



By Royal Appointment to
His Majesty The King
Cyber Security Provider
KHIPU Networks Limited
Hampshire



The Cyber Security Company

KHIPU Networks Ltd
3 Waterfront
Business Park
Fleet, Hampshire
GU51 3TW

QUOTE

CLASSIFICATION - CUSTOMER CONFIDENTIAL

Our Ref KNLQ35988

Quote Date

Quote Prepared By:

Account Manager: Clare Vaughan
Office Telephone: +44 0345 272 0900
Mobile:

Quote For:

Quote Valid Until

Terms

30 days

Description	Qty	Unit Price	Ext. Price
Alcatel Lucent Enterprise Switches			
OS9907 AC BASE BUNDLE UK POWER CORD)	1	£26,809.68	£26,809.68
OS9900 8-PORT 100GE QSFP28 Module	1	£21,193.13	£21,193.13
OS9900 48-PORT GE RJ-45 POE MODULE	1	£5,270.26	£5,270.26
OS9900 48-PORT 10GE RJ-45 MODULE	1	£5,855.86	£5,855.86
OS6900-C32E: 1RU with 32x 100G QSFP28ports+uplinks or VFL	1	£15,133.09	£15,133.09
OS6900-T48FC6: 1UR with 48x10G-BaseT, 6x100G QSFP28	1	£13,241.54	£13,241.54
OS6865-P16X, 180W AC PSU AND UK CORD	1	£3,239.09	£3,239.09
OS6870-24:Fixed Chassis with 24x10/100/100 RJ-45,2x100G ,4x25G	1	£3,025.33	£3,025.33
OS6560-P24X4 GigE fixed chassis 24 RJ-45 PoE 10/100/1G Base	1	£1,911.88	£1,911.88
OS6360-P10 Fixed 1RU ½ rack chassis 8 RJ-45 PoE 10/100/1G BaseT	1	£409.04	£409.04
OS6360-P24 - Fixed 1RU chassis 24 RJ-45 PoE 10/100/1G BaseT	1	£674.23	£674.23
OS6465H-P12 Hardened GigE fanless switch	1	£1,251.46	£1,251.46
OS6465 75W DIN AC PSU and UK Cord	1	£68.29	£68.29
Alcatel Lucent Enterprise Transceivers			
1000BASE-LX GIGABIT ETHERNET OPTICAL	1	£135.05	£135.05
Dual-speed+ optical transceiver, supports monomode fiber over 1310nm	1	£1,197.93	£1,197.93
Alcatel Lucent Enterprise Stellar Access Points			
OMNIACCESS STELLAR Indoor AP1501 Wi-Fi 7. Tri radio	1	£1,389.64	£1,389.64
OMNIACCESS STELLAR Indoor AP1521 Wi-Fi 7. Tri radio	1	£1,818.70	£1,818.70
OMNIACCESS STELLAR Indoor AP1541 Wi-Fi 7. Tri radio 10GE	1	£1,074.94	£1,074.94
Alcatel Lucent Enterprise Cirrus - 1 Year			
OmniVista Cirrus 10 - Public Cloud - Business Level - 1 Year - Covers OS68xx Devices - Ordering through Ebuy - Prepaid mode - Business Support - Includes Partner Plus Support for Device (AVR) & OVC10 Updates & Support	1	£448.23	£448.23
OmniVista Cirrus 10 - Public Cloud - Business Level - 1 Year - Covers OS65xx Devices - Ordering through Ebuy - Prepaid mode - Business Support - Includes Partner Plus Support for Device (AVR) & OVC10 Updates & Support	1	£128.84	£128.84

KHIPU Networks quotes are valid for 7 Days unless otherwise stated. All prices exclude VAT and are subject to our terms and conditions of sale which are available upon request. Unless agreed otherwise in writing, standard payment terms are in full within 30 days of the invoice date. The invoice date will be the date on when the goods or services have been delivered to the customer. E and OE.

**New Flexible Payment Solutions now available including deferral, interest-free and buy-back programs.
Please contact your account manager for a cost proposal.**

Description	Qty	Unit Price	Ext. Price
OmniVista Cirrus 10 - Public Cloud - Business Level - 1 Year - Covers OS64xx Devices - Ordering through Ebuy - Prepaid mode - Business Support - Includes Partner Plus Support for Device (AVR) & OVC10 Updates & Support	1	£121.38	£121.38
OmniVista Cirrus 10 - Public Cloud - Business Level - 1 Year - Covers OS63xx Devices - Ordering through Ebuy - Prepaid mode - Business Support - Includes Partner Plus Support for Device (AVR) & OVC10 Updates & Support	1	£87.48	£87.48
OmniVista Cirrus 10 - Public Cloud - Business Level - 1 Year -Covers Stellar AP1x3x, AP1x4x, AP1x5x, AP1x6x, AP1x7x - Ordering through Ebuy - Prepaid mode. Business Support - Includes Partner Plus Support for Device (AVR) & OVC10 Updates & Support	1	£113.24	£113.24
OmniVista Cirrus 10 - Public Cloud - Business Level - 1 Year - Covers Stellar AP models AP1x0x, AP1x1x, AP1x2x - Ordering through Ebuy -Prepaid mode - Business Support - Includes Partner Plus Support for Device (AVR) & OVC10 Updates & Support	1	£74.60	£74.60
KHIPU Networks have included a number of options, based upon frequent customer projects and scenario. Every option however is subject to a number of factors and requires a technical review with the customer to determine what is required based upon their specific environment. There are many more product options (using the same manufacturer) and services available to suit different customer environments and requirements. All prices subject to currency exchange rate fluctuations and manufacturer price list updates.			

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