

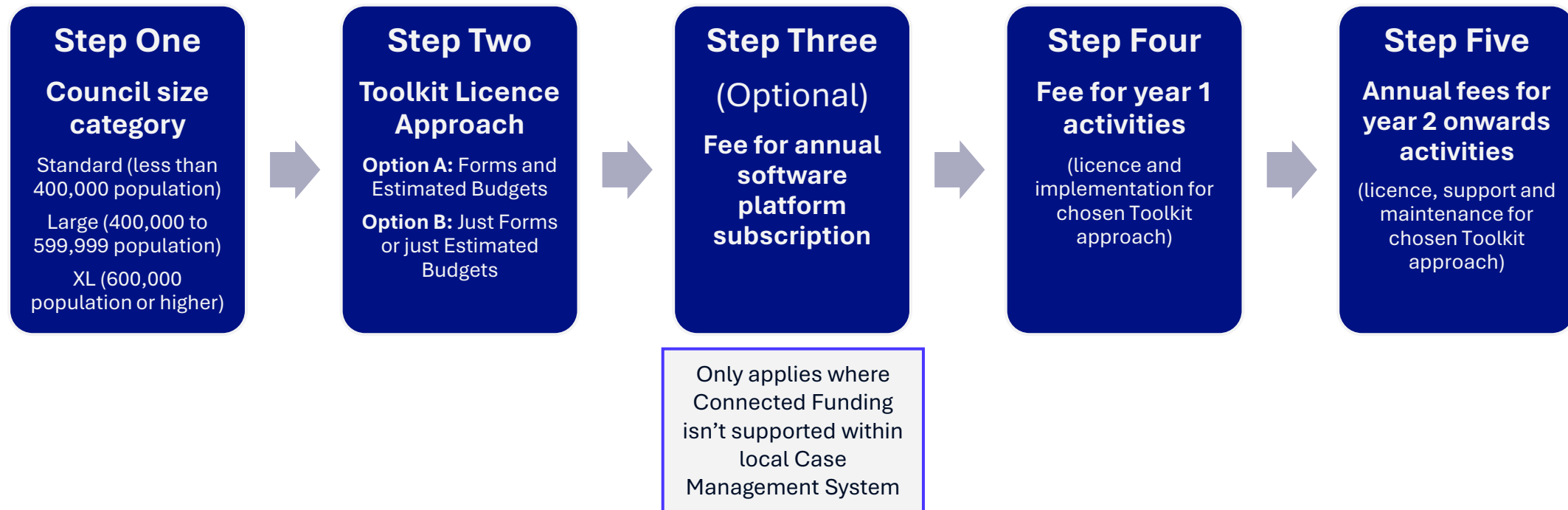


G-Cloud 15 Pricing Document

Connected Toolkit for Adult Social Care

Empowering citizens. Enhancing efficiency. Sustainable savings.

ASC Connected Toolkit – Approach To Pricing



Core pricing
(for LAs contracting for 1 year at a time)

Pricing for Implementation Year

LA size categories: Standard (up to 400,000 population) / Large (up to 600,000 population) / XL (over 600,000 population)

LICENCE COSTS (IMPLEMENTATION YEAR)

(INCLUDES SUPPORT/MAINTENANCE)

Save by bundling everything together

Full Toolkit (Forms & Estimated Budgets)

- Standard: £39,000 / Large: £56,000 / XL: £68,000

Purchase just Forms or just Estimated Budgets:

Connected Practice & Community (Forms)

- Standard: £19,000 / Large: £26,000 / XL: £31,000

Connected Funding (Estimated Budgets)

- Standard: £28,000 / Large: £39,000 / XL: £47,000

OPTIONAL COST:

Connected Funding software platform

(Only applies where Connected Funding isn't supported within local Case Management System)

- Standard: £8,000 / Large: £10,000 / XL: £12,000

IMPLEMENTATION/ANALYSIS COSTS

Save by implementing everything together

- £15,000 implementation fee for full Connected Toolkit.

