

RELENTICA

Service Definition: Jan 2026

G-Cloud 15 Service: Cloud and Strategy Advisory

Service Summary

Relentica provides cloud strategy and advisory services to public sector organisations. We help senior leaders define cloud direction, assess readiness, align technology with policy and business outcomes, and design pragmatic cloud roadmaps. The service focuses on governance, risk, cost control, and delivery confidence rather than technology implementation.

What the Service Covers

In scope:

- Cloud strategy and vision definition
- Cloud readiness and maturity assessment
- Enterprise and solution architecture options analysis
- Cloud gap and risk assessment
- Migration approach and roadmap development
- Governance and decision framework design
- Senior leadership and stakeholder advisory

Out of scope (unless agreed at call-off):

- Cloud infrastructure provisioning or hosting
- Software implementation or managed services
- Ongoing operational support
- Vendor resale or technology licensing

How the Service Is Delivered

Delivery is **advisory-led** and tailored to the needs of each buyer.

- Delivered through short, focused work packages or phased engagements
- Engagement model agreed at call-off
- Delivered by senior consultants with public sector experience
- Flexible delivery approach (on-site, remote, or hybrid as agreed)
- Vendor-agnostic and independent

The service is designed to support informed decision-making and confident progression to delivery.

Outcomes and Benefits

Buyers can expect:

- Clear, actionable cloud direction
- Improved alignment to policy, strategy, and outcomes
- Reduced delivery and commercial risk
- Stronger governance and accountability
- Better prioritisation of cloud investments
- Increased confidence at senior leadership level

Outputs are practical, usable, and suitable for assurance, business cases, and programme mobilisation.

Roles and Responsibilities

Relentica responsibilities:

- Provide independent cloud strategy and advisory expertise
- Produce agreed deliverables and recommendations
- Support stakeholder engagement and decision-making
- Identify risks, dependencies, and constraints

Buyer responsibilities:

- Provide access to relevant stakeholders and information
- Support timely decision-making
- Validate assumptions and recommendations

Assumptions and Dependencies

- Engagement scope and outcomes are agreed at call-off
- Delivery timelines depend on stakeholder availability
- Quality of outputs depends on the quality and completeness of information provided
- Security, access, or data constraints may affect delivery approach

Exit and Handover

The service includes a structured handover at completion, ensuring:

- Clear documentation of recommendations and decisions
- Transfer of knowledge to internal teams
- Outputs suitable for onward delivery, procurement, or assurance