



By Royal Appointment to
His Majesty The King
Cyber Security Provider
KHIPU Networks Limited
Hampshire



The Cyber Security Company

KHIPU Networks Ltd
3 Waterfront
Business Park
Fleet, Hampshire
GU51 3TW

QUOTE

CLASSIFICATION - CUSTOMER CONFIDENTIAL

Our Ref KNLQ35903

Quote Date

Quote Prepared By:

Account Manager: Clare Vaughan
Office Telephone: +44 0345 272 0900
Mobile:

Quote For:

Quote Valid Until

Terms

30 days

Description	Qty	Unit Price	Ext. Price
Dedrone: Drone Detection and Prevention Security - Detect, Track and Identify Drones			
Portable Option			
RF Only - 1 Year	1	£40,026.67	£40,026.67
RF Only - 2 Year Pre-Paid	1	£72,048.00	£72,048.00
RF Only - 3 Year Pre-Paid	1	£102,068.00	£102,068.00
RF Only - 4 Year Pre-Paid	1	£128,085.33	£128,085.33
RF Only - 5 Year Pre-Paid	1	£143,000.00	£143,000.00
Fixed Site Option 1			
Layer 1 (RF) - 1 Year	1	£85,800.00	£85,800.00
Layer 1 (RF) - 2 Year Pre-Paid	1	£154,440.00	£154,440.00
Layer 1 (RF) - 3 Year Pre-Paid	1	£218,790.67	£218,790.67
Layer 1 (RF) - 4 Year Pre-Paid	1	£274,560.00	£274,560.00
Layer 1 (RF) - 5 Year Pre-Paid	1	£284,666.67	£284,666.67
Fixed Site Option 2			
Layer 2 (RF + Optical) - 1 Year	1	£125,840.00	£125,840.00
Layer 2 (RF + Optical) - 2 Year Pre-Paid	1	£226,512.00	£226,512.00
Layer 2 (RF + Optical) - 3 Year Pre-Paid	1	£320,892.00	£320,892.00
Layer 2 (RF + Optical) - 4 Year Pre-Paid	1	£402,688.00	£402,688.00
Layer 2 (RF + Optical) - 5 Year Pre-Paid	1	£429,000.00	£429,000.00
Fixed Site Option 3			
Layer 3 (RF + Optical + Radar) - 1 Year	1	£457,600.00	£457,600.00
Layer 3 (RF + Optical + Radar) - 2 Year Pre-Paid	1	£805,376.00	£805,376.00
Layer 3 (RF + Optical + Radar) - 3 Year Pre-Paid	1	£1,139,424.00	£1,139,424.00
Layer 3 (RF + Optical + Radar) - 4 Year Pre-Paid	1	£1,427,712.00	£1,427,712.00
Layer 3 (RF + Optical + Radar) - 5 Year Pre-Paid	1	£1,430,000.00	£1,430,000.00
KHIPU Networks have included a number of options, based upon frequent customer projects and scenario. Every option however is subject to a number of factors and requires a technical review with the customer to			

KHIPU Networks quotes are valid for 7 Days unless otherwise stated. All prices exclude VAT and are subject to our terms and conditions of sale which are available upon request. Unless agreed otherwise in writing, standard payment terms are in full within 30 days of the invoice date. The invoice date will be the date on when the goods or services have been delivered to the customer. E and OE.

**New Flexible Payment Solutions now available including deferral, interest-free and buy-back programs.
Please contact your account manager for a cost proposal.**

Description	Qty	Unit Price	Ext. Price
determine what is required based upon their specific environment.			

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