus) clients and (500,000 plus) service users, span a multitude of sectors, both public and private, large and small – and some of them have been with us for over 15 years – all of which speaks volumes to our flexibility, reliability and capacity to evolve with changing technologies and business needs.

Our Product

Excelpoint's G-Cloud solution is hosted in the Microsoft Azure Cloud. It is accessible (securely) through any modern device - desktop, laptop, tablet, mobile et al, and accessed via a portal, internet and mobile App.

It can handle data through multiple channels without the need for re-keying, moving seamlessly through email, text and MSOffice, and complies with WCAG2.2 guidelines receiving an AA rating following an external audit.

The product is entirely configurable, guaranteeing an exact match with your requirements, and comes with a range of "quick start" application hubs, including CRM, ERP, GRC, comprehensive role-based access controls, and many more.

AI Power is Optional

AI-Powered Search uses AI to analyse data and deliver concise, natural-language summaries of each record. AI-Workflow Automation generates workflows from plain English, process descriptions. Our AI-Assistant can answer questions and show you exactly how to perform tasks, empowering your team to master the platform quickly. Or AI can be switched off if you prefer.

Our Services

We can provide training enabling in-house teams to configure your solution. Alternatively, we can supplement your teams with our consultants to expedite full benefits realisation. We also provide comprehensive first and second line support to ensure help is always on hand and run-time issues are addressed promptly.

To find out more please read on...

Business Benefits

“No code” technology delivers a solution which is tailored to your processes, exactly as you wish, quickly, with low cost and low risk because all the heavy lifting has already been done.

Whilst developers of off the shelf package solutions have spent their time adding to the functionality of their products, in the hope that at least some of it will overlap with your requirements – we on the other hand have spent our time honing the flexibility and interoperability of our product, safe in the knowledge we can expedite the assembly and configuration of pretty much any functional operation in very little time and on an as needed basis.

Getting it right - No-code software enables configuration of processes that are right for you, and not some approximation that applies general rules to a broad range of businesses, which you would expect in a package solution. Hence you pay only for what you need.



Powerful automation - Our automation engine is one of the most powerful in the marketplace, and this enables businesses to automate more aspects of their processes, delivering a better end customer experience and greater internal efficiencies.

Leverage Artificial Intelligence (AI) - Our platform has in-built capabilities that lead the builder through using AI as part of the normal business process to deliver benefits. This simplifies both the use of AI and gaining the best outcomes from AI for the business, enabling the use of AI in meaningful ways in the context of the business.



Leverage legacy systems investment - Our “open connectivity” capabilities enable automatic interaction with existing systems and repositories to leverage added value without impacting those critical systems. This allows organisations with a lot of value “locked up” in legacy repositories, to continue to exploit their content.

Accessibility - Our platform meets accessibility standards (WCAG 2.2 AA), embracing and supporting those visually impaired. It can be used from any device anywhere, while at your desk on a PC or Mac, tablet PC, or smartphone out in the field. This can support home working, flexible working, or field-based operators.



Rapid Return on Investment

Faster project delivery - Enables faster time to market, averaging ten times faster than conventional development techniques, with some of our customers experiencing a hundred times faster implementations. This can be the edge required in a competitive world, and of course significantly reduces implementation costs.

Rapid prototyping - Expedites clarity - allowing business leaders quickly to understand what will or won't work in the context of the business even when they don't have a clear vision of requirements at a detail level at the outset.

Point and click replacement - Some previous generation solutions such as older databases, excel spreadsheets, and even paper based processes can be digitalised and replaced with ease, almost to a point and click approach. This can help to remove the over-reliance on hidden processes in organisations.

Increases business agility supporting innovation - The world doesn't stand still and neither should your business. The ability to flex and adapt your business systems to a changing world is strategically important, never more evident than during the COVID crisis. Offering the ability to make positive change to a broader section of the workforce enables innovation and continuous improvement.

Built by business leaders (builders) not technical staff - The best systems are built by people who understand the business and the business challenges not detached technical teams. Coupled with Rapid Prototyping and Faster Delivery this radically reduces communication cycles and hence the iterations required to deliver a project to the precise needs of the business.

