

Business Case Development and Approvals Support

G-Cloud 15, Framework Reference RM1557.15

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We help develop agile business cases and ease through the approvals process

1 Service Description

Our flexible client-side support service helps you develop agile business cases and ease through the approvals process, enabling you to spend on new capabilities and continue programmes. Our clients include MOD, Defence Digital, Dstl, and Other Government Departments across the ICT, Cyber, Defence Intelligence (DI), Multi-Int, GeoInt, and ISR domains.

1.1 Service Features

Our service provides you with:

- Treasury Green Book Business case development and approvals support
- Rolling programme approvals for ITIL/Agile Digital and IT projects
- JSP655 and JSP507 Defence Investment Approvals and Appraisals compliant approach
- Stakeholder identification, analysis, management, engagement, workshop design and facilitation
- Integrated Assurance and Approval Plans and leading Evidence Working Groups
- Independent evidence-based options definition, analysis, and recommendations
- Specialist P3M cost, schedule and risk modelling, forecasting and analysis
- Combined Operational Effectiveness and Investment Appraisals (COEIA)
- Authored Strategic Outline (SOC), Outline (OBC), Full (FBC) Business Cases
- Evidence generation and preparation for Investment Approvals Committee/Board (IAC/IAB)

1.2 Service Benefits

Our service delivers you:

- Alignment with the Treasury's Green Book Five Case model
- Collaborative and inclusive stakeholder engagement along the entire journey
- Flexible, adaptable and pragmatic style integrates well into your teams
- Unbiased options analysis and recommendations that can be trusted
- Evidence based and traceable approach that stands up to scrutiny
- Documentation in a format that suits the client context
- Confidence your organisations' programme/project will deliver Value for Money (VFM)
- Clear scrutiny and assurance plan that all stakeholders can understand
- Optimised stakeholder time to allow them to focus on delivery
- Thorough but pragmatic approach to maximise the chance of approval

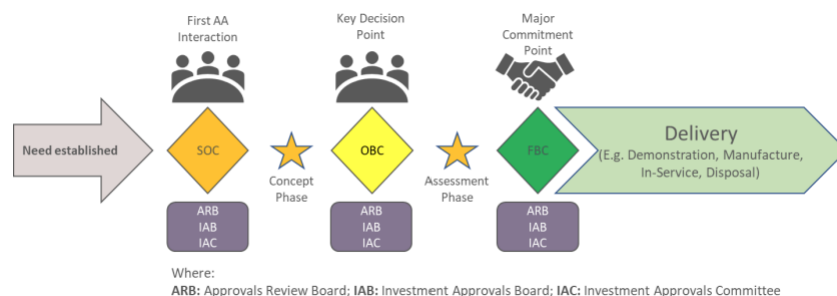
Significant experience generating robust business cases

2 Service Definition

We have significant experience of working with clients and their customers to generate robust business cases, particularly in an MOD context, following the HM Treasury business case format including strategic, economic, commercial, financial and management elements. We recognise that each stage of the

approvals process requires a different focus, and we therefore tailor our approach to both individual client needs and the specific stage requirement:

- **At the SOC stage**, we seek to define the SMART spending objectives, identify both the business need and scope of the project or programme, and identify activity across all areas / Defence Lines of Development (DLODs) that is necessary to successfully deliver the desired outcome. We then carry out detailed analysis, appraising the main options and providing recommendations for a preferred way forward.
- **At the OBC stage**, we revisit the SOC, setting out the approaches / options that have been explored and seek agreement to select the preferred option, ensuring value for money is optimised and critical success factors are met. We also conduct research and analysis to demonstrate the viability and deliverability of the chosen option, with a particular focus on the cost, time, and risk elements.
- **At the FBC stage**, we seek to demonstrate that the performance, cost, time, and risk associated with successful delivery of the project is appropriate, explaining the proposed commercial approach and defining how it will be implemented.



Drawing on our extensive experience, we support you every step of the way, providing a variety of specialist skills to ensure you are successful throughout your business case development and approvals journey.

3 About Apache iX Limited

Your IT professional services needs can be met by Apache iX. We specialise in delivering to public sector organisations. We do this in a way that supports organisational goals and objectives and helps deliver high-quality results. Over the past 10 years we have established an enviable track record delivering high quality IT and related services to areas across government.

“Our mission is to provide pragmatic, trusted and collaborative technical and project management services and innovative digital solutions that make organisations safe, secure, and future ready.”

