

Introduction:

Services offered:

1: Design and Cloud Readiness Assessment:

- Cloud Fundamental will support you through early-stage application migration assessment and determine how to adopt the cloud for all functions of your business.

2: TCO and Cloud Value Proposition Review:

- We can help support and articulate the true benefits of cloud adoption to your wider organization including the cost savings which can be achievable as well as the further benefits that Cloud could deliver such as higher quality of service, faster time to market and less overheads of DC capability.

3: Creation of Foundation IT:

- We believe the first step in adoption of cloud services is the formalization and creation of a central cloud group who can liaise with Cloud Fundamental by driving cloud best practices and help empower your organization in new ways of delivering IT. This starts with the creation of a 'Foundation IT' layer which ensure security policies and Network protocols are adhered to as well as centralizing the cloud migration necessary to establish the benefits of AWS.

4: Migration and Delivery:

- Cloud Fundamental can support and design full DC migrations into AWS and deliver these migrations in their entirety for you.

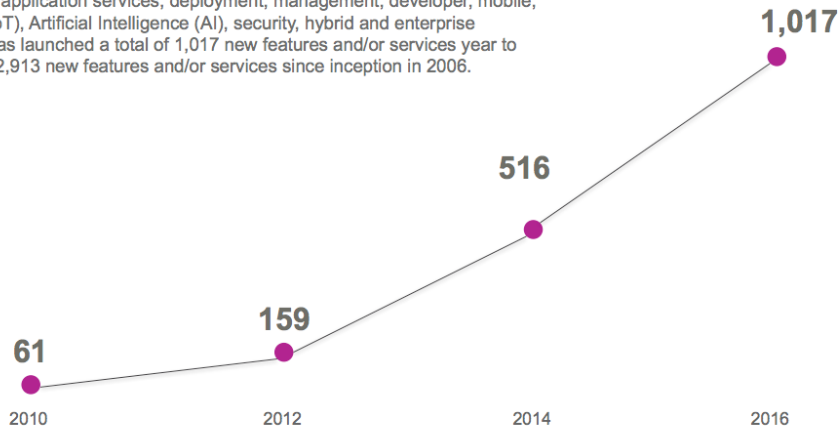
5: Managed Cloud Capability:

- Once migration is complete and successful, Cloud Fundamental can deliver full Management of your environment on an on-going subscription basis.

Amazon Web Services (AWS) offers over 60 product families on a pay per use, self-service basis. AWS continually improves and releases new updates on a twice daily basis:

AWS Pace of Innovation

AWS has been continually expanding its services to support virtually any cloud workload, and it now has more than 90 services that range from compute, storage, networking, database, analytics, application services, deployment, management, developer, mobile, Internet of Things (IoT), Artificial Intelligence (AI), security, hybrid and enterprise applications. AWS has launched a total of 1,017 new features and/or services year to date* - for a total of 2,913 new features and/or services since inception in 2006.



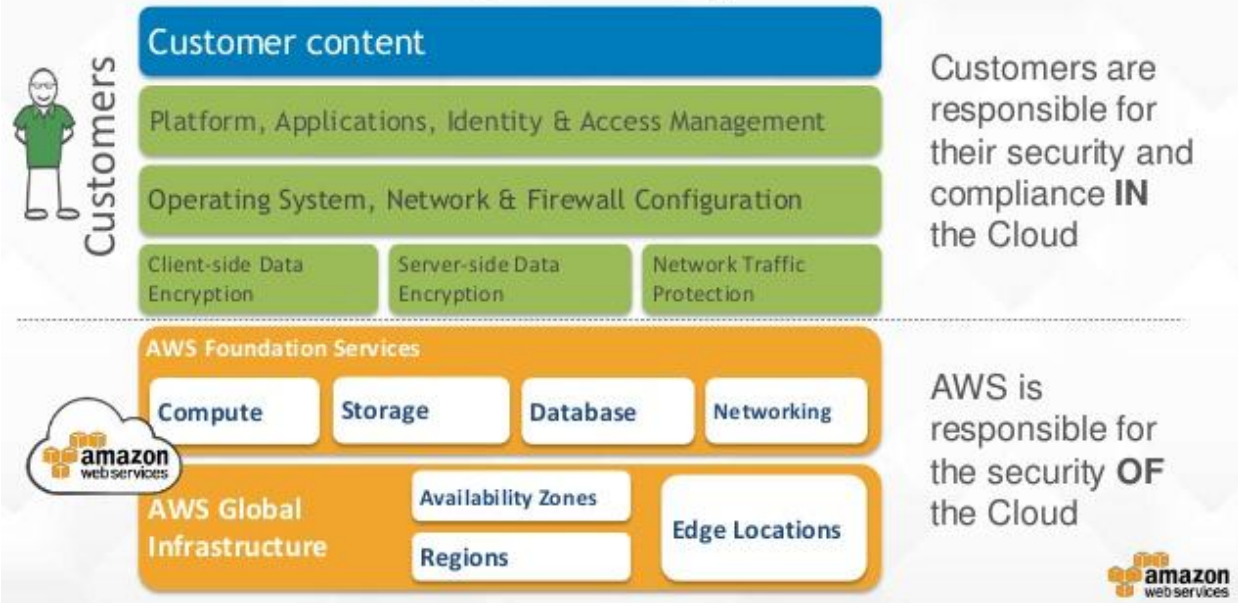
* As of 1 January 2017



AWS self-service platform provides near limitless scale with continually improvement functionality, however the ownership and use of the platform is controlled by the user who must pull these various functions and products together to create an environment suitable for their needs.

AWS follow the Shared responsibility model to highlight the lines of ownership and contractual delivery between AWS and the user. Cloud Fundamental can manage the entire shared responsibility model on behalf of its clients:

AWS Shared Responsibility Model



Through this model, AWS can offer simple virtual servers on an hourly basis up to full business critical, enterprise ready deployments. Cloud Fundamental can assure you are safe in the cloud and help provide best practice delivery and support you through the planning and migration stages.

Once migration is complete, through using Cloud Fundamental managed cloud capability, we can provide full cloud ownership capability and on-going management and support.