Implement just forms or just Estimated Budgets:

- £10,000 implementation fee for Connected Practice/Community
- £10,000 implementation fee for Connected Funding/Insights

Pricing for Subsequent Years (First & Second)

LA size categories: Standard (up to 400,000 population) / Large (up to 600,000 population) / XL (over 600,000 population)

FIRST BUSINESS-AS-USUAL YEAR

(INCLUDES SUPPORT/MAINTENANCE)

Save by bundling everything together

Full Toolkit (Forms & Estimated Budgets)

- Standard: £40,000 / Large: £58,000 / XL: £70,000
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Just Forms or just Estimated Budgets:

Connected Practice & Community (Forms)

- Standard: £19,500 / Large: £27,000 / XL: £32,000

Connected Funding (Estimated Budgets)

- Standard: £29,000 / Large: £40,000 / XL: £48,500

OPTIONAL COST:

Connected Funding software platform

(Only applies where Connected Funding isn't supported within local Case Management System)

- Standard: £8,500 / Large: £10,500 / XL: £12,500

SECOND BUSINESS-AS-USUAL YEAR

(INCLUDES SUPPORT/MAINTENANCE)

Save by bundling everything together

Full Toolkit (Forms & Estimated Budgets)

- Standard: £41,000 / Large: £59,500 / XL: £72,000
-

Just Forms or just Estimated Budgets:

Connected Practice & Community (Forms)

- Standard: £20,000 / Large: £28,000 / XL: £33,000

Connected Funding (Estimated Budgets)

- Standard: £30,000 / Large: £41,000 / XL: £50,000

OPTIONAL COST:

Connected Funding software platform

(Only applies where Connected Funding isn't supported within local Case Management System)

- Standard: £9,000 / Large: £11,000 / XL: £13,000

Pricing for Subsequent Years (Third & Fourth)

LA size categories: Standard (up to 400,000 population) / Large (up to 600,000 population) / XL (over 600,000 population)

THIRD BUSINESS-AS-USUAL YEAR

(INCLUDES SUPPORT/MAINTENANCE)

Save by bundling everything together

Full Toolkit (Forms & Estimated Budgets)

- Standard: £42,000 / Large: £61,000 / XL: £74,000
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Just Forms or just Estimated Budgets:

Connected Practice & Community (Forms)

- Standard: £20,500 / Large: £29,000 / XL: £34,000

Connected Funding (Estimated Budgets)

- Standard: £31,000 / Large: £42,000 / XL: £51,500

OPTIONAL COST:

Connected Funding software platform

(Only applies where Connected Funding isn't supported within local Case Management System)

- Standard: £9,500 / Large: £11,500 / XL: £13,500

FOURTH BUSINESS-AS-USUAL YEAR

(INCLUDES SUPPORT/MAINTENANCE)

Save by bundling everything together

Full Toolkit (Forms & Estimated Budgets)

- Standard: £43,000 / Large: £63,000 / XL: £76,000
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Just Forms or just Estimated Budgets:

Connected Practice & Community (Forms)

- Standard: £21,000 / Large: £30,000 / XL: £35,000

Connected Funding (Estimated Budgets)

- Standard: £32,000 / Large: £43,000 / XL: £53,000

OPTIONAL COST:

Connected Funding software platform

(Only applies where Connected Funding isn't supported within local Case Management System)

- Standard: £10,000 / Large: £12,000 / XL: £14,000

Pricing for multiyear contracts (LAs with less than 400,000 population)

2-year Contract Pricing for LAs with less than 400,000 population

- New customers would pay for Implementation year + 1st Business-as-usual Year
- Renewing customers taking new contract would pay for 1st Business-as-usual Year + 2nd Business-as-usual Year
- Optional extra (Connected Funding software platform) applies where Connected Funding isn't supported within local case management system

2-year contract commitment with payment each year (same as core pricing)

