



By Royal Appointment to
His Majesty The King
Cyber Security Provider
KHIPU Networks Limited
Hampshire



The Cyber Security Company

KHIPU Networks Ltd
3 Waterfront
Business Park
Fleet, Hampshire
GU51 3TW

QUOTE

CLASSIFICATION - CUSTOMER CONFIDENTIAL

Our Ref KNLQ35995

Quote Date

Quote Prepared By:

Account Manager: Clare Vaughan
Office Telephone: +44 0345 272 0900
Mobile:

Quote For:

Quote Valid Until

Terms

30 days

Description	Qty	Unit Price	Ext. Price
Juniper Mist			
Switches			
EX4100-24P - 24-port PoE+ Access Switch	1	£3,156.25	£3,156.25
EX4100-48P - 48-port PoE+ Aggregation/Access	1	£5,125.00	£5,125.00
EX2300-24P - EX2300 24-PORT POE+	1	£1,596.88	£1,596.88
Access Points			
AP47-WW - Wi-Fi 7 Access Point	1	£1,312.50	£1,312.50
AP45-WW - Wi-Fi 6E Access Point	1	£1,062.50	£1,062.50
AP34-WW - Wi-Fi 6 Access Point	1	£793.75	£793.75
Mist Subscription - 3 Year			
Subscription for 1 service (specify SUB-MAN, SUB-ENG, SUB-AST, SUB-VNA, SUB-PMA) for one access point for 3 year: includes upgrades, cloud function subscription and limited lifetime warranty benefits on indoor access points Subscription for 1 Service [SUB-MAN-BND]	1	£264.00	£264.00
3 Year Wired Assurance subscription for EX-48 port EX2300/EX3400/EX4000/EX4100-F/EX4100/EX4400/EX4650/QFX5120-48Y/QFX5120-48YM/QFX5120-48T/QFX5110-48S switches. Includes software updates, upgrades, cloud subscriptions, network insights.	1	£604.00	£604.00
3 Year Wired Assurance subscription for EX4000-8 port, EX2300-C-12 port, EX4000-12 port, EX4100-F-12, and EX4100-H-12 port switches. Includes software updates, upgrades, cloud subscriptions, network insights.	1	£172.00	£172.00
KHIPU Networks have included a number of options, based upon frequent customer projects and scenario. Every option however is subject to a number of factors and requires a technical review with the customer to determine what is required based upon their specific environment. There are many more product options (using the same manufacturer) and services available to suit different customer environments and requirements. All prices subject to currency exchange rate fluctuations and manufacturer price list updates.			

KHIPU Networks quotes are valid for 7 Days unless otherwise stated. All prices exclude VAT and are subject to our terms and conditions of sale which are available upon request. Unless agreed otherwise in writing, standard payment terms are in full within 30 days of the invoice date. The invoice date will be the date on when the goods or services have been delivered to the customer. E and OE.

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