



Differentia Consulting Ltd.

*Pricing Document for
Qlik Business Intelligence, AI-enabled Data Analytics, Pipeline,
Automation, Visualisation, Reporting & Alerting covering:
Cloud Hosting, Cloud Software and Cloud Support*

Prepared for G-Cloud 15 Framework

30th January 2026

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1 Introduction

This Pricing Document covers Differentia Consulting's services as listed on the G-Cloud 15 Framework. Each solution will be made up of software and/or services, the mix of which will be provided on a case-by-case basis, and therefore the table below serves as a guide for individual components. This pricing is applicable for Cloud Hosting, Cloud Software, and Cloud Support services.

2 Cloud Support Services

Support services encompass the services required to deliver support to Qlik Business Intelligence AI-enabled Data Analytics, Data Pipeline & Integration, Visualisation, Automation, Reporting & Alerting Services for Structured and Unstructured Data.

All prices are subject to an agreed contract. Non-standard working agreements, e.g., extended hours, weekends, etc. available by special arrangement.

Description of cloud support service (SFIA)		Day rate	
		Remote	Onsite*
Strategy and architecture	BI Vision Setting Workshop (5)	£1,240	£1,240
	Consultancy (5)	£1,240	£1,240
	Solution architecture (5)	£1,240	£1,240
Change and transformation	Proof of Concept** (4)	£1,000	£1,000
	Project Management (5)	£1,240	£1,240
	Change management (5)	£1,240	£1,240
Development and implementation	Installation and configuration (5)	£1,240	£1,240
	Upgrade (5)	£1,240	£1,240
	Migration (5)	£1,240	£1,240
	Data Modelling and Design (4)	£1,000	£1,000
	Software Development (4)	£1,000	£1,000
	Systems installation/decommissioning (5)	£1,240	£1,240
Delivery and operation	BI Health Check (5)	£1,240	£1,240
	Archiving (4)	£1,000	£1,000
	Support (Service Operation) (4)	£1,000	£1,000
	Problem/Incident Management (5)	£1,240	£1,240
Skills and quality	Training*** (5)	£1,600	£1,600
	BI Best Practice Workshops (5)	£1,600	£1,600
Relationships and engagement	Service Delivery Management (5)	£1,240	£1,240

Working Day: 09:00-17:00, including breaks

Working Week: Monday to Friday excluding national holidays

Discounts: The above prices are guide prices figures only. Package rates, and discounts on volume are available as standard.

VAT: Rates are exclusive of VAT

*Onsite services – expenses for travel & subsistence will be recharged at cost, in addition to the agreed day rate. Wherever possible, we will provide the most local resource.

**Some PoCs incur no charge

***Minimum no. of days, and maximum no. of delegates applies.

3 Payment terms

<i>Prepaid services</i>	<i>Billed upon order</i>
<i>Other services</i>	<i>30 days from date of invoice</i>
<i>Software</i>	<i>14 days from date of invoice</i>
<i>Annual maintenance/subscription renewals</i>	<i>In advance of expiry date</i>

4 Cloud Software/SaaS Subscription prices

All prices are subject to an agreed contract.

4.1 Qlik

There are multiple options for hosting a Qlik deployment which can be discussed during presales.

4.1.1 Qlik Cloud

Subscriptions are paid upfront for 12 months, and maintenance and software support are included within the cost. Differentia Consulting provides application support as part of a managed service. See section 4.1.14 Qlik Support Services for rates.