Reduce or remove the reliance on technical teams who are under extreme pressure - Developers are in short supply, and good ones even rarer, this makes them a difficult and expensive commodity to find. No-code allows the development to take place without these technical skills.



Low Risk

Reduced risk - There are many risks associated with technological advancement including: being the sole user for example with bespoke development; breakage during change management roll-outs; technology changes resulting in technology debt; missing strategically important deadlines; over-running budget; and shadow IT solutions that the business relies on. While our no-code solution is no magic wand, the approach is able to significantly reduce these and many other risks to the business.

Enhanced security and compliance - Whilst no application in the modern world can claim 100% security, using our platform has security considerations built in from the outset, with encryption in transit and at rest and compliance with many modern data and development standards out of the box.

Encourage better organisational collaboration - Our approach encourages the people in organisations to work together to automate more of the business processes, rather than departmental systems, or off-the-shelf products, which can create silo's. Together with the out-of-the-box ability to integrate with virtually any other software or information repository, the technology is an enabler rather than an inhibitor.
People + Process = Performance.

Future proofing - The concept of building up a debt in technology (technical debt) that needs to be revisited and re-developed periodically is well understood. Excelpoint can enable the systems you produce using our platform to span across multiple technology waves. Having provided no-code solutions for almost 25 years, we have allowed customers to migrate across three significant technology waves without the need to re-develop their solutions.

Protecting investment - Not only does the solution reduce or remove technical debt going forward, but our customers frequently recognise that, having invested in the technology to solve one business challenge, they quickly recognise that the same solution can be applied to other problems without the need to purchase any more licences.



Features

Workflow

Seamless automation - Excelpoint's workflow engine is a powerful, no-code process automation tool. Visually map out your business processes using a drag-and-drop interface. Design logic that automates the flow of information, updates records, notifies users, and keeps your entire organisation synchronised without writing a single line of code. Initiate processes automatically on a schedule, in response to user actions (like adding or editing data), or from another process.

Automated outputs - Automatically generate professional, data-driven documents from your Excelpoint applications. Use templates from familiar tools like Microsoft Word and Excel to create a wide range of documents, from invoices and letters to complex management reports. The system merges your live data into these templates, producing accurate, presentation-ready outputs on demand or as part of a workflow.

Automated communication - Keep your teams and systems informed with automated, multi-channel notifications. As processes run, Excelpoint can send timely alerts, reminders, and updates to ensure tasks are never missed. Notifications can be sent to users directly or to other platforms, and can even be configured to receive responses and trigger further automation. Notifications can also be obtained from external systems to trigger new workflows, enabling two-way automated conversations.

Integration - Connect to virtually any modern cloud application or service. Excelpoint can make standard HTTP requests to external APIs, allowing you to send and receive data as part of your automation workflows.



Custom Forms and Screens

Build direct - Visually build powerful business applications without writing code. Our drag-and-drop screen and form builder provides a true "what you see is what you get" (WYSIWYG) experience. As you design your interface, Excelpoint automatically creates the underlying database structures and relationships for you, handling all the technical complexity behind the scenes.

Dynamic solutions - Create smart, dynamic forms that guide users and improve data quality. Go beyond static input fields by adding conditional logic to your screens. Fields can appear, become mandatory, or even calculate their own values based on other inputs. You can also tailor the entire experience based on the user's role and permissions.

Automate - Use a powerful, Excel-like expression language to automatically populate fields, perform calculations, and implement business rules. Display different fields and layouts to different users based on their role, ensuring they only see relevant information.

Responsive solutions - Design once, deploy everywhere. Every screen and form you create in Excelpoint is automatically responsive, providing a seamless and professional experience on any device. Your applications will look and work great on desktops, tablets, and smartphones, with no extra effort required from you during the building process.

Data Visualisation

The right view - Our reporting and visualisation tools empower anyone to explore datasets, uncover trends, and make faster, smarter decisions—no expertise required. Your data is a story, and our platform gives you the right lens to see it. Whether you need to manage a project, plan resources, or get a high-level overview, we have a specialized view for every situation.

