



JOSKOS SOLUTIONS

Pricing Document

LONTRA

2026



bett | AWARDS
2024
• A Hyve Event

WINNER

Technical IT Support or Service

BETT AWARDS WINNER 2024
BETT AWARDS WINNER 2023

Collaboration with a School

BETT AWARDS WINNER 2022





Contents

Document Version Log	2
Service Overview	3
Key Functional Capabilities	3
Core Subscription Pricing	4
Onboarding & Implementation Fees	4
Optional Enhancements	4
Support & Training	5
Exit & Offboarding	5
Pricing Assumptions	5

Document Version Log

Date	Revision	Approved By	Description of Change
04.12.25	V1.0	Sonny Sharma	Reviewed



Service Overview

LONTRA is Joskos Solutions' cloud-based MIS synchronisation and identity automation platform. Designed for various environments, it streamlines how customers manage user accounts, permissions, user groups, and lifecycle events across systems including Microsoft 365, Google Workspace, and major MIS providers. LONTRA removes manual administration, reduces errors, and ensures data remains accurate, secure, and synchronised across all connected services.

Key Functional Capabilities

- **Automated MIS Sync:** Pulls user, group, class, enrolment and timetable data from supported MIS platforms and updates cloud directories automatically.
- **Account Provisioning & Deprovisioning:** Creates, updates, suspends or removes accounts based on MIS status changes.
- **Identity Governance:** Ensures accounts remain compliant with safeguarding, data retention, and least-privilege principles.
- **Audit & Reporting:** Provides visibility of sync events, changes, errors, and account status.
- **Multi-Tenant Trust Dashboard:** Allows customers to manage multiple sites through one secure administration portal.
- **Secure Data Handling:** All data processed and stored in UK-based environments consistent with G-Cloud 15 asset protection standards.
- **Integration Ready:** Connects to Microsoft 365, Azure AD, Google Workspace, and other SaaS systems commonly used in schools.



Core Subscription Pricing

A. Per-Site Annual Subscription

Item	Description	Unit	Price (£)
LONTRA Core site	Annual licence covering MIS sync, identity automation, and platform access	Per site	£1,250
LONTRA Core - additional sites	Annual licence covering MIS sync, identity automation, and platform access	Per site	£650.00

B. Per-User Subscription Option

Item	Description	Unit	Price (£)
LONTRA User Licence	Annual subscription based on active MIS users	Per user	£35.00
Minimum Annual Charge	Ensures cost efficiency for small institutions	Per site	£950.00

Onboarding & Implementation Fees

One-time configuration and deployment fees.

Item	Description	Unit	Price (£)
Standard Onboarding	LONTRA connector setup, data mapping, testing & deployment	Per site/office	£1,850
Muti site-Wide Onboarding	Central configuration and deployment planning	Per Organisation	£3,150

Optional Enhancements

Item	Description	Unit	Price (£)
Advanced Reporting Pack	Extended dashboards, analytics and sync logs	Per site/PA	£950.00



Support & Training

Support is delivered by Joskos' UK-based service teams.

Item	Description	Unit	Price (£)
Standard Support	Mon-Fri, 08:00-17:00	Included	£0
Enhanced Support	Extended hours / priority routing	Per site	£1,200.00
Admin Training - Remote	1-hour live session	Per session	£350.00
Admin Training - Onsite	Half or full day	Per day	£625.00

Exit & Offboarding

Item	Description	Unit	Price (£)
Standard Data Export	Configuration export, mappings, logs	Included	£0
Enhanced Exit Support	Migration assistance, consultancy	Per hour	£150.00

Pricing Assumptions

- All prices exclude VAT.
- Pricing remains fixed for the duration of the G-Cloud call-off unless indexation rules are explicitly agreed.
- MIS systems must provide API or compatible data export access.
- Additional custom work sits outside the core subscription unless priced above.
- User numbers are reconciled annually.

PEOPLE FIRST

RESULTS ORIENTED

INNOVATION

SERVICE FOCUSED

MAKING A DIFFERENCE



Crown
Commercial
Service
Supplier

YPO

EVERYTHING
ICT

 **Microsoft**
Solution Provider

 **Google**
Partner



Citation ISO Certification

ISO
27001: 2022
Information
security
management

REGISTERED

Certificate
No:449342024

JOSKOS SOLUTIONS
BUILDING 11
BURFORD RD
LONDON
E15 2ST

www.joskos.com 