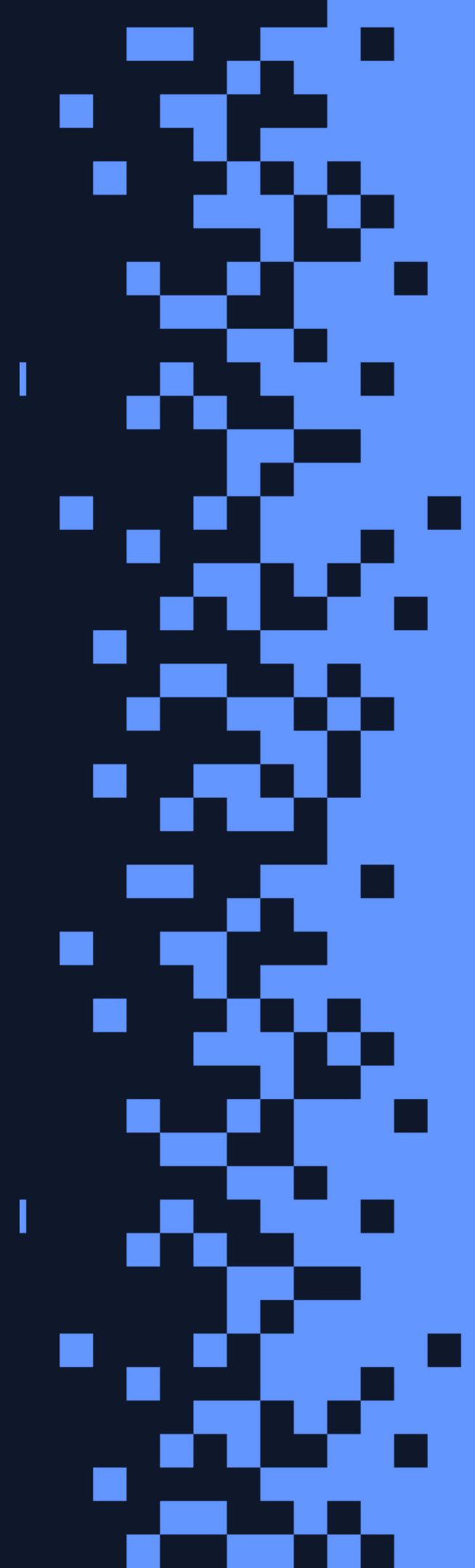




THE ESCROW COMPANY

SOFTWARE ESCROW FOR A SAAS WORLD



ABOUT US

The SaaS escrow vendor

A multinational software escrow company headquartered in London, United Kingdom, with additional offices in Atlanta, USA and Sydney, Australia.

Founded in 2015, with a vision that software was moving to the cloud and required alternative escrow and continuity solutions.

Our wide range of customers include major banks, insurance firms, technology companies and software start-ups.



ACCREDITATIONS AND DIFFERENTIATORS



Highly skilled with cloud & SaaS based services

AWS Partner & Marketplace
Azure Marketplace
Gitlab Technology Partner

Unrivalled depth & breadth of services. Innovative partner with automated deposits & Managed SaaS Continuity/Access



Knowledge & experience with case studies & references

Managed live release events

Highest escrow market liability insurance

Security best practises
ISO27001 & 27017 certified

Gcloud 15 supplier



Open and simple billing structures with no hidden fees

Pragmatic advice and guidance

Excellent customer service and engagement

Simple setup process

Client portal

Reducing risks with 3rd party suppliers & outsourcing

Protection against supplier

Bankruptcy / Insolvency

Sale of IP

Service availability loss

Discontinued Products

Breakdown in supplier relationship

Ransomware and security Vulnerabilities

Cryptography standards

Code quality & licensing issues



HOW IT WORKS

Software or Information Escrow

Define the software escrow materials to be deposited, held and released under multi party agreement