Tabular view - Explore your data in a familiar and powerful spreadsheet-style view. Any search or query in Excelpoint can be displayed as a clean, tabular grid. From here, users can instantly sort, filter, and customise the view on the fly, making it easy to perform ad-hoc analysis and find answers quickly.



Planner view - Plan projects, manage resources, and visualise long-term schedules with our interactive planner view. Similar to a Gantt chart, the planner displays tasks and activities as coloured bars on a timeline. It's a powerful tool for visualising concurrent workstreams, resource allocation, and project progress, all with a simple drag-and-drop interface.

Kanban view - Manage your workflows visually with flexible Kanban boards. Organise tasks as cards and move them through custom stages—from 'To Do' to 'Done'—with a simple drag-and-drop action. Kanban boards provide an at-a-glance view of your entire process, helping you to track progress, identify bottlenecks, and keep your team aligned.

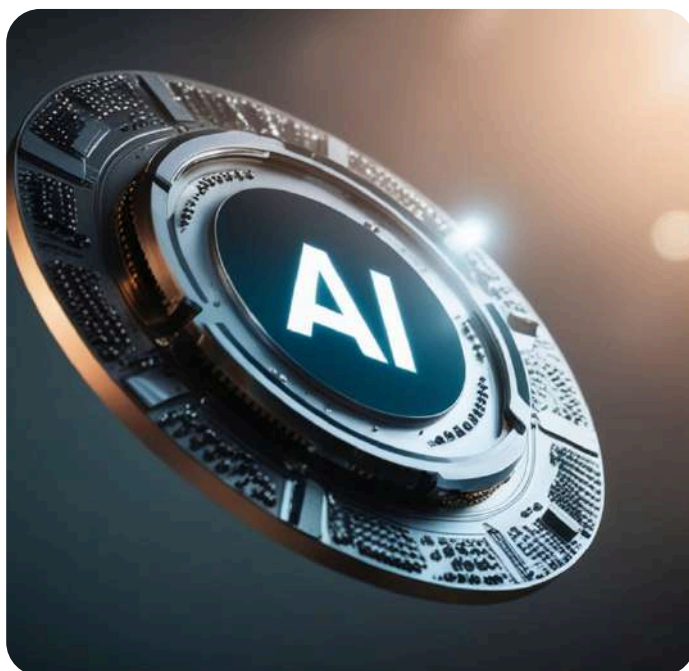
AI Ready

Our platform is AI-ready - but doesn't rely on AI. We recognise not every department is ready to engage with AI, and it's up to you how much you leverage the technology. We can switch it on or off! In addition, you can future-proof your AI strategy and avoid vendor lock-in, as we are not tied in to a single AI provider.

Leverage AI

AI assistant - Use your own expert assistant, built into the Excelpoint platform. Available everywhere, the AI Assistant is a conversational agent you can talk or type to. Ask it to find information, create charts, run processes, or even fill in forms for you by processing documents and images. It can also act as a tutor, guiding you on how to use the system.

AI Search - Instantly understand the story behind your data. The Search Insights feature uses AI to analyse tabular search results and generate a concise, natural language summary for each record. Instead of manually scanning rows and columns, you get a simple, easy-to-read description that highlights the key information for you.



Automated data entry - Drop a file, such as a Word document or an image, into the chat, and the assistant will intelligently extract the information to complete a form.

Conversational interaction - Use natural language (typed or spoken) to ask questions, perform actions, and get results directly in the chat interface.

Agentic capabilities - The assistant has access to tools within the platform, allowing it to behave like an employee—adding records, running workflows, and reporting back on the results.

Build with AI - Accelerate your entire application development lifecycle with AI. The Excelpoint AI Assistant acts as your co-pilot for building. Use natural language to create data structures, design forms, and construct complex automation workflows.

Create apps from prompts - Describe the data you need to manage, and the AI will build the necessary screens, fields, and database structures for you.