We deliver your priorities

Broad, wide ranging and adaptable services

When you need a lean, flexible organisation, Apache iX is the right choice. Our core capabilities can tailor and deliver all these requirements to your satisfaction, whilst working with you in partnership to deliver any other ICT professional services that might be identified. Apache iX’s core capabilities:



Deep, experienced & reliable resource pool

Apache iX, through its own resource pool and our unique SME collaboration network (including specialised & public sector-experienced SMEs), is able to provide a full range of expert consultants to enable service delivery. From Project Managers and Architects, to Cyber Security experts and Business Analysts – and much more – our consultants will provide you with results, innovation, seamless customer team working integration, and high-quality Outputs. Our deep pool of resource will ensure that we can reliably and flexibly provide you the best consultants to deliver your services.

Modern problems, modern solutions at pace

Whether it's through changes in regulation, introduction of new technology, or how to respond to the ever-growing threat from cyber adversaries, Apache iX prides itself on the rapid understanding and leveraging of emerging technology (AI, Geospatial, Quantum etc) in the constantly changing IT sector. Our consultants work at the forefront of this change – adapting, shaping, and leading. Our consultants have current, relevant experience providing services in some of the most challenging and complex environments, often involving programmes critical to national security. They are experts in delivering at pace, in an adaptable, flexible and lean manner with experience at everything from maintaining operational cyber security to providing future-ready solutions.

We work for you

Building successful relationships

You know that the relationship between you and your suppliers is critical to long-term project success. We are experts at building a relationship with our customers. We do this to ensure we are always delivering to their needs. Our account managers will work with your contract, project, and team managers to capture and understand the ask ahead of time. Our account managers can quickly turn around any statement of work you give us so that we can start work quickly and efficiently. We have experience in the 'customer friend role' – if required we can assess and develop requirements on your behalf.

We deliver public sector professional services

We have been delivering public sector professionals services for over 10 years. We have worked under almost every delivery methodology (GDS, waterfall, agile, Prince 2 etc) and have a comprehensive awareness of how public sector organisations do business. Over the years we have done everything from submitting Greenbook business cases at Ministerial and Cabinet Office level to building extensive optional analysis to ensure that public money is being spent in the way that provides the most value.

We provide value

By choosing Apache iX, you will gain:

- **Knowledge & Experience** We have 10+ years of experience delivering professional services to the public sector.
- **Qualified & Certified Consultants** Our consultants hold certifications from Chartership Institutions in Project Management, Business Development & Analysis, Engineering, Cyber Security, ITIL, In-Service Management, Network and Structure, Cloud Services, AI, Requirements Management, Project Scheduling and Cost Control (this list is not-exhaustive).
- **Innovation** We integrate the latest technology and processes in everything we do as part of our lean practices to drive streamlining of services and best value for money outputs. Our consultants are experts at adapting inhouse customer technology to get better results through automation, system interfacing and better data handling.

- **A Proven Track Record** We have delivered successfully time and again for our customer in the public sector. We have received commendations for our public sector work from the Ministry of Defence and our customer feedback survey consistently records 9 out of 10 on customer satisfaction and delivery of service.

***We are invested in
your success***

We are a member driven company

Apache iX is an Employee Ownership Trust, meaning our members (employees) directly own the business. This gives us a deep, unwavering incentive and commitment to deliver what we say, when we say, to the highest standards.

We take member wellbeing seriously. Our members have established a governance group to look at our company's environmental and social impact. Along with a target to be carbon neutral by 2030 and a broad focus on member wellbeing, our members develop, provide, and support initiatives captured in the image below:



4 Other Services on G-Cloud 15

Apache iX Limited is an independent engineering consultancy, offering a range of high-quality services to support your organisation. Our experienced professionals bring with them a range of skills, to support, advise or lead your team, bringing straight forward solutions to complex problems. All services are covered by our Business Continuity and Disaster Recovery Plan.

Our complete list of G-Cloud 15 services:

Lot 3: Cloud Support	Architecture Design, Validation and Assurance
	Business Analysis, Systems Engineering, Requirements Development and Management
	Business Case Development and Approvals Support
	Cloud Migration Strategy Development, Implementation and Assurance Services
	Cloud Support Service Management
	Obsolescence & Vulnerability Management and Migration Support

	Power Platform Design, Development, Implementation & Support
	Procurement Management and Programme and Project Delivery Support
	Secure Environments for Application Design, Development and Demonstration
	Solution Implementation, Refresh and Update
	Specialist Portfolio, Programme and Project Management (P3M) Services

We also provide a range of other services, these services can be accessed through a G-Cloud search, or for more specific information, please contact us at:

commercial@apacheix.co.uk.

To find out more about our services and to see what customers have to say about us, please visit: www.apacheix.co.uk

Document Control

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