Deposit of materials to The Escrow Company

Regular and/or automatic updates

Verification of materials

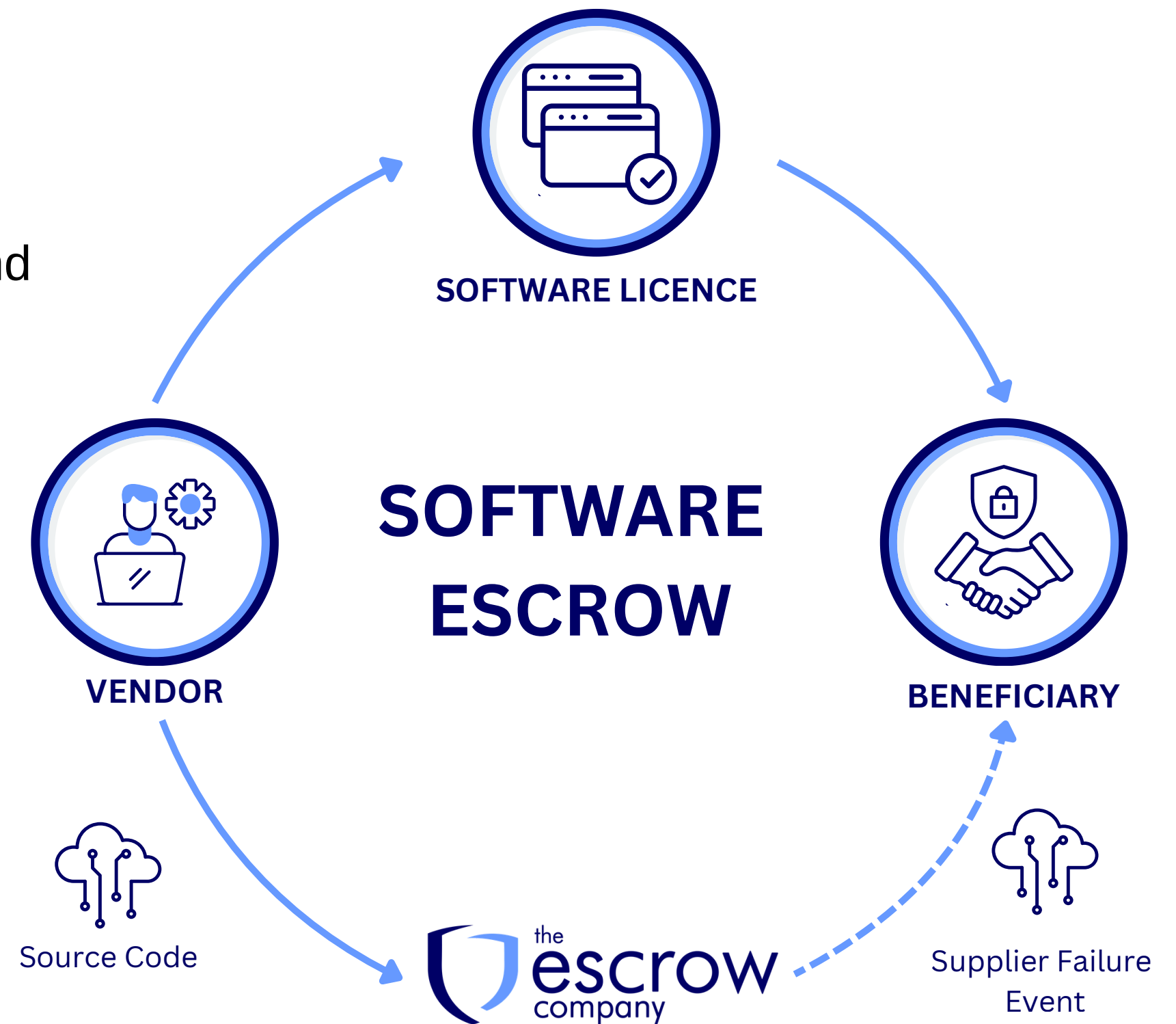
To test useability and completeness of deposits