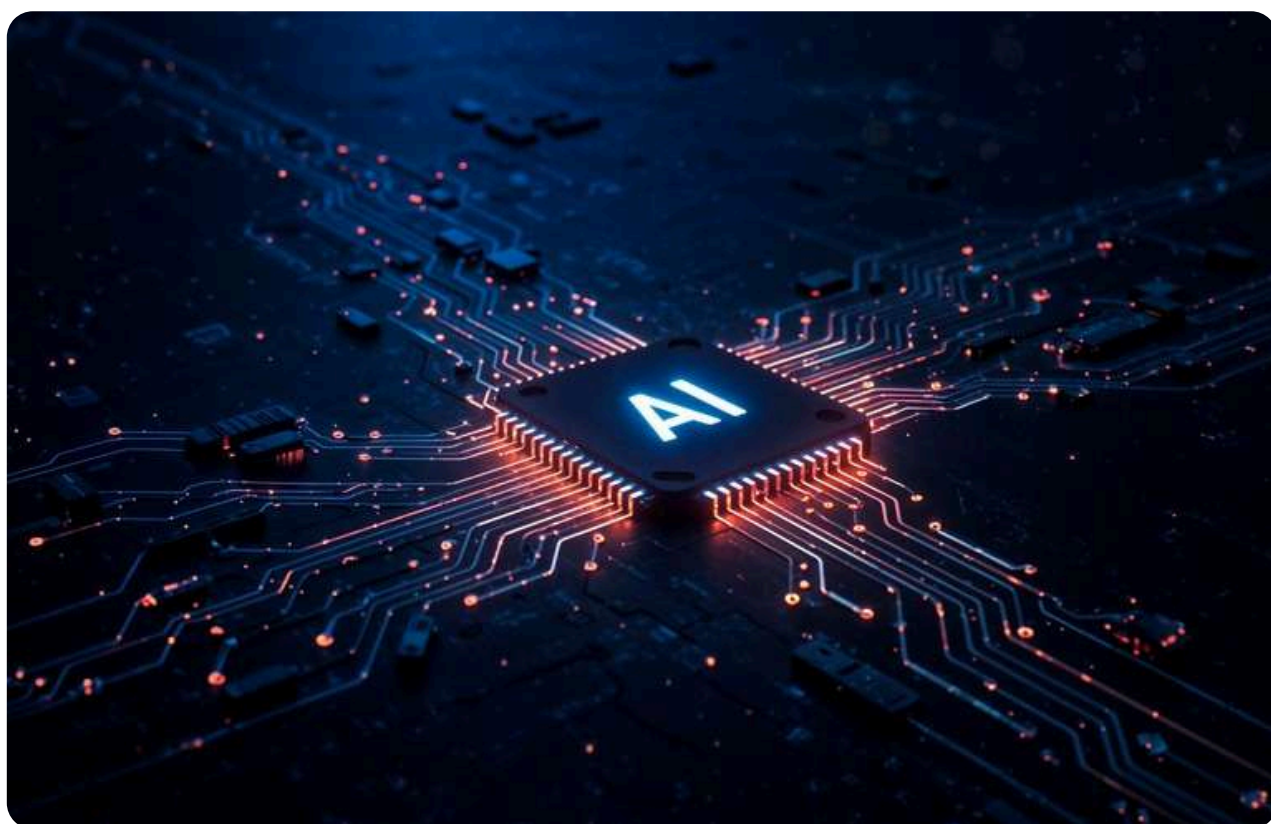
Expression and logic assistance - Get help writing and understanding Excelpoint's powerful expression syntax, with the AI acting as a built-in expert.

Explain existing systems - Ask the AI to explain what an existing workflow, form, or expression does, making system maintenance and support faster and easier.

Build faster than ever before - Go from concept to a working application in a fraction of the time it takes with traditional development.

Empower citizen developers - Lower the technical barrier to building, enabling more people in your organisation to create the solutions they need.

Reduce maintenance costs - Simplify the process of understanding and supporting existing applications with AI-powered explanations.



Quick Start Applications

Solutions configured in our No-Code Platform can start from a completely “green field site” to deliver exactly what you require - or you can kick start your digital journey with one (or more) of our “Quick Start Applications”

Choose from the range listed below and hit the ground running;

- You could start small and get up and running in just a few days with a single application
- You could select a number of quick-start applications and exploit the benefits of each
- You could start with green field configuration, build your tailored solution, and then extend it with additional quick start applications as “add on’ functions.

