



Business

SOFTWARE DEFINED WIDE AREA NETWORK (SD-WAN)

G-Cloud 15: Pricing Document

Date: January 2026

Issue number: 1

Software Defined Wide Area Network (SD-WAN)

Price Options – Versa SD-WAN

Access Circuit Type	Bandwidth	Installation Charge	M1 Topology* (per annum)
Ethernet	100 Mbps	£6,000	£5,148
Ethernet	200 Mbps	£6,000	£5,440
Ethernet	300 Mbps	£6,000	£5,984
Ethernet	500 Mbps	£6,000	£7,485
Ethernet	1000 Mbps (1Gbps)	£6,000	£10,791
SOGEA	Up to 80/20 Mbps	£500	£1,176
SOADSL	Up to 24Mbps	£500	£1,019
FTTP	Up to 1Gbps	£500	£5,135
Cable Modem	Up to 1Gbps	£500	£4,892

- Prices are subject to survey, volume and term.
- Prices above are based on single access circuit and single CPE and Configuration: Advanced license Versa products.
- Prices for differing contract term, volumes and bandwidths are available upon request.
- Prices for resilient services are available on request.
- Other solutions available for different variations of SD-WAN depending on customer requirements.
- The Supplier offers Professional Services to support the Buyer's requirements as detailed in the table below.
- A valid discount voucher may be applicable and can be included in the Call-Off Order Form at the time of purchase.
- All prices are exclusive of VAT.

Price Options – Smart Internet Access (SIA)

Pricing options are based on a 36 month contract term.

Enterprise License				
Access Circuit Type	Bandwidth	CPE	Installation Charge	M1 Topology* (per annum)
Ethernet	100 Mbps	Meraki MX67-HW	£0	£4,147
Ethernet	200 Mbps	Meraki MX67-HW	£0	£4,651
Ethernet	300 Mbps	Meraki MX67-HW	£0	£5,155
Ethernet	500 Mbps	Meraki MX85-HW	£0	£7,336
Ethernet	1000 Mbps (1Gbps)	Meraki MX95-HW	£0	£9,980

SOGEA/SOADSL	Up to 80/20 Mbps	Meraki MX67-HW	£0	£1,087
FTTP	330/50 Mbps	Meraki MX67-HW	£0	£1,529
Cable Modem	400/40 Mbps	Meraki MX67-HW	£0	£1,570

Advanced Security License				
Access Circuit Type	Bandwidth	CPE	Installation Charge	M1 Topology* (per annum)
Ethernet	100 Mbps	Meraki MX67-HW	£0	£4,470
Ethernet	200 Mbps	Meraki MX67-HW	£0	£4,974
Ethernet	300 Mbps	Meraki MX85-HW	£0	£6,949
Ethernet	500 Mbps	Meraki MX95-HW	£0	£10,226
Ethernet	1000 Mbps (1Gbps)	Meraki MX105-HW	£0	£14,060
SOGEA/SOADSL	Up to 80/20 Mbps	Meraki MX67-HW	£0	£1,410
FTTP	330/50 Mbps	Meraki MX85-HW	£0	£3,323
Cable Modem	400/40 Mbps	Meraki MX95-HW	£0	£5,633

Secure SD-WAN Plus License				
Access Circuit Type	Bandwidth	CPE	Installation Charge**	M1 Topology* (per annum)
Ethernet	100 Mbps	Meraki MX67-HW	£0	£4,853
Ethernet	200 Mbps	Meraki MX67-HW	£0	£5,357
Ethernet	300 Mbps	Meraki MX85-HW	£0	£8,028
Ethernet	500 Mbps	Meraki MX95-HW	£0	£11,586
Ethernet	1000 Mbps (1Gbps)	Meraki MX105-HW	£0	£15,250
SOGEA/SOADSL	Up to 80/20 Mbps	Meraki MX67-HW	£0	£1,793
FTTP	330/50 Mbps	Meraki MX85-HW	£0	£4,402
Cable Modem	400/40 Mbps	Meraki MX95-HW	£0	£6,993

*M1 Topology = One circuit with one CPE

** Additional installation charges apply for 12 month and 24 month contract terms.

- Prices are subject to survey, volume and term.
- Prices above are based on single access circuit and single CPE.
- Prices for differing contract term, volumes and bandwidths, as well as other resilient services, are also available for Buyers.
- The Supplier offers Professional Services to support the Buyer's requirements as detailed in the table below.
- A valid discount voucher may be applicable and can be included in the Call-Off Order Form at the time of purchase.
- All prices are exclusive of VAT.

