

G-Cloud 15 Framework

Pricing Information

Cloud Connect

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Confidential and Subject to Contract



Pricing

What is Cloud Connect?

Our Cloud Connect service provides customers with secure, flexible Ethernet connectivity to major Cloud Service Providers (CSPs) such as Amazon Web Services and Microsoft Azure/Office 365. This provides customers with the ability to migrate a variety of applications and virtualised IT environments to the cloud and increase processing capabilities.

The service allows customers to establish a dedicated connection directly to their CSP of choice as part of their network infrastructure enabling customers to adopt public cloud services by making them a logical extension of their own networks. It avoids using the Public Internet, so provides significant security and performance benefits for the customer.

Pricing Components

Cloud Connect can be purchased either Off Net (services terminate on a port on the EAD/Partner NTE) or On Net.

Off Net prices for Cloud Connect include the third-party tail, the Ethernet service and the Cloud Connect circuit.

On Net Cloud Connect prices comprise of the Ethernet service, the Cloud Connect service and there is an optional CAT-5 or an optical cable run from the Neos Networks node to the customer rack location where possible, or to the data centre "Meet me Room".

Pricing Examples

Cloud Connect Azure Off Net service

Park Road, Birmingham, B18 5JA

Bearer: 1Gbps / Bandwidth: 100 Mbps, for 3 years £4,972.67 per Annum (includes EADLA)

Bearer: 1Gbps / Bandwidth: 1G, for 3 years £6,578.67 per Annum (includes EADLA)

Bearer: 10Gbps / Bandwidth: 10G, for 3 years £16,015.34 per Annum (includes EADLA)

Cloud Connect Azure On Net service

Telehouse North London E14 2AA

Bearer: 1Gbps / Bandwidth: 100 Mbps, for 3 years £2,486.67 per Annum (excluding cross connect cabling)

Bearer: 1Gbps / Bandwidth: 1G, for 3 years £4,092.67 per Annum (excluding cross connect cabling)

Bearer: 10Gbps / Bandwidth: 10G, for 3 years £11,010.00 per Annum (excluding cross connect cabling)

Note Cloud Connect from Azure provides a resilient primary and secondary circuit as standard

About Neos Networks

Neos Networks has the UK's largest business-dedicated network. With over 600 points of presence and 90 data centres nationwide, Neos provides high capacity critical connectivity for businesses, from telecoms and energy to banking and emergency services.

Agile and customer-focused with almost limitless scale, Neos enables emerging technologies like AI, 5G and IoT, making connectivity work for Britain.

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