



Managed SD-WAN Pricing

3 year pricing (also available for +1 +1)

Notes

Pricing for all SKU's listed below. Bill of materials required will be dependent on a scoping call with pre-sales, exact customer requirements, and determining whether 'standard' or 'secure' service is required.

All prices exclude UK VAT and are indicative subject to a formal quotation following site surveys.

Professional services applicable are dependent on connection type and customer requirement.

Firewall selection will depend on the bandwidth, users supported and functionality required.

Each connection requires both a bearer and a port.

The unit of measure for Btnet main link distance charges will be the total distance for all the of the applicable Btnet connections in the opportunity, individually rounded up to the nearest kilometre.

Pricing based on 0-99 sites.

Pricing for all SKU's

Product Category	Quantity	Item Description	Unit of measure	Set-up charge	Annual Charge
Professional Services (standard)	1	Service management	Per site	n/a	£184.00
Professional Services (standard)	1	Contract management	Per site	n/a	£105.00
Professional Services (standard)	1	Project managed installation	Per site	£677.00	n/a
Professional Services (standard)	1	Standard managed service	Per site	n/a	£354.00

Professional Services (standard)	1	Access to Jisc central platform & ops	Per site	n/a	£1,722.00
Firewalls (standard)	1	Fortigate 80F	Per Site	n/a	£663.00
Firewalls (standard)	1	Fortigate 100F	Per Site	n/a	£1,000.00
Firewalls (standard)	1	Fortigate 120G	Per Site	n/a	£1,087.00
Firewalls (standard)	1	Fortigate 200F	Per Site	n/a	£1,858.00
Firewalls (standard)	1	Fortigate 400F	Per Site	n/a	£4,248.00
Firewalls (standard)	1	Fortigate 600F	Per Site	n/a	£6,173.00
Firewalls (standard)	1	Fortigate 900G	Per Site	n/a	£10,052.00
Professional Services (secure)	1	Service management	Per site	n/a	£184.00
Professional Services (secure)	1	Contract management	Per site	n/a	£105.00
Professional Services (secure)	1	Advanced security design and delivery	Per distinct end user network	£2,949.00	n/a
Professional Services (secure)	1	Advanced security config & commission	Per distinct end user network	£3769.00	n/a
Professional Services (secure)	1	Project managed installation	Per site	£677.00	n/a
Professional Services (secure)	1	Standard managed service	Per site	n/a	£520.00
Professional Services (secure)	1	Access to Jisc central platform & ops	Per site	n/a	£1,722.00
Firewalls (secure inc UTP)	1	Fortigate 80F	Per Site	n/a	£927.00
Firewalls (secure inc UTP)	1	Fortigate 100F	Per Site	n/a	£1,468.00
Firewalls (secure inc UTP)	1	Fortigate 120G	Per Site	n/a	£1,708.00

Firewalls (secure inc UTP)	1	Fortigate 200F	Per Site	n/a	£3,007.00
Firewalls (secure inc UTP)	1	Fortigate 400F	Per Site	n/a	£6,874.00
Firewalls (secure inc UTP)	1	Fortigate 600F	Per Site	n/a	£9,990.00
Firewalls (secure inc UTP)	1	Fortigate 900G	Per Site	n/a	£16,267.00
Bearer	1	BTnet 1Gb	Per connection	n/a	£3,420.00
Bearer	1	BTnet 10Gb	Per connection	n/a	£7,838.00
Port	1	100Mb/1Gb	Per connection	n/a	£200.00
Port	1	200Mb/1Gb	Per connection	n/a	£399.00
Port	1	500Mb/1Gb	Per connection	n/a	£428.00
Port	1	800Mb/1Gb	Per connection	n/a	£684.00
Port	1	1Gb/1Gb	Per connection	n/a	£570.00
Port	1	1Gb/10Gb	Per connection	n/a	£855.00
Port	1	2Gb/10Gb	Per connection	n/a	£1,710.00
Port	1	5Gb/10Gb	Per connection	n/a	£4,275.00
Port	1	10Gb/10Gb	Per connection	n/a	£8,550.00
Distance charges	1	Main links per km 1Gb	Per km	n/a	£450.00
Distance charges	1	Main links per km 10Gb	Per km	n/a	£465.00
ADSL	1	SOADSL 24	Per connection	n/a	£405.00
FTTC	1	SOGEA 80/20	Per connection	n/a	£420.00
FTTC	1	SOGEA 160/30	Per connection	n/a	£435.00
FTTC	1	SOGEA 330/50	Per connection	n/a	£585.00
FTTP	1	80/20	Per connection	n/a	£435.00
FTTP	1	115/20	Per connection	n/a	£450.00
FTTP	1	160/30	Per connection	n/a	£450.00
FTTP	1	220/30	Per connection	n/a	£465.00
FTTP	1	330/50	Per connection	n/a	£480.00
FTTP	1	550/75	Per connection	n/a	£480.00
FTTP	1	1000/115	Per connection	n/a	£570.00