

G-Cloud 15 Pricing

Consultancy Services

Our Consultancy Services

- Cyber Security Operations Consultancy
- Threat Intelligence & Malware Analysis
- Cloud Security Architecture Options & Risk Assessment
- ICT & OT Cyber Security Consultancy
- Secure by Design Consultancy
- UEBA Consultancy
- Secure Cloud Transition
- Specialist Cyber Resources
- Zero Trust Architecture Consultancy
- Cyber Security Strategy & Transformation
- NCSC Cyber Resilience Audit Support
- NCSC GovAssure Support
- 3rd Party Supplier & Partner Assurance
- Governance, Risk & Compliance
- Framework Assurance & Controls Testing
- Cyber as a Service

Cyber Consultancy Pricing

Director / Partner (SFIA Level 7):	£1,325.00
Principal Consultant (SFIA Level 6)	£1,150.00
Senior Consultant (SFIA Level 5)	£950.00
Consultant (SFIA Level 4)	£850.00
Senior Engineer (SFIA Level 3)	£745.00
Engineer (SFIA Level 2)	£585.00
Junior Engineer (SFIA Level 1)	£375.00

Hours per day: 7.5

Security Services

Crisis Simulation Testing

Crisis Simulation Testing Pricing

SFIA Level	Grade / Role	Day Rate
7	Specialist Managing Cyber Consultant (Strategy)	£1250
6	Check Team Leader (Influence)	£1100
5	Check Team Member (Advise)	£1000
4	Consultant (Enable)	£800

Digital Forensics & Incident Response (DFIR)

Digital Forensics & Incident Response (DFIR) Pricing

SFIA Level	Grade / Role	Day Rate
7	Specialist Managing Cyber Consultant (Strategy)	£1250
6	Check Team Leader (Influence)	£1100
5	Check Team Member (Advise)	£1000
4	Consultant (Enable)	£800

Security Testing Services

Security Testing Services

- CHECK IT Health Check (ITHC)
- Application Penetration Testing & CHECK IT Health Check (ITHC)
- Infrastructure Penetration Testing (Pentest / Pen Test) & CHECK IT Health Check (ITHC)
- Cloud Configuration Security Review
- Cyber Essentials (CE) and Cyber Essentials Plus (CE+)
- Broad Security Review
- Red Team Security Review
- Purple Team Review

Security Testing Services Pricing

SFIA Level	Grade / Role	Day Rate
7	Specialist Managing Cyber Consultant (Strategy)	£1250
6	Check Team Leader (Influence)	£1100
5	Check Team Member (Advise)	£1000
4	Consultant (Enable)	£800

Threat Modelling

Threat Modelling Pricing

SFIA Level	Grade / Role	Day Rate
7	Specialist Managing Cyber Consultant (Strategy)	£1250
6	Check Team Leader (Influence)	£1100
5	Check Team Member (Advise)	£1000
4	Consultant (Enable)	£800

GovTech Services

Our GovTech Services

- Data, Analytics & AI for Public Sector
- Digital Government Strategy
- Digital Public Infrastructure Advisory & Implementation
- End-to-End Digital Service Design & Delivery
- Legacy Modernisation & Cloud Transformation

GovTech Pricing

Level	Strategy & Architecture	Change & Transformation	Development & Implementation	Delivery & Operation	People & Skills	Relationships & Engagement
7. Set strategy, inspire, mobilise	1537.5	1537.5	1387.5	1387.5	1350	1387.5
6. Initiate, influence	1350	1350	1125	1125	1200	1125
5. Ensure, advise	1087.5	1087.5	937.5	937.5	1012.5	937.5
4. Enable	937.5	937.5	750	750	900	750
3. Apply	825	825	637.5	637.5	525	637.5
2. Assist	525	525	472.5	472.5	337.5	472.5
1. Follow	337.5	337.5	300	300	225	300

Hours per day: 7.5

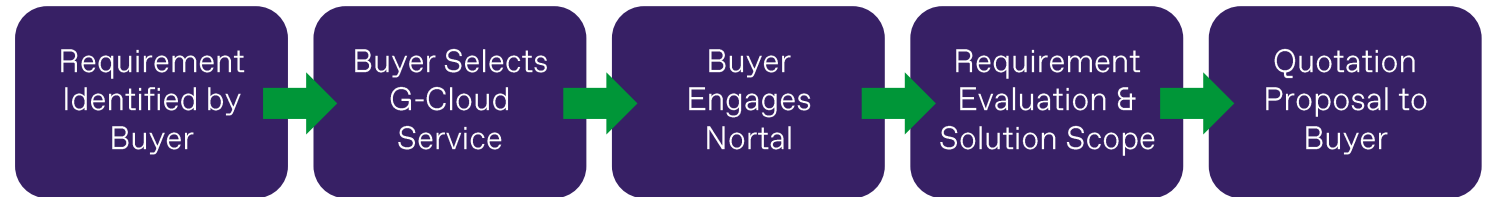
AI & MXDR Services

Managed AI Pricing Overview

- Nortal has a pragmatic and flexible solution to pricing to meet the scope and requirements of our G-Cloud clients. Where specific solutions for Managed AI Lifecycle Security Operations Service are required under the framework, our approach detailed below allows us to work closely with the Buyer, ensuring that we address your business needs with a service that delivers the desired outcomes.