All solutions would benefit from the same set of business benefits and wider platform features already articulated in the pages above.

ERP

- Talent Management
- Project and Portfolio Management
- Asset and Lifecycle Management
- Inventory Control
- Training Management
- Competency management
- Sickness and Absence Management
- Human Resource Management

Workflow

- Content and Workflow Management
- Capture
- Document
- Enterprise Portals and Digital Workplace
 - Multi-Audience Portals
 - Integrated Employee Workplace
- Knowledge Management
- Document Management
- Bid Management
- Opportunity Management
- Audit Management

CRM

- Sales Force Productivity Management
- Customer Service
- Complaint Handling

Operations

- Production and Operations
- Service Industry & Public Sector Operations
 - Healthcare
 - Education
 - Adult Social Care
- Risk Management
- Point of Work Risk Assessment
- Task and Activity Management
- Service Desk / Incident Management
- Change Management
- Resource Rostering
- GDPR - Including Information Asset Register
- RIDDOR
- Building Compliance
- Feedback Management
- Lost and Found Property Management

We are not sector-specific



Charities



Construction



Energy



Engineering



Financial Services



**Local & Central
Government**



Manufacturing



Mining



NHS



Nuclear



Service Sector



Utilities

Our software drives the business processes of organisations of all sizes, from SME's to global business brands recognised worldwide.

Our Customer Success Stories

Our powerful software is helping drive the business processes of organisations of all sizes and across a wide range of sectors, enabling them to be more efficient and profitable.

Here are some examples of how our software is helping.



Department for
Energy Security
& Net Zero

Amongst DESNZ many functions is the management of grant funding to innovators in the Energy Sector.

The DESNZ solution - procured via G-Cloud: supports the creation of competition questionnaires; provides a secure customer portal guiding applicants to complete their application; supports assessment, moderation, and automated feedback; captures financial and non-financial KPI's and benefits from resulting delivery projects; and, provides dashboards and management reports supporting detailed analysis and comprehensive reporting.



Durham County Council's Care Connect team provide equipment to those in need to support independent living and improve quality of life.

Their solution - procured via G-Cloud: provides simple CRM functionality to track customer details; includes asset management functions to track equipment; captures who has what items; automates the annual invoicing - taking into account the sometimes-complicated funding arrangements; and, provides management reports on all of the above.



Business Durham

Via its tendering process, Durham County Council's business support service, Business Durham choose our no-code software to create a tailored CRM solution to enable the accurate recording and centralisation of businesscritical information to manage customer relationships, drive insight and support business strategy.

Our agile methodology enabled Business Durham to configure and deploy a solution within four months, meeting a deadline of the incumbent software licence coming to an end.



Anglian Water's Biosolids team needed to operate literally "in the field". With our no-code software, it now has access to compliant business processes, internal documentation/standards and data from pre-existing corporate systems.

Additionally, it can seamlessly link to external information including, mapping systems and DEFRA recommendations and guidelines.



Rather than a phased approach, Aura Infection Control decided to encapsulate the entire business processes in one development, implementing CRM, order processing, customer service helpdesk, inventory control, invoicing, resource scheduling and sales management.

It proved to be a crucial benefit during the Covid pandemic as the business could rapidly adapt to changing circumstances.



Following the successful implementation of our change management and risk management solution, we configured our nocode software to automate inventory management.

We digitalised the core process throughout the metal recycling facility, from arriving on-site, through processing, to the final consignment off-site for onward treatment or managed disposal.



We implemented an incident management system tailored to meet Nacro's unique requirements encompassing all aspects of RIDDOR whilst including security and safeguarding.

Our no-code software provided out of the box integration with three of Nacro's existing systems - Human Resources, Learning Management and Property Management.



If U Care Share plays a vital role in keeping people safe and supporting some of the most vulnerable members of society. Our no-code software provides invaluable insight from the outcomes of workshops and questionnaires and monitors the progress of the people the charity supports.

It automatically generates crucial information to facilitate and implement a support plan tailored to the exact needs of the individual.