Item	Implementation year	1st Business-as-usual year	2nd Business-as-usual year
Full Toolkit (Forms & Estimated Budgets)	£54,000	£40,000	£41,000
OR BUY SEPARATELY:			
Connected Practice & Community (Forms only)	£29,000	£19,500	£20,000
Connected Funding (Estimated Budgets only)	£38,000	£29,000	£30,000
OPTIONAL EXTRA:			
Connected Funding software platform	£8,000	£8,500	£9,000

2-year contract commitment with full payment upfront (equivalent to 5% lower than core pricing)

Item	Implementation year	1st Business-as-usual year	2nd Business-as-usual year
Full Toolkit (Forms & Estimated Budgets)	£51,300	£38,000	£38,950
OR BUY SEPARATELY:			
Connected Practice & Community (Forms only)	£27,550	£18,525	£19,000
Connected Funding (Estimated Budgets only)	£36,100	£27,550	£28,500
OPTIONAL EXTRA:			
Connected Funding software platform	£7,600	£8,075	£8,550

3-year Contract Pricing for LAs with less than 400,000 population

- New customers would pay for Implementation year + 1st Business-as-usual Year + 2nd Business-as-usual Year
- Renewing customers taking new contract would pay for 1st Business-as-usual Year + 2nd Business-as-usual Year + 3rd Business-as-usual Year
- Optional extra (Connected Funding software platform) applies where Connected Funding isn't supported within local case management system

3-year contract commitment with payment each year (equivalent to 5% lower than core pricing)

Item	Implementation year	1st Business-as-usual year	2nd Business-as-usual year	3rd Business-as-usual year
Full Toolkit (Forms & Estimated Budgets)	£51,300	£38,000	£38,950	£39,900
OR BUY SEPARATELY:				
Connected Practice & Community (Forms only)	£27,550	£18,525	£19,000	£19,475
Connected Funding (Estimated Budgets only)	£36,100	£27,550	£28,500	£29,450
OPTIONAL EXTRA:				
Connected Funding software platform	£7,600	£8,075	£8,550	£9,025

3-year contract commitment with full payment upfront (equivalent to 8% lower than core pricing)

Item	Implementation year	1st Business-as-usual year	2nd Business-as-usual year	3rd Business-as-usual year
Full Toolkit (Forms & Estimated Budgets)	£49,680	£36,800	£37,720	£38,640
OR BUY SEPARATELY:				
Connected Practice & Community (Forms only)	£26,680	£17,940	£18,400	£18,860
Connected Funding (Estimated Budgets only)	£34,960	£26,680	£27,600	£28,520
Connected Funding software platform	£7,360	£7,820	£8,280	£8,740

4-year Contract Pricing for LAs with less than 400,000 population

- New customers would pay for Implementation year + 1st Business-as-usual Year + 2nd Business-as-usual Year + 3rd Business-as-usual Year
- Renewing customers taking new contract would pay for 1st Business-as-usual Year + 2nd Business-as-usual Year + 3rd Business-as-usual Year + 4th Business-as-usual Year
- Optional extra (Connected Funding software platform) applies where Connected Funding isn't supported within local case management system

4-year contract commitment with payment each year (equivalent to 8% lower than core pricing)

Item	Implementation year	1st Business-as-usual year	2nd Business-as-usual year	3rd Business-as-usual year	4th Business-as-usual year
Full Toolkit (Forms & Estimated Budgets)	£49,680	£36,800	£37,720	£38,640	£39,560
OR BUY SEPARATELY:					
Connected Practice & Community (Forms only)	£26,680	£17,940	£18,400	£18,860	£19,320
Connected Funding (Estimated Budgets only)	£34,960	£26,680	£27,600	£28,520	£29,440
OPTIONAL EXTRA:					
Connected Funding software platform	£7,360	£7,820	£8,280	£8,740	£9,200

4-year contract commitment with full payment upfront (equivalent to 12% lower than core pricing)