Supplier Default Event

Materials transferred to beneficiary

Redeployment/management of product by beneficiary for continuity

*Additional managed recovery options available from The Escrow Company



QUICK HISTORY



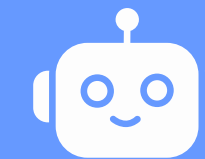
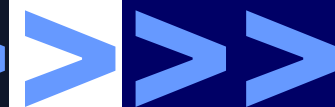
On-Premise

Software installed locally on company servers and hardware



Cloud & SaaS

Software deployed in the cloud managed by a third-party



AI-Driven

Model weights, training data, prompt libraries and external AI services



Risk

Lose access to support and updates

Risk

Loss of service availability and data

Risk

Model management, data training, service & data loss

SOFTWARE & SAAS ESCROW OPTIONS



Software, SaaS or Information Escrow

Deposit of sensitive IP, source code, deployment materials, containers, documentation & databases/files storage.

Verification services to test latest deposited materials are complete and useable

On Prem

SaaS Access Continuity

Deposit of access credentials / shared access provided to the production environment. Best suited to single tenant accounts.

Transfer of subscription following supplier default.

AI

Recovery Escrow

Following an escrow event, active cloud environment restored by The Escrow Company and provided to the beneficiary to use.

Secondary vendor deployed environment and verified materials deposited into escrow. System scaled down and recovered for testing.

SaaS

Managed SaaS Continuity

Deposit of source code, deployment materials, documentation & databases/files storage. Regular verifications to redploy latest deposited materials.

The Escrow Company will redeploy or takeover the application in a release event and can manage for the beneficiary.

VALUE ADDED SERVICES

Static Application Security Testing	Analyses and identifies security vulnerabilities contained within software source code.
Software Bill of Materials Audit	Comprehensive inventory of all components, libraries, and dependencies contained within software source code, including open-source and third-party elements.
Cryptographic Bill of Materials (CBOM)	A complete inventory of every cryptographic algorithm, key, certificate, and protocol in your source code and which ones are vulnerable to quantum attack.
Code Quality Audit	Utilised to ensure a third-party developer could continue to maintain the source code if ever required.
Vendor Financial Monitoring	Provide pre-emptive alerts if the software provider fails to pay cloud vendor invoices.
Open Source Code Audit	Identify software composition, open source, licencing, copyrights, standard headers and author tags discovered in the software.
Dedicated Deposit Service	Choose storage in any preferred AWS, Azure or GCP or Oracle cloud regions. Private Git Collector or SFTP service for the sole use of your agreement. Option allows the private export of logs.



SOFTWARE, SAAS OR INFO ESCROW

Deposit

Deposit of latest materials to The Escrow Company. Ideally automated so deposits are kept up to date.

Such as:

- Source code
- Deployment Scripts / templates
- Instructions or documentation
- Databases/files

Testing

Verification of useability and completeness of the deposit materials. Collaboration with the depositor for demonstrations of build/deployment processes. Build guides created as part of the process.

Trigger

Pre agreed event happens.

Notification with evidence sent to The Escrow Company by Beneficiary of issue with the depositor.

Transfer

Deposit materials transferred to the beneficiary.

Link provided to download the assets.

Continuity

Beneficiary to manage their own continuity of service. Redeployment and management of the application components.

SAAS ACCESS CONTINUITY

AWS, Azure, GCP OR Oracle hosted applications



Deposit

Access credentials to production system deposited. Source code is also recommended, databases (optional). Root/Admin/owner access. We can become the account owner and apply our MFA or become shared owners of subscription / project.

Testing

Periodic verification of the access credentials. That they provide access to the live resources and billing console.

Code verification testing available source code deposits.

Trigger

Pre agreed event happens.

Notification with evidence sent to The Escrow Company by Beneficiary of issue with the depositor.

Transfer

Deposit materials transferred to the beneficiary. Updated billing details added to cloud subscription. Transfer process initiated of account/subscription to new owner.