Supportive.

Our no-code software delivers a system to support a key health authority contract. The system is accessible at the head office, from any mobile device and via standalone apps in remote areas.

All the information captured is processed and manipulated centrally to output data for a range of primary care organisations including, local GP practices.



To eradicate significant workload at tier 1 and tier 2 supplier levels, we configured our no-code software to automate the supplier work requests process to invoicing. It enables customers to create a work request offering automated pricing.

Once approved, it schedules the work, allocates resources and generates tasks on standalone native mobile apps. On completion, the central system triggers invoicing processes.



CISC embraced our technology initially for a small project but quickly realised the benefits and have subsequently rolled the software out across almost all business processes associated with managing the commissioning, contracting, and operating of its biomass power stations.



HM Government
G-Cloud
Supplier



Corporate Social Responsibility

Building a sustainable future together

Corporate Social Responsibility



Historically, much of what we would now class as Social Value, we have done more out of a sense of Corporate Social Responsibility and it being the “right thing to do” than to evidence measurable progress towards some Social Value target. Going forward we realise we can do both.

Mission 1 - Kickstart Economic Growth, and its 3 Policy Outcomes of Fair Work; Skills for Growth; and Innovative, Resilient and Flexible Supply Chains - all dovetail very well with our business.

- Internally - our high-tech no-code platform provides high quality jobs for our workforce, and the highly marketable skills of our employees ensure we offer fair pay. We provide excellent working conditions in modern well-equipped offices and encourage skills development and progression.
- Externally - we support SME's to digitalise their processes and improve their resilience, providing scalable solutions thus enabling their growth.
- In collaboration - with Value Procure (more details below) we have developed solutions to help advance the Social Value agenda further.

Mission 2 - Make Britain a Clean Energy Super Power

- Internally - our carbon footprint is very small: we selected an environmentally friendly office designed for optimal sustainability from the ground up: eg. ground source heat pumps, solar panels, LED lighting, underfloor heating, and rainwater runoff off into grey water systems. We are within easy walking distance we have a railway station connecting us to the national rail network; we offer salary sacrifice electric car schemes; and we (almost always) meet remotely via online technologies to minimise business travel.
- Externally - we support a number of customers progress the green agenda - the best example would be Modeshift for whom we provide the platform on which they encourage sustainable travel, a platform used by 75 Local Authorities and over 4,000 sites across Schools and companies to set targets and measure progress. We also support the nuclear industry capture compliance in decommissioning, bio-solids companies, and have supported Re-heat (who enable the switch from fossil fuels to sustainable fuels) achieve B-Corp certification.





Mission 3 - Take Back Our Streets / Community & Place

- Internally - we sit (or have sat) on several charity Boards, including Age Uk Northumberland and Supportive, we support charities and SME's with low cost (sometimes free) IT solutions, and we encourage staff to take up to 4 days annually to volunteer.
- Externally - we enable a number of charities through our no-code platform, and via our partnership with Value Procure aim to do significantly more going forward, linking the VCSE sector to social value opportunities - Supported charities include Supportive and AgeUK.



Mission 4 - Break Down Barriers to Opportunity, and in particular the Policy Outcome to facilitate pre-work education, placements, apprenticeships, mentoring; create long-term workforce pipelines.

- Internally - we provide apprenticeships, training and long-term career progression in high-tech jobs.
- Externally - we support a number of charities - for example NACRO works with ex prison offenders and helps with accommodation, continuing education and placement in work, with Veterans at Ease who do the same for veterans, and also Value Procure supporting "Talking Heads".



Mission 5 - Improve Health and Wellbeing

- Internally - we provide comprehensive private health care for all staff, which rewards and incentivises staff for healthy behaviours, we support flexible working policies particularly those with young families or specific care needs.
- Externally - we support the charity If You Care Share which deals with suicide prevention, and the charity Solan Connor Fawcett Family Cancer support children and adults effected by cancer diagnosis. Our support helps them operate more efficiently to deliver the right service to the right receiver at the right time, and retrospectively we enable them to produce verifiable evidence of their work to support future grants and donations.