Item	Implementation year	1st Business-as-usual year	2nd Business-as-usual year	3rd Business-as-usual year	4th Business-as-usual year
Full Toolkit (Forms & Estimated Budgets)	£47,520	£35,200	£36,080	£36,960	£37,840
OR BUY SEPARATELY:					
Connected Practice & Community (Forms only)	£25,520	£17,160	£17,600	£18,040	£18,480
Connected Funding (Estimated Budgets only)	£33,440	£25,520	£26,400	£27,280	£28,160
OPTIONAL EXTRA:					
Connected Funding software platform	£7,040	£7,480	£7,920	£8,360	£8,800

Pricing for multiyear contracts (LAs with 400,000 to 599,999 population)

2-year Contract Pricing for LAs with 400,000 to 599,999 population

- New customers would pay for Implementation year + 1st Business-as-usual Year
- Renewing customers taking new contract would pay for 1st Business-as-usual Year + 2nd Business-as-usual Year
- Optional extra (Connected Funding software platform) applies where Connected Funding isn't supported within local case management system

2-year contract commitment with payment each year (same as core pricing)

Item	Implementation year	1st Business-as-usual year	2nd Business-as-usual year
Full Toolkit (Forms & Estimated Budgets)	£71,000	£58,000	£59,500
OR BUY SEPARATELY:			
Connected Practice & Community (Forms only)	£36,000	£27,000	£28,000
Connected Funding (Estimated Budgets only)	£49,000	£40,000	£41,000
OPTIONAL EXTRA:			
Connected Funding software platform	£10,000	£10,500	£11,000

2-year contract commitment with full payment upfront (equivalent to 5% lower than core pricing)

Item	Implementation year	1st Business-as-usual year	2nd Business-as-usual year
Full Toolkit (Forms & Estimated Budgets)	£67,450	£55,100	£56,525
OR BUY SEPARATELY:			
Connected Practice & Community (Forms only)	£34,200	£25,650	£26,600
Connected Funding (Estimated Budgets only)	£46,550	£38,000	£38,950
OPTIONAL EXTRA:			
Connected Funding software platform	£9,500	£9,975	£10,450

3-year Contract Pricing for LAs with 400,000 to 599,999 population

- New customers would pay for Implementation year + 1st Business-as-usual Year + 2nd Business-as-usual Year
- Renewing customers taking new contract would pay for 1st Business-as-usual Year + 2nd Business-as-usual Year + 3rd Business-as-usual Year
- Optional extra (Connected Funding software platform) applies where Connected Funding isn't supported within local case management system

3-year contract commitment with payment each year (equivalent to 5% lower than core pricing)

Item	Implementation year	1st Business-as-usual year	2nd Business-as-usual year	3rd Business-as-usual year
Full Toolkit (Forms & Estimated Budgets)	£67,450	£55,100	£56,525	£57,950
OR BUY SEPARATELY:				
Connected Practice & Community (Forms only)	£34,200	£25,650	£26,600	£27,550
Connected Funding (Estimated Budgets only)	£46,550	£38,000	£38,950	£39,900
OPTIONAL EXTRA:				
Connected Funding software platform	£9,500	£9,975	£10,450	£10,925

3-year contract commitment with full payment upfront (equivalent to 8% lower than core pricing)

Item	Implementation year	1st Business-as-usual year	2nd Business-as-usual year	3rd Business-as-usual year
Full Toolkit (Forms & Estimated Budgets)	£65,320	£53,360	£54,740	£56,120
OR BUY SEPARATELY:				
Connected Practice & Community (Forms only)	£33,120	£24,840	£25,760	£26,680
Connected Funding (Estimated Budgets only)	£45,080	£36,800	£37,720	£38,640
Connected Funding software platform	£9,200	£9,660	£10,120	£10,580