Pricing Process

- Nortal takes a 'one team' approach to working with the Buyer, from our initial engagement the stages below are built into our service delivery approach to provide you with a clear quotation and solution proposal to meet your requirements.



- Nortal's consultative approach is to engage and work collaboratively and in partnership with the Buyer to ensure delivery of the specific requirements.
- We will initially conduct a stakeholder engagement meeting, or a series of meetings/workshops, to better understand the specific aspects of the Buyer's business challenges and requirements.
- The Evaluation and Scoping phase is critical to providing the foundation for successful outcomes, by building a comprehensive understanding of the requirements, and applying this knowledge to the target environment/service, delivery plan and future operations.
- Based upon the Evaluation and Scoping phase, we will translate the specific aspects of the Buyer's security, technology and business needs to develop and deliver a quotation proposal that meets all the requirements.

Nortal Managed AI Pricing

- Nortal's Managed AI service pricing consists of two components:
 1. One-Off Onboarding Charge: Includes the discovery, design and preparation for the service elements selected.
 2. On-going Monthly Service Charge: Covers the delivery of the services selected, including user and developer awareness, design assistance, security assurance and monitoring.

Example Pricing

An Average Customer with 50 employees, 2 LLM's and 5 agents would pay:

- Onboarding: £10,000
- Monthly: £7,500

While an average customer with 200 employees, 5 LLM's and 15 agents would pay:

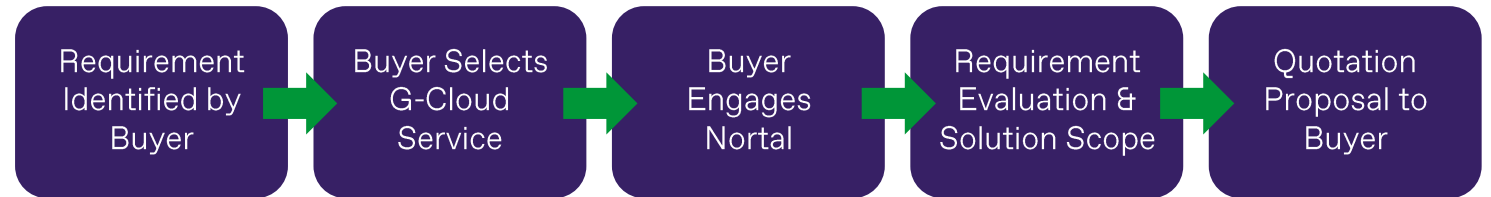
- Onboarding: £12,000
- Monthly: £12,500

MXDR Pricing Overview

- Nortal has a pragmatic and flexible solution to pricing to meet the scope and requirements of our G-Cloud clients. Where specific solutions for Managed Extended Detection and Response (MXDR) Service are required under the framework, our approach detailed below allows us to work closely with the Buyer, ensuring that we address your business needs with a service that delivers the desired outcomes.

Pricing Process

- Nortal takes a 'one team' approach to working with the Buyer, from our initial engagement the stages below are built into our service delivery approach to provide you with a clear quotation and solution proposal to meet your requirements.



- Nortal's consultative approach is to engage and work collaboratively and in partnership with the Buyer to ensure delivery of the specific requirements.
- We will initially conduct a stakeholder engagement meeting, or a series of meetings/workshops, to better understand the specific aspects of the Buyer's business challenges and requirements.
- The Evaluation and Scoping phase is critical to providing the foundation for successful outcomes, by building a comprehensive understanding of the requirements, and applying this knowledge to the target environment/service, delivery plan and future operations.
- Based upon the Evaluation and Scoping phase, we will translate the specific aspects of the Buyer's security, technology and business needs to develop and deliver a quotation proposal that meets all the requirements.

Nortal MXDR Pricing

- Nortal's Managed AI service pricing consists of two components:
 1. One-Off Onboarding Charge: Includes implementation, configuration and onboarding of Elastic SIEM, Microsoft Sentinel and appropriate log sources to enable the service. Resource time of the engineer, project manager, technical account manager, consultants or engineers required and is dependent on the size and complexity of the deployment.
 2. On-going Monthly Service Charge: Monitoring, detection, response and incident handling activities In addition to content creation (including use cases, dashboards, automations, threat intelligence investigations). Technical account management including continuous improvement, reporting and support. In addition, this charge covers usage of the Elastic SIEM where required, including ingest, analytics and storage.

Example Pricing

An Average Customer with 125 endpoints and 15GB/day of ingest would pay:

- Onboarding: £12,000
- Monthly: £6,000

While an average customer with 10,000 endpoints and 100GB/day of ingest would pay:

- Onboarding: £25,000
- Monthly: £15,000