Continuity

Environment and materials used for continuity purposes by beneficiary or option for The Escrow Company to manage the environment.

RECOVERY SAAS ESCROW

Deposit

Deposit of latest materials to The Escrow Company as well as secondary environment deployed by the depositor.

Automated deposits including:

- Source code
- Deployment templates
- Instructions
- Databases/files

Testing

Verification of deactivation and reactivation of escrow environment for testing. Confirmation all necessary components are in escrow.

Beneficiary invited to test system.

Updates

Administrative access for depositor to perform agreed ongoing updates and maintenance.

Either blue/green model or single environment.

Ongoing knowledge transfer workshops.

Trigger

Pre agreed event happens.

Notification with evidence sent to The Escrow Company by Beneficiary of issue with the depositor.

Recover

The Escrow Company recover the application environment to functional state. Deposit materials and cloud environment can be transferred to the beneficiary.

Manage

Ongoing management and use of the system by the beneficiary.

MANAGED SAAS CONTINUITY

Deposit

Deposit of latest materials to The Escrow Company. Ideally automated so deposits are kept up to date.

Including:

- Source code
- Deployment Scripts / templates
- Instructions
- Databases/files

Testing

Ongoing knowledge transfer and verification with Depositor.
Redeployment of the application in an escrow environment.
Confirmation all necessary components are in escrow.
Beneficiary invited to test system.

Trigger

Pre agreed event happens.

Notification with evidence sent to The Escrow Company by Beneficiary of issue with the depositor.

Deployment

The Escrow Company redeploy the application in a new environment and provide access to the beneficiary to continue to use. Or we take over management/ ownership of existing platform when Access Credentials are included.

Manage

Ongoing management of the system on behalf of the beneficiary.

Deposit materials and cloud environment can be transferred to the beneficiary

TYPICAL INCLUSIONS

Software Escrow

Source Code

Object Code

Database Schema

Documentation or Instructions

SaaS Escrow

Source Code

Deployment Scripts or configurations

Application Database or File Replication

Documentation or Instructions

API Documentation

Cloud Environment Credentials

AI Escrow

Source Code

Model Weights / Checkpoints / Parameters

Training Data (or access instructions)

Data Preparation Pipelines

ML Infrastructure Configurations

Dependencies & Libraries

Documentation & Runbooks

API Keys / Access Controls (conditional)

Environment Credentials

WHY VERIFY THE MATERIALS?



Protects Investment

Confirms the completeness and useability of third-party software and data deposits while preserving the developer's intellectual property rights.



Reduces Redeployment Time

Assists with knowledge sharing, with comfort knowing the deposited materials are complete and supporting documentation can be easily followed to compile and deploy.



Regulations & Compliance

Meet beneficiary's requirements for defining and testing business continuity and stressed exit plans for critical third-party software.

VERIFICATION PROCESS



Pre-Stage

Deposit of source code, materials and documentation.

Call with the lead developer to scope the requirements to build or deploy the software for testing.

Date scheduled for the demonstration.



Test Day

Together with the developer, The Escrow Company reviews the build environment, examines source code structure, documentation, identifies tools, 3rd party software components /dependencies and hardware requirements. The developer demonstrates the build process remotely within their own environment while The Escrow Company observes and documents.



Functionality

Depending on how the software is hosted and verification test performed: Compiled source code can be provided to the beneficiary for internal functionality testing; or Escrow environment access is provided to the beneficiary to perform functionality tests.