Working with Value Procure - To advance the social value agenda

Value Procure Limited provides Business Consulting Services to SME's and VCSE's primarily focussed on assisting them with Public Sector Procurements and Social Value, including support with Finding, Matching, Delivering and Evidencing Social Value outcomes. It also aims to support Commissioning Bodies (Local and Central Government) and Tendering Suppliers, to match their Social Value commitments with relevant Charities' Social Value needs, thus forming a "virtual circle" in which the resultant outcomes exceed the sum of the parts.

We are supporting Value Procure and building (free of charge) a solution which provides the enabling systems to deliver the "virtual circle".

In business terms the "virtual circle" comprises the following elements:

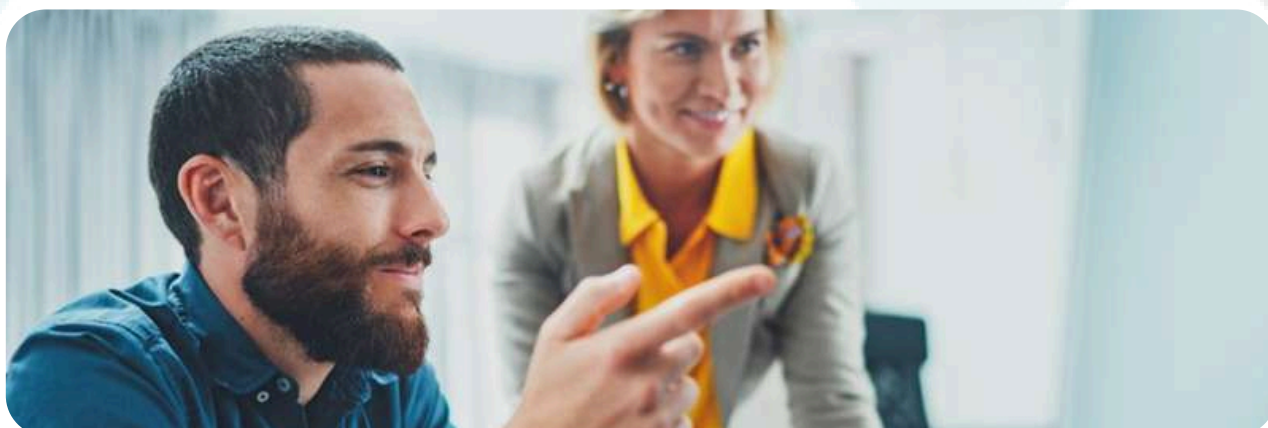
- **Charities** - Most charities rely on grant funding or donations to deliver their desired outcomes and seek to evidence how the moneys are spent in charitable works. Phase 1 of the solution aims to take the evidencing further to utilise accepted metrics like TOMs to quantify the value of the outcomes achieved, which is often a healthy multiplier above the value of the donation. The outcomes may be displayed in £'s of Social Value or something different, such as Social Return on Investment (SROI). All options should be available in the tool to allow for the organisation to select their preferred method of measurement.



- **Commissioning bodies** - mandate social value in all tenders let under the new Procurement Act and require evidence that Social Value commitments made in supplier tenders subsequently get delivered post contract award. All Contracting Authorities will need to demonstrate their delivered Social Value so we need the ability for them to pull a report at the push of a button to display the committed and delivered Social Value.
- **Tendering suppliers** - will list their areas of endeavour not specific commitments, and often struggle to deliver in full, and to evidence said delivery - for example they may offer 5 days voluntary service but struggle to find anything on which to volunteer. They may also end up using their volunteered days in work of lesser value than they could - eg Excelpoint may volunteer to paint a wall or pick up litter - but would add much greater value if their voluntary work provided Systems and Process advice and support. Having the VCSE lists to match their commitments will allow for better value of delivery within the contract.
- **Matching service** - Phase 2 therefore aims to allow Charities to post requirements for voluntary support, and for Tendering Suppliers to identify and “match up” with said requirement. A “matched” social value commitment should have greater weight in the eyes of the commissioning body, as it will allow the tendering organisation to demonstrate how they will actually deliver.
- **Evidence of outcome** - each commitment will then be tracked by Value Procure - aided by alerts and prompts within the Phase 2 solution and will finally be signed off once suitable post-delivery case studies have been submitted and accepted by Value Procure. The outcomes will also utilise TOMs or equivalent metrics to quantify the value of the outcome and will support case study completion via suitable information capture from both Charity and supplier.

