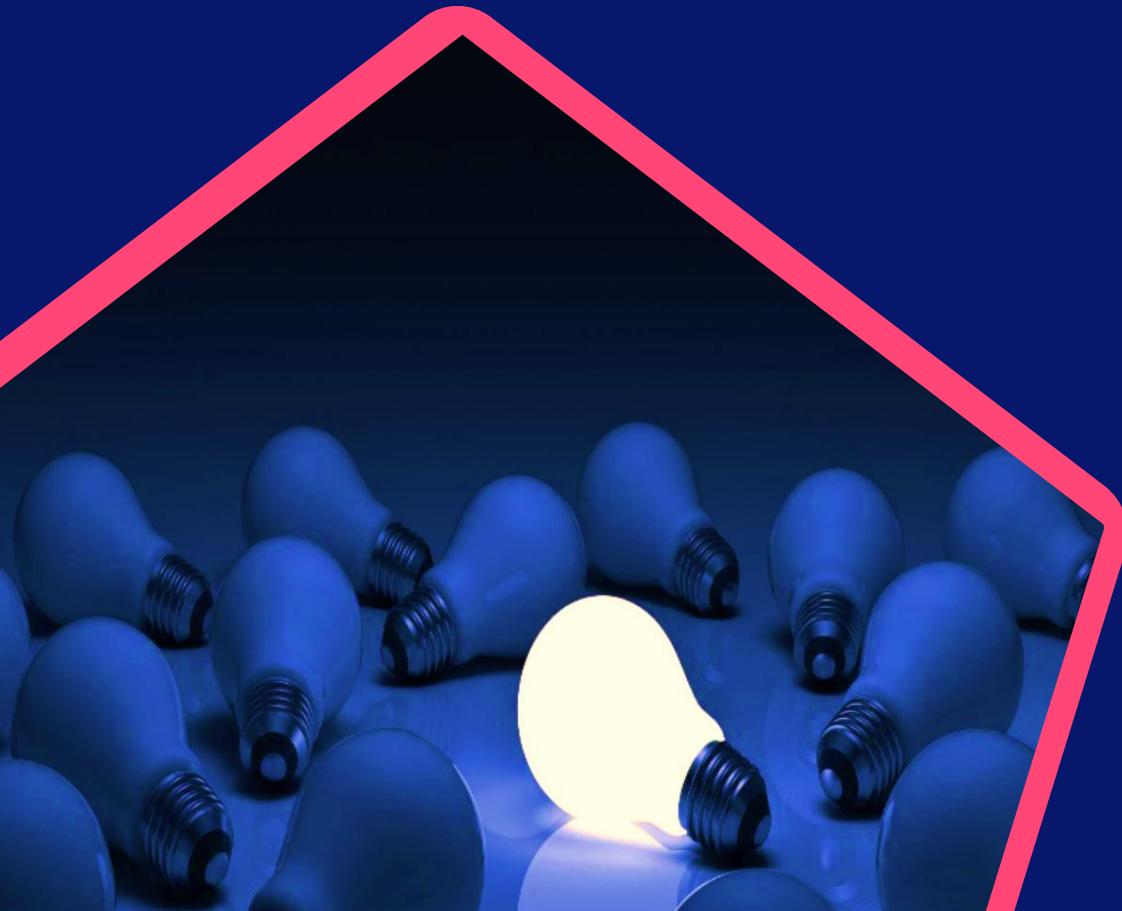


differentis

Delivering your successful outcomes

G-Cloud 15: Pricing Framework



Delivery & Commercial Assumptions

Delivery Assumptions

- Delivery is undertaken through **sprint-based, outcome-focused work packages**.
- Sprints include agreed deliverables, ceremonies, and checkpoints.
- Work is delivered **remotely by default**, with on-site presence arranged in advance where required.
- Delivery is performed during **standard UK working hours** (09:00–17:30, Monday–Friday).
- Out-of-hours, weekend, or expedited work is **not included** and would require a separate agreement.

Commercial Assumptions

- All prices are **exclusive of VAT**.
- Rates are based on the Differentis G-Cloud 15 pricing table
- Travel and reasonable out-of-pocket expenses are recoverable in line with CCS policy.
- Consultants will be assigned **subject to availability** at the point of call-off and may be substituted with equivalent capability.

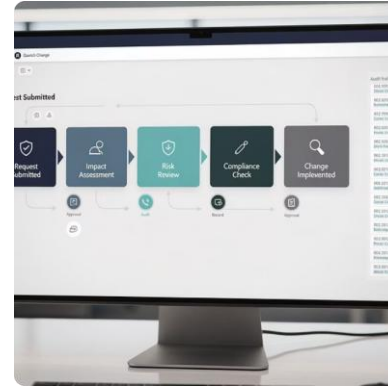


Scope & Change Assumptions



Fixed Sprint Outcomes

Each sprint defines fixed outcomes, scope, and acceptance criteria upfront.



Change Control Process

Material changes to scope, dependencies, or timelines are managed via a formal change control process.



Stable Environment

Pricing assumes consistent client priorities, organisational structure, and technical environment throughout the engagement.

Client Responsibilities & Dependencies

Timely Access to Key Resources

Provide timely access to subject matter experts, stakeholders, decision-makers, and all required data.

System & Environment Access

Ensure access to all relevant systems, technical environments, and necessary licenses for effective delivery.

Internal Governance & Approvals

Retain responsibility for internal governance, risk ownership, and timely decision approvals.

Third-Party Coordination

Manage coordination with third-party suppliers, including their dependencies and approval processes.

Timely Provision of Data

Necessary artefacts and data must be provided as scheduled.

Unrestricted Access

Unimpeded access to environments and systems is crucial for progress.

Stakeholder Engagement

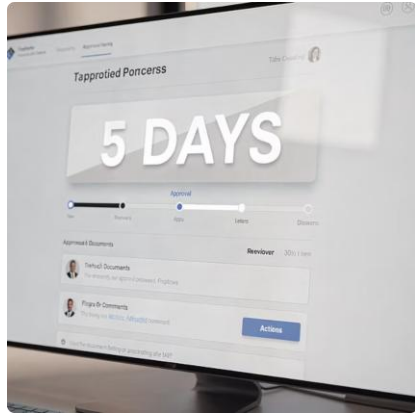
Consistent availability of key stakeholders for consultation and feedback.

Clearance Processing

Security clearance processing must be completed efficiently where applicable.



Acceptance & Proposal Validity



Acceptance Criteria

Sprint deliverables are deemed accepted if no formal feedback or rejection is provided within **five working days** of submission. Acceptance is based on agreed sprint outcomes, not effort expended.



Proposal Validity Period

All pricing and resource allocations are valid for **30 days** from the date of the proposal, unless explicitly agreed upon otherwise.



Intelligent
Transformation starts
here

THANK --- YOU