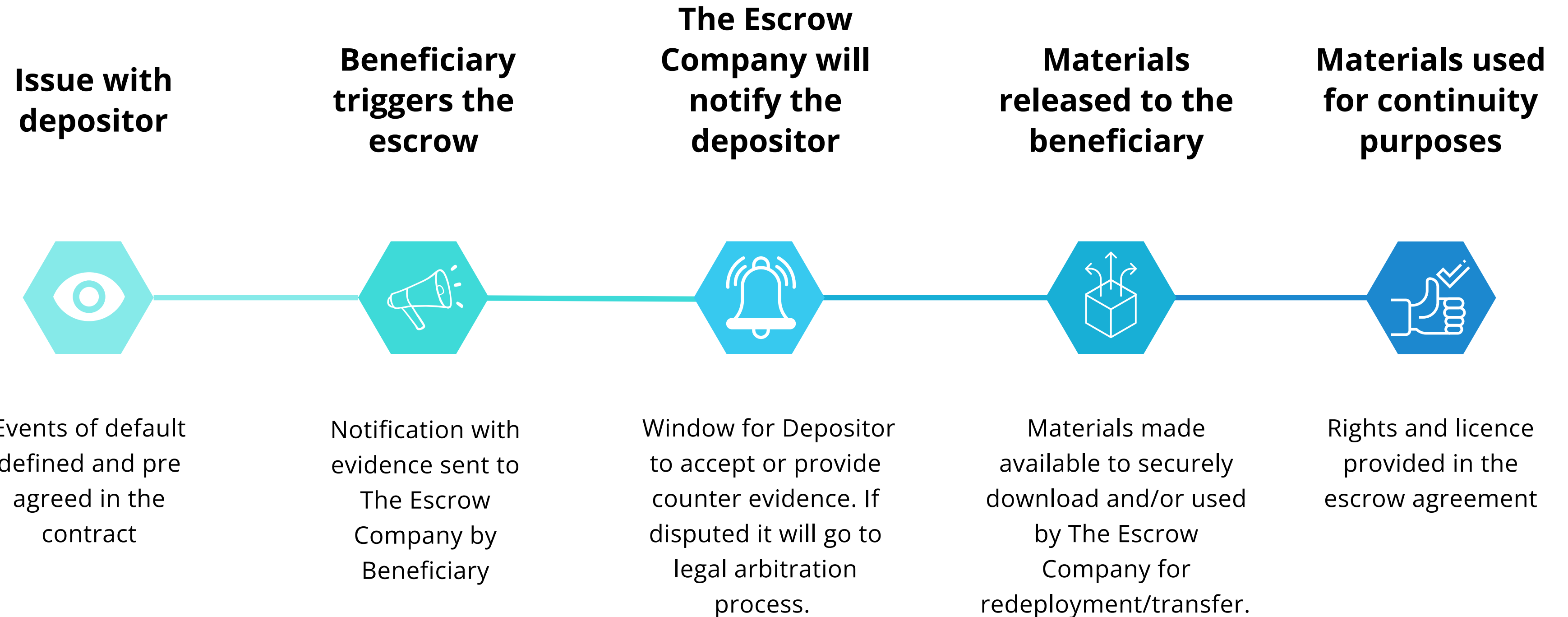


Reporting

Detailed report issued to developer and beneficiary including:

- Coding language
- Hosting environment
- Third party apps
- Database system used
- Encryption details
- Code file listing
- Build guide
- Deployment process
- Potential issues
- Test results

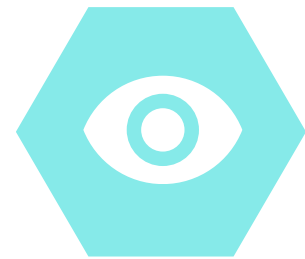
RELEASE PROCESS



ESCROW PROCESS



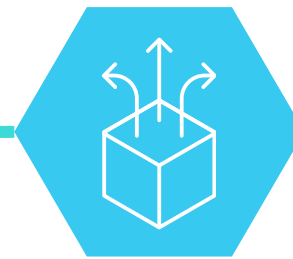
**Escrow
agreement
signed &
executed**



**Setup instructions
shared by
customer success
with depositor**



**Materials
deposited into
escrow by the
depositor**



**File Integrity test
performed and report
shared confirming
deposits are
accessible**



**Verification performed to
confirm completeness
and useability of the
deposit materials and
reports shared**



**Materials ready
for continuity
purposes to
protect against
an escrow event**

