

G Cloud 15 Support Pricing



Contents

1	Introduction	1
2	Support Pricing	1
3	Standards for Consultancy Day Rate cards	1
4	Discounts	2
5	Exclusions	2

1 Introduction

Sarax provides a range of services based on a number of pricing models. The Rate Card represents the standard rates and at all times we work with customers to define the scope of work and agree the most economic solution for the project.

2 Support Pricing

	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow	£477	£477	£477	£396	£396	£396
2. Assist	£589	£589	£694	£741	£741	£741
3. Apply	£860	£860	£883	£807	£807	£807
4. Enable	£987	£987	£925	£925	£925	£925
5. Ensure/Advise	£1,118	£1,118	£1,075	£1,075	£1,075	£1,075
6. Initiate/Influence	£1,923	£1,923	£1,923	£1,923	£1,923	£1,923
7. Set Strategy/Inspire	£2,808	£2,808	£2,808	£2,808	£2,808	£2,808

3 Standards for Consultancy Day Rate cards

- Consultant's Working Day – 7.5 hours exclusive of travel and lunch.
- Working Week – Monday to Friday excluding national holidays.
- Office Hours – 09:00 – 17:30 Monday to Friday.
- Travel and Subsistence – Day rates exclude reasonable travel and subsistence charges, payable by the client.
- Mileage – Mileage is charged at Sarax defined rates (within government guidelines).
- Professional Indemnity Insurance – included in day rate.
- Premium applied to rates for additional weekday hours: 33%
- Premium applied to rates for additional weekend hours: 50%
- Premium applied to rates for additional bank holiday hours: 100%

4 Discounts

Sarax recognises the need for cost effective solutions and will discuss the commercial benefits of particular projects on a case by case basis, with opportunities to agree preferential rates based on volume and/or duration of contract.

5 Exclusions

Any exclusions from the pricing of a project will be defined upon agreement of the scope of the service.