Change and Administration Service

Change and Administration (C&A) is based on support hourly rates. Support hours can be purchased in advance on an ad-hoc basis.

Support Hours Bundle	One-off Charge
1 Hour	£100
10 Hours	£1,000
20 Hours	£2,000

- C&A service requests during normal working hours, Monday to Friday, 9am to 6pm, excluding bank holidays will be charged per hour.
- C&A service requests outside of working hours, Evenings and Saturday, excluding bank holidays will be charged at one and a half times the hourly rate i.e. one hour work will be charged at 90 minutes.
- Requests for C&A service during Sundays or bank holidays will be charge at double rate i.e. one hour work will be charge at a two hourly rate.

Professional Services

Resource Type	Price Per Day
Project Management	
Project Manager	£650
Senior Project Manager	£800
Engineering	
Junior Engineer	
Standard Day - normal working hours (8hrs 8.00am-6.00pm)	£350
Half Day - normal working hours (4hrs 8.00am-6.00pm)	£200
Out of Hours Weekdays Evening and Saturday (x1.5)	£525
Out of Hours Sunday and Bank Holiday (x2)	£700
Systems Engineer	
Standard Day - normal working hours (8hrs 8.00am-6.00pm)	£750
Half Day - normal working hours (4hrs 8.00am-6.00pm)	£428
Out of Hours Weekdays Evening and Saturday (x1.5)	£1,125
Out of Hours Sunday and Bank Holiday (x2)	£1,500
Principle Engineer	
Standard Day - normal working hours (8hrs 8.00am-6.00pm)	£900
Half Day - normal working hours (4hrs 8.00am-6.00pm)	£513
Out of Hours Weekdays Evening and Saturday (x1.5)	£1,350
Out of Hours Sunday and Bank Holiday (x2)	£1,800
Consultant Engineer	
Standard Day - normal working hours (8hrs 8.00am-6.00pm)	£1,200
Half Day - normal working hours (4hrs 8.00am-6.00pm)	£684
Out of Hours Weekdays Evening and Saturday (x1.5)	£1,800
Out of Hours Sunday and Bank Holiday (x2)	£2,400
Transition	
Transition Manager	£1,350
Solutions Architect	
Junior Solutions Architect	£1,320
Senior Solutions Architect	£1,800
Information Security	
Information Security Consultant	£1,550
Security Operations Centre	
Cyber Security Engineer	
Standard Day - normal working hours (8hrs 8.00am-6.00pm)	£750
Half Day - normal working hours (4hrs 8.00am-6.00pm)	£428
Out of Hours Weekdays Evening and Saturday (x1.5)	£1,125
Out of Hours Sunday and Bank Holiday (x2)	£1,500
Senior Cyber Security Engineer	
Standard Day - normal working hours (8hrs 8.00am-6.00pm)	£825
Half Day - normal working hours (4hrs 8.00am-6.00pm)	£471
Out of Hours Weekdays Evening and Saturday (x1.5)	£1,238
Out of Hours Sunday and Bank Holiday (x2)	£1,650
Principle Cyber Security Engineer	

Resource Type	Price Per Day
Standard Day - normal working hours (8hrs 8.00am-6.00pm)	£900
Half Day - normal working hours (4hrs 8.00am-6.00pm)	£513
Out of Hours Weekdays Evening and Saturday (x1.5)	£1,350
Out of Hours Sunday and Bank Holiday (x2)	£1,800



Company Statement

All information contained in this proposal is subject to contract and, unless expressly stated to the contrary, to Virgin Media Business Limited's standard terms and conditions.

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Registered office: 500 Brook Drive, Reading, RG2 6UU, United Kingdom

Brand Statement

Buyers entering into a Call-Off Contract will be contracting with Virgin Media Business Limited ("The Supplier").

On the 1st August 2025 Virgin Media O2 Business and Daisy Group merged to create a new B2B telecoms powerhouse – O2 Daisy.

O2 Daisy is fully consolidated by Virgin Media O2 with a 70/30 ownership structure with Daisy Group. The corporate brands Virgin Media O2 Business, Virgin Media Business and O2 Business remain.

For contracting purposes, customers of these brands contract with Virgin Media Business Ltd. Depending on the services to be provided, affiliate companies may act as billing and collection agents, such as Telefonica UK.



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