



AWS OGVA

Pricing for all public sector organisations which qualify for the OGVA Cloud Prime tier

The OGVA program offers the best discount for using AWS services in the UK public sector. Using the Cloud Prime Tier, organisations can qualify for the discount scheme (by taking out a three-year contract) and enjoy significant cost savings on AWS services. The program also provides additional benefits to support organisations at different stages of their cloud journey.

Jisc, or any AWS partner are legally unable to disclose the discounted price to you without a signed Non-Disclosure Agreement (NDA) between the buyer and the supplier being in place. For more information, please contact G-Cloud@jisc.ac.uk.

The discount is based on the committed spend figure and minimum consumption growth. These figures will be supplied to us from AWS in the Private Pricing agreement and included in the G-Cloud call-off contract.

We provide access to IBM's Apptio Cloudability FinOps tool which is available to you at no additional charge.

Ancillary Service

Managed Cloud

We offer a Managed AWS Cloud ancillary service to our OGVA resell customers.

Our Managed AWS service pricing is made up of two components:

- The 3 service levels as indicated in the service definition document.
- The 4 tiers based on your gross Cloud consumption, including VAT.

'Basic' Managed Service	Pricing (based on your total consumption charges)
Tier 1 – up to £50,000 per annum of AWS consumption	17%
Tier 2 – between £50,001 and £500,000 per annum of AWS consumption	11%
Tier 3 – between £500,001 and £1,000,000 per annum of AWS consumption	9%
Tier 4 – £1,000,001 and above per annum of AWS consumption	5%

'Professional' Managed Service	Pricing (based on your total consumption charges)
Tier 1 – up to £50,000 per annum of AWS consumption	25%
Tier 2 – between £50,001 and £500,000 per annum of AWS consumption	17%
Tier 3 – between £500,001 and £1,000,000 per annum of AWS consumption	10%
Tier 4 – £1,000,001 and above per annum of AWS consumption	6%

'Enterprise' Managed Service	Pricing (based on your total consumption charges)
Tier 1 – up to £50,000 per annum of AWS consumption	30%
Tier 2 – between £50,001 and £500,000 per annum of AWS consumption	20%
Tier 3 – between £500,001 and £1,000,000 per annum of AWS consumption	16%
Tier 4 – £1,000,001 and above per annum of AWS consumption	7%

Full details for all AWS pricing are available at: [AWS Product and Service Pricing | Amazon Web Services](#).

We will invoice you in arrears, monthly in £(GBP). All prices exclude VAT at current rate.