4-year Contract Pricing for LAs with 400,000 to 599,999 population

- New customers would pay for Implementation year + 1st Business-as-usual Year + 2nd Business-as-usual Year + 3rd Business-as-usual Year
- Renewing customers taking new contract would pay for 1st Business-as-usual Year + 2nd Business-as-usual Year + 3rd Business-as-usual Year + 4th Business-as-usual Year
- Optional extra (Connected Funding software platform) applies where Connected Funding isn't supported within local case management system

4-year contract commitment with payment each year (equivalent to 8% lower than core pricing)

Item	Implementation year	1st Business-as-usual year	2nd Business-as-usual year	3rd Business-as-usual year	4th Business-as-usual year
Full Toolkit (Forms & Estimated Budgets)	£65,320	£53,360	£54,740	£56,120	£57,960
OR BUY SEPARATELY:					
Connected Practice & Community (Forms only)	£33,120	£24,840	£25,760	£26,680	£27,600
Connected Funding (Estimated Budgets only)	£45,080	£36,800	£37,720	£38,640	£39,560
OPTIONAL EXTRA:					
Connected Funding software platform	£9,200	£9,660	£10,120	£10,580	£11,040

4-year contract commitment with full payment upfront (equivalent to 12% lower than core pricing)

Item	Implementation year	1st Business-as-usual year	2nd Business-as-usual year	3rd Business-as-usual year	4th Business-as-usual year
Full Toolkit (Forms & Estimated Budgets)	£62,480	£51,040	£52,360	£53,680	£55,440
OR BUY SEPARATELY:					
Connected Practice & Community (Forms only)	£31,680	£23,760	£24,640	£25,520	£26,400
Connected Funding (Estimated Budgets only)	£43,120	£35,200	£36,080	£36,960	£37,840
OPTIONAL EXTRA:					
Connected Funding software platform	£8,800	£9,240	£9,680	£10,120	£10,560

Pricing for multiyear contracts (LAs with 600,000 or higher population)

2-year Contract Pricing for LAs with 600,000 or higher population

- New customers would pay for Implementation year + 1st Business-as-usual Year
- Renewing customers taking new contract would pay for 1st Business-as-usual Year + 2nd Business-as-usual Year
- Optional extra (Connected Funding software platform) applies where Connected Funding isn't supported within local case management system

2-year contract commitment with payment each year (same as core pricing)

Item	Implementation year	1st Business-as-usual year	2nd Business-as-usual year
Full Toolkit (Forms & Estimated Budgets)	£83,000	£70,000	£72,000
OR BUY SEPARATELY:			
Connected Practice & Community (Forms only)	£41,000	£32,000	£33,000
Connected Funding (Estimated Budgets only)	£57,000	£48,500	£50,000
OPTIONAL EXTRA:			
Connected Funding software platform	£12,000	£12,500	£13,000

2-year contract commitment with full payment upfront (equivalent to 5% lower than core pricing)

Item	Implementation year	1st Business-as-usual year	2nd Business-as-usual year
Full Toolkit (Forms & Estimated Budgets)	£78,850	£66,500	£68,400
OR BUY SEPARATELY:			
Connected Practice & Community (Forms only)	£38,950	£30,400	£31,350
Connected Funding (Estimated Budgets only)	£54,150	£46,075	£47,500
OPTIONAL EXTRA:			
Connected Funding software platform	£11,400	£11,875	£12,350

2-year Contract Pricing for LAs with 600,000 or higher population

- New customers would pay for Implementation year + 1st Business-as-usual Year + 2nd Business-as-usual Year
- Renewing customers taking new contract would pay for 1st Business-as-usual Year + 2nd Business-as-usual Year + 3rd Business-as-usual Year
- Optional extra (Connected Funding software platform) applies where Connected Funding isn't supported within local case management system

3-year contract commitment with payment each year (equivalent to 5% lower than core pricing)