Matching Charities’ requirements with tendering supplier commitments should increase the likelihood of delivery and should enhance the value of the outcome (eg IT support vs litter picking).

Evidencing full outcomes will also use accepted metrics and enhance visibility to commissioning bodies, grant funders and donors, and should thus make future grants and donations more likely. Allowing suppliers to view a range of “Social Value” needs and opportunities should also enhance their ability to identify better ways to deliver “Social Value”.



Our Commitment to Delivery of Social Value Going Forward

Whilst qualitatively we are proud of our Social Value contributions to-date we recognise, in part through our work with Value Procure, that we can do more to quantify and track the value delivered. We recognise also that by carefully aligning our endeavours to activities in which they add most value (eg our work with Value Procure) that we can further enhance our contribution.

General Points

- We have appointed Parry Jenkins as our Social Value Champion who will act as the primary Social Value Contact within the Senior Leadership Team at Excelpoint.
- We will work with contracting authorities and leverage our Value Procure Portal to identify social value opportunities local to the contracting authority, will prioritise and implement such opportunities as they arise and will influence staff, suppliers and communities to do likewise.
- We will measure and report on the delivery of social value in all Call-Off Contracts, in either (or both) MACs and TOMs Frameworks

Our Baseline

- We source from local suppliers where we can, and monitor said spend. That said, some of our suppliers are Global Brands (eg Microsoft Azure Cloud) with no equivalent local alternative. Currently 51.4% of our spend is locally focussed.
- We strive to employ locally too, and 94% of our employees live within a 25-mile radius of the office. A third of our employees also started with us as apprentices straight from school. They have since completed their apprenticeship and are now with us full time.



- We offer staff 4 paid volunteering days each year to support community projects - for example we:
 - Serve as trustee in the board of a local charity.
 - We have built software to help charities calculate the monetary value delivered from grant funding.
 - We actively support other local charities - with time and financial donations.
- We partner with local organisations to develop mutually beneficial offerings to take to market - for example Value Procure we are building a system which will help charities measure their own social value, and also allow charities to seek suppliers to match up their volunteering offers with charitable requirements.
- We provide work experience opportunities to local young people through apprentice schemes and are currently reviewing CV's for the next apprentices.
- We progress against these targets is reviewed quarterly and discussed at our Senior Leadership Team meetings. We are committed to improving these targets over time as the organisation grows.



As part of any Public Sector Contracts Going Forward

As part of any framework call off contract, we will

1. Offer 3 months free trial access to our Social Value Portal - developed in collaboration with Value Procure.
2. Use the Social Value Portal to identify Charities local to the contracting authority in need of IT support and offer two free 2-day IT health checks (annually) to interested parties.
3. Offer (free of charge) prompt training and development to the Contracting Authority accessing the framework covering the topics bulleted below and deliver said training annually throughout the contract:
 - Understanding no-code platforms and “how to build” without coding
 - Exploiting AI - How to for beginners

4. Offer (free of charge - captured as social value) a programme of career talks for schools and community groups connected to the contracting authority's customers to be delivered annually throughout the contract. These sessions will:

- Provide insight into careers in the software development sector
- Support young people in building employability skills.

The team at Excelpoint brings previous experience in supporting communities through training, volunteering and partnership working. We are committed to applying this knowledge to ensure strong social value delivery from the outset. We have included case studies to demonstrate our previous experiences.

We are committed to working with each contracting authority and its customers to ensure this Framework generates measurable social value. Our approach will be monitored, reported, and continuously improved to maximise benefit for local communities.

At the outset of each contract, we will work with the contracting authority to identify, and agree specific, measurable timebound actions to deliver against our four commitments listed above.

This will be done in partnership with Value Procure to ensure we utilise to best effect any recourse to ensure social value.





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