



Business MICROSOFT TEAMS OPERATOR CONNECT

with optional Unified Recording

G-Cloud 15: Pricing Document

Date: January 2026

Issue number: **1**

Microsoft Teams Operator Connect

Price Schedule

Contract Term	Basic (PAYG)	Standard (1500 UK landline minutes & 1000 UK mobile minutes)	Plus (Unlimited* Domestic Calls)
1yr	£5.65	£6.90	£7.50
2yr	£4.90	£6.15	£6.75
3yr	£4.40	£5.65	£6.25

*Fair usage policy applies

Premium Features

	Basic	Standard	Plus
TCAP (Teams Calling Automation Platform)	✓	✓	✓
24/7 support	✓	✓	✓
DDI number	✓	✓	✓
Voice channel	✓	✓	✓
Microsoft license health check	✓	✓	✓
Number porting	✓	✓	✓
Inclusive domestic call bundle		✓	✓

- Pricing is per user per month and there is a £950 one-off charge per customer.
- For the basic Pay As You Go (PAYG) plan, all calls are charged.
- For the Standard plan, anything over 1,500 UK minutes and 1,000 UK Mobile minutes is chargeable.
- International calling and premium calls are chargeable on all plans.
- All Out of Bundle (OOB) charges are available on request.
- A range of additional user add-ons are available - details and pricing are available on request.
- Additional Charges apply for Number Ports and Non-Geo – details and pricing are available on request.
- A valid discount voucher may be applicable and can be included in the Call-Off Order Form at the time of purchase.
- The Supplier offers Professional Services to support the Buyer's requirements as detailed in the table below.
- All prices are exclusive of VAT.

Professional Services

Resource Type	Price Per Day
Project Management	
Project Manager	£650
Senior Project Manager	£800
Engineering	
Junior Engineer	
Standard Day - normal working hours (8hrs 8.00am-6.00pm)	£350
Half Day - normal working hours (4hrs 8.00am-6.00pm)	£200
Out of Hours Weekdays Evening and Saturday (x1.5)	£525
Out of Hours Sunday and Bank Holiday (x2)	£700
Systems Engineer	
Standard Day - normal working hours (8hrs 8.00am-6.00pm)	£750
Half Day - normal working hours (4hrs 8.00am-6.00pm)	£428
Out of Hours Weekdays Evening and Saturday (x1.5)	£1,125
Out of Hours Sunday and Bank Holiday (x2)	£1,500
Principle Engineer	
Standard Day - normal working hours (8hrs 8.00am-6.00pm)	£900
Half Day - normal working hours (4hrs 8.00am-6.00pm)	£513
Out of Hours Weekdays Evening and Saturday (x1.5)	£1,350
Out of Hours Sunday and Bank Holiday (x2)	£1,800
Consultant Engineer	
Standard Day - normal working hours (8hrs 8.00am-6.00pm)	£1,200
Half Day - normal working hours (4hrs 8.00am-6.00pm)	£684
Out of Hours Weekdays Evening and Saturday (x1.5)	£1,800
Out of Hours Sunday and Bank Holiday (x2)	£2,400
Transition	
Transition Manager	£1,350
Solutions Architect	
Junior Solutions Architect	£1,320
Senior Solutions Architect	£1,800
Information Security	
Information Security Consultant	£1,550
Security Operations Centre	
Cyber Security Engineer	
Standard Day - normal working hours (8hrs 8.00am-6.00pm)	£750
Half Day - normal working hours (4hrs 8.00am-6.00pm)	£428
Out of Hours Weekdays Evening and Saturday (x1.5)	£1,125
Out of Hours Sunday and Bank Holiday (x2)	£1,500
Senior Cyber Security Engineer	
Standard Day - normal working hours (8hrs 8.00am-6.00pm)	£825
Half Day - normal working hours (4hrs 8.00am-6.00pm)	£471
Out of Hours Weekdays Evening and Saturday (x1.5)	£1,238
Out of Hours Sunday and Bank Holiday (x2)	£1,650
Principle Cyber Security Engineer	

Resource Type	Price Per Day
Standard Day - normal working hours (8hrs 8.00am-6.00pm)	£900
Half Day - normal working hours (4hrs 8.00am-6.00pm)	£513
Out of Hours Weekdays Evening and Saturday (x1.5)	£1,350
Out of Hours Sunday and Bank Holiday (x2)	£1,800

Optional – Unified Recording

Price Schedule

Mobile Voice Recording	Business Light – A streamlined product variation directed at public sector organisations. It can only store recordings for maximum 90 days.	£25 Per User Per Month (PUPM)
	Business Light with API	£32 PUPM
	SMS Only recording	£30 PUPM
	Voice Only Recording	£63 PUPM
	Voice and SMS Recording	£63 PUPM
Collaboration Recording (Teams, Zoom and Webex)	Standard Recording	£13 PUPM
	Standard Recording with Video	£40 PUPM
	Enterprise Recording	£50 PUPM
	Enterprise Recording with Video	£75 PUPM
Ancillary Services	API	£8 PUPM
	Standard Recording Announcements	£4,375 one off
	Video Storage Add on 1TB	£250 per month

- Pricing is subject to various upfront charges.
- For Mobile Recording, an O2 Mobile tariff is required as a pre-requisite.
- Prices are subject to volume and term and decreases depending on volume of users
- Prices above are based on per user per month (PUPM) charge.
- Prices for differing contract term and volumes available upon request.
- All prices are exclusive of VAT.



Company Statement

All information contained in this proposal is subject to contract and, unless expressly stated to the contrary, to Virgin Media Business Limited's standard terms and conditions.

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Registered office: 500 Brook Drive, Reading, RG2 6UU, United Kingdom

Brand Statement

Buyers entering into a Call-Off Contract will be contracting with Virgin Media Business Limited ("The Supplier").

On the 1st August 2025 Virgin Media O2 Business and Daisy Group merged to create a new B2B telecoms powerhouse – O2 Daisy.

O2 Daisy is fully consolidated by Virgin Media O2 with a 70/30 ownership structure with Daisy Group. The corporate brands Virgin Media O2 Business, Virgin Media Business and O2 Business remain.

For contracting purposes, customers of these brands contract with Virgin Media Business Ltd. Depending on the services to be provided, affiliate companies may act as billing and collection agents, such as Telefonica UK.



Business