

A background image showing three healthcare professionals in a clinical setting. A male doctor in a white coat and stethoscope is smiling and looking at a tablet held by a female nurse in blue scrubs. Another female nurse in blue scrubs is partially visible on the left. The image is dimmed to allow text to be overlaid.

excelpoint

G-Cloud 15 Pricing

Build powerful AI-enabled business-critical systems
with no-code software



Excelpoint's G-Cloud Digital Transformation AI-enabled No-Code Platform offers a scalable, flexible, secure and reliable way to digitalise enterprise-wide business processes much faster than you think, leveraging legacy systems and information, replacing paper and spreadsheets, delivering powerful real-time reporting dashboards, accessible anywhere and on any device.

Our fees are made up of 3 elements:

- Consultancy Days - for support to configure, test and implement the solution to your specification, though you can build it yourselves.
- Software as a Service Licence Fee - which includes support and maintenance.
- Hosting Fees - if hosted by us, though you could host it yourselves.

In addition - we support the use of multiple Large Language Models and Artificial Intelligence via configurable processes, allowing extensive use, or if you prefer allowing no use at all. Access to AI and LLM's is achieved on a "bring your own key" basis, so that you select appropriate LLM to suit your purpose and your security needs. As a result, the costs of consumption are external to Excelpoint, but the provision of access to the LLM is covered by the fees itemised above.

Consultancy Days

Consultancy days are based on a blended daily rate and can be purchased individually at the un-discounted rate of £1,200 per day or purchased in blocks of at least 10 on a discounted pre-paid basis at the discounted rate of £800 per day.

Pre-Paid Consultancy Days

Pre-paid professional service days give you flexibility and value. You can purchase a block of at least ten (10) professional service days in advance at a discounted rate, which we'll invoice on standard 30-day terms.

Your purchased days are banked for you to use whenever needed, subject to availability of our consultants. Pre-paid days are non-refundable and must be used within 24 months of purchase.

This approach gives you:

- Cost savings through discounted day rates
- Budget certainty with upfront invoicing
- Flexibility to draw down days when your projects require support
- Reduce procurement overhead by block purchasing rather than justifying many small purchases
- Large Projects can benefit from the flexibility this provides during an Agile delivery

Client-Side Support - is entirely optional but is available if required, to help you plan for and prepare to deliver what we need from you. Client-side support days can be purchased at the same consulting rate as above. Any days not used may be transferred to the "pool of days" for Excelpoint Consulting Support or carried forward for use on future stages of work.

SaaS Licence Fees - Concurrent Licences

These are primarily based upon concurrent licence numbers and not total number of users, and fees include support and maintenance. We start with an entry level of 3 concurrent licences and then apply a sliding scale (per the table below) for each additional licence required. This can be paid annually at the (30%) discounted rates shown below, or monthly without the 30% discount.

Concurrent Licences	Description	Annual Licence Fee Paid Annually
3	Entry level system - 3 Licences	£6,000
4 to 10	Per additional concurrent licence	£1,200
11 to 20	Per additional concurrent licence	£1,140
21 to 40	Per additional concurrent licence	£1,080
41 to 70	Per additional concurrent licence	£960
71 to 100	Per additional concurrent licence	£840
101 to 200	Per additional concurrent licence	£720
201 to 350	Per additional concurrent licence	£600
351+	Per additional concurrent licence	£540

SaaS Licence Fees - Per User Basis

Licences can also be bought on a per user basis, per the table below.

Per User Licences	Description	Annual Licence Fee Paid Annually
3	Entry level system - 3 Licences	£2,000
4 to 10	Per additional per user licence	£400
11 to 20	Per additional per user licence	£380
21 to 40	Per additional per user licence	£360
41 to 70	Per additional per user licence	£320
71 to 100	Per additional per user licence	£280
101 to 200	Per additional per user licence	£240
201 to 350	Per additional per user licence	£200
351+	Per additional per user licence	£180

Quick Start Applications

Solutions configured in our No-Code Platform can start from a completely “green field site” to deliver exactly what you require - or you can kick start your digital journey with one (or more) of our “Quick Start Applications”.

Choose from the range listed below and hit the ground running;

- you could start small and get up and running in just a few days with a single application;
- you could select a number of quick start applications and exploit the benefits of each;
- you could start with green field configuration, build your tailored solution, and then extend it with additional quick start applications as “add on’ functions.

Individual Quick Start Applications cost £2,000. If you wish to purchase a number then we can agree a price on application, which it will be less than the sum of the individual applications. You can implement these yourselves or with the aid of support from our team of consultants.

ERP

- Talent Management
- Asset and Lifecycle Management
- Inventory Control
- Training & Competency Management
- Sickness and Absence Management
- Human Resource Management

Workflow

- Content and Workflow Management
- Capture
- Document
- Enterprise Portals and Digital Workplace
 - Multi-Audience Portals
- Knowledge Management
- Bid Management
- Opportunity Management
- Audit Management

CRM

- Sales Force Productivity Management
- Customer Service
- Complaint Handling

Operations

- Production and Operations
- Service Industry & Public Sector Operations
- Risk Management & POWRA
- Task and Activity Management
- Service Desk / Incident Management
- Change Management
- Resource Rostering
- GDPR - Including Information Asset Register
- RIDDOR
- Building Compliance
- Feedback Management
- Lost and Found Property Management

Hosting

The solution can be hosted by us in the MS Azure Cloud at UK or approved EU Data Centres, by you in your Cloud, or by you on on-premise servers.

If hosted by us then the fees are dependent on the level of availability required, and the volume of data stored. In the vast majority of cases customers require the standard service, but for very high availability and for high data volumes (eg multiple video files) the complex service is recommended.

As with licences, we start with an entry level aligned to the 3 licences and then apply a sliding scale (per the table below) for aligned to each additional licence required.

Annual Fees - Paid Annually

Licences	Description	Hosting Standard	Hosting Complex
3	Entry level system - 3 Licences	£1,000	£4,000
4 to 10	Per additional licence	£150	£350
11 to 20	Per additional licence	£143	£332
21 to 40	Per additional licence	£135	£315
41 to 70	Per additional licence	£120	£280
71 to 100	Per additional licence	£105	£245
101 to 200	Per additional licence	£90	£210
201 to 350	Per additional licence	£75	£175
351+	Per additional licence	£68	£158

Our licence, support and maintenance arrangements are provided on a Software as a Service basis payable annually in advance. We support monthly payment of SaaS and Hosting fees, but charge a premium of 30% for this.

VAT and Expenses

All pricing above is subject to our standard terms and conditions and is exclusive of VAT. Expenses will be kept to a minimum as we can do almost all of the work remotely, but if required will be agreed with you at the time based on your standard terms.



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