Item	Implementation year	1st Business-as-usual year	2nd Business-as-usual year	3rd Business-as-usual year
Full Toolkit (Forms & Estimated Budgets)	£78,850	£66,500	£68,400	£70,300
OR BUY SEPARATELY:				
Connected Practice & Community (Forms only)	£38,950	£30,400	£31,350	£32,300
Connected Funding (Estimated Budgets only)	£54,150	£46,075	£47,500	£48,925
OPTIONAL EXTRA:				
Connected Funding software platform	£11,400	£11,875	£12,350	£12,825

3-year contract commitment with full payment upfront (equivalent to 8% lower than core pricing)

Item	Implementation year	1st Business-as-usual year	2nd Business-as-usual year	3rd Business-as-usual year
Full Toolkit (Forms & Estimated Budgets)	£76,360	£64,400	£66,240	£68,080
OR BUY SEPARATELY:				
Connected Practice & Community (Forms only)	£37,720	£29,440	£30,360	£31,280
Connected Funding (Estimated Budgets only)	£52,440	£44,620	£46,000	£47,380
Connected Funding software platform	£11,040	£11,500	£11,960	£12,420

2-year Contract Pricing for LAs with 600,000 or higher population

- New customers would pay for Implementation year + 1st Business-as-usual Year + 2nd Business-as-usual Year + 3rd Business-as-usual Year
- Renewing customers taking new contract would pay for 1st Business-as-usual Year + 2nd Business-as-usual Year + 3rd Business-as-usual Year + 4th Business-as-usual Year
- Optional extra (Connected Funding software platform) applies where Connected Funding isn't supported within local case management system

4-year contract commitment with payment each year (equivalent to 8% lower than core pricing)

Item	Implementation year	1st Business-as-usual year	2nd Business-as-usual year	3rd Business-as-usual year	4th Business-as-usual year
Full Toolkit (Forms & Estimated Budgets)	£76,360	£64,400	£66,240	£68,080	£69,920
OR BUY SEPARATELY:					
Connected Practice & Community (Forms only)	£37,720	£29,440	£30,360	£31,280	£32,200
Connected Funding (Estimated Budgets only)	£52,440	£44,620	£46,000	£47,380	£48,760
OPTIONAL EXTRA:					
Connected Funding software platform	£11,040	£11,500	£11,960	£12,420	£12,880

4-year contract commitment with full payment upfront (equivalent to 12% lower than core pricing)

Item	Implementation year	1st Business-as-usual year	2nd Business-as-usual year	3rd Business-as-usual year	4th Business-as-usual year
Full Toolkit (Forms & Estimated Budgets)	£73,040	£61,600	£63,360	£65,120	£66,880
OR BUY SEPARATELY:					
Connected Practice & Community (Forms only)	£36,080	£28,160	£29,040	£29,920	£30,800
Connected Funding (Estimated Budgets only)	£50,160	£42,680	£44,000	£45,320	£46,640
OPTIONAL EXTRA:					
Connected Funding software platform	£10,560	£11,000	£11,440	£11,880	£12,320

Pricing Notes

ASC Connected Toolkit – Pricing Notes

- Each of 'Implementation Year', 'BAU Year 1', 'BAU Year 2', 'BAU Year 3' and 'BAU Year 4' is a distinct Unit priced for a 12-month period. Support/maintenance is included in each Unit.
- Renewals (requiring a new contract) don't require implementation – and therefore start at BAU Year 1.
- All prices are exclusive of VAT.
- Billing is annually in advance – unless payment for multiple years upfront is agreed.

Implementation Year (for new customers):

- Implementation fees include project management, configuration workshop(s), UAT support and access to online learning resources.
- For Connected Practice/Community – support with change management in relation to any necessary form question wording refinements is also included.
- For Connected Funding – post go live in-depth data analysis and delivery of actionable product performance insights is also included.
- Work over and above that which is outlined above is costed at £1,250 per day.

Support and maintenance:

- Standard support and maintenance is included in licence fees and comprises remote quarterly catch ups and day-to-day query support – as per SLA.
- For Connected Funding – up to 4 x model configuration updates per year and an annual product performance review are also included.