License	Unit	Annual price
Qlik Cloud Analytics		
Qlik Cloud Analytics Standard (Included 10 Full Users)	User Pack	£2,100
Qlik Cloud Analytics Standard (25GB Data Pack)	Data Analysed	£8,700
Qlik Cloud Analytics Premium (25GB Data Pack)	Data Analysed	£14,520
Qlik Cloud Analytics Premium (250GB Data Pack)	Data Analysed	£105,600
Qlik Cloud Analytics Enterprise (250GB Data Pack)	Data Analysed	£137,400
Qlik Cloud Full User		£210
Qlik Talend Cloud Data Integration		
Qlik Talend Cloud Starter (50 GB Data Pack)	Data Moved	£5,280
Qlik Talend Cloud Standard (250 GB Data Pack)	Data Moved	£21,120
Qlik Talend Cloud Premium Bundle	Data Moved	£63,360
Qlik Talend Cloud Premium (750 GB Data Pack)	Data Moved	£52,800
Qlik Talend Cloud Premium (6000 Executions/250 Job Hours)	Band	£52,800
Qlik Talend Cloud Premium 3rd Party Data Transformation (750 GB Data Pack)	Data Transformed	£10,560
Qlik Talend Cloud Enterprise Bundle	Data Moved	£95,040
Qlik Talend Cloud Enterprise (750 GB Data Pack)	Data Moved	£63,360
Qlik Talend Cloud Enterprise (6000 Executions/250 Job Hours)	Band	£63,360
Qlik Talend Cloud Enterprise 3rd Party Data Transformation (750 GB Data Pack)	Data Transformed	£10,560
Qlik Talend Cloud Premium Light Bundle	Data Moved	£36,960
Large Apps		
Qlik Cloud Analytics Large Apps (20GB)	GB	£34,200
Qlik Cloud Analytics Large Apps (100GB)	GB	£158,400
Qlik Reporting Service		
Qlik Reporting Service (10,000 Reports)	Reports	£6,600
Qlik Reporting Service (50,000 Reports)	Reports	£29,100
Qlik Automate		
Qlik Automate (1,000 3rd Party Runs)	Tier	£3,960
Qlik Automate (10,000 3rd Party Runs)	Tier	£21,120
Qlik Automate (50,000 3rd Party Runs)	Tier	£76,500
Qlik Predict		

<i>Qlik Predict Start Up (5 Deployed Models)</i>	<i>Tier</i>	<i>£26,400</i>
<i>Qlik Predict Scale Up (10 Deployed Models)</i>	<i>Tier</i>	<i>£52,800</i>
<i>Qlik Predict Premier (20 Deployed Models)</i>	<i>Tier</i>	<i>£84,600</i>
<i>Qlik Predict Premier Expansion (Add'l 20 Deployed Models)</i>	<i>Tier</i>	<i>£42,300</i>
Qlik Answers		
<i>Qlik Cloud Analytics - Qlik Answers (Base Pack)</i>	<i>Base Pack</i>	<i>£66,000</i>
<i>Qlik Cloud Analytics - Qlik Answers (10,000 Questions Pack)</i>	<i>Pack</i>	<i>£13,200</i>
<i>Qlik Cloud Analytics - Qlik Answers (25,000 Questions Pack)</i>	<i>Pack</i>	<i>£26,400</i>
<i>Qlik Cloud Analytics - Qlik Answers (50,000 Pages Indexed Pack)</i>	<i>Pack</i>	<i>£21,120</i>
Geocoding		
<i>Qlik Geocoding 1M Records</i>	<i>Lookups</i>	<i>£7,140</i>
Additional Deployments		
<i>Client-Managed Add-On to Qlik Cloud Analytics (10%)</i>	<i>Site</i>	<i>10% of the Qlik Cloud Analytics Price</i>
<i>Qlik Cloud Sandbox for non-Production Use (40%)</i>	<i>Site</i>	<i>40% of the Qlik Cloud Analytics Price</i>
Qlik Anonymous Access		
<i>Qlik Anonymous Access (Base Pack)</i>	<i>Base Pack</i>	<i>£63,300</i>
<i>Qlik Anonymous Access (SMB Base Pack)</i>	<i>Base Pack</i>	<i>£18,450</i>
<i>Qlik Anonymous Access Capacity (0.5GB)</i>	<i>Pack</i>	<i>£12,150</i>
<i>Qlik Anonymous Access Capacity (2GB)</i>	<i>Pack</i>	<i>£40,950</i>
<i>Qlik Anonymous Access Concurrent Sessions (25)</i>	<i>Pack</i>	<i>£4,350</i>
<i>Qlik Anonymous Access Concurrent Sessions (100)</i>	<i>Pack</i>	<i>£14,550</i>
Talend Cloud Products / Talend Academy		
<i>Talend Cloud Data Preparation</i>	<i>1 user</i>	<i>£1,161.60</i>
<i>Talend Cloud Data Stewardship</i>	<i>1 user</i>	<i>£3,484.80</i>
<i>Talend Data Preparation On-Premise</i>	<i>1 user</i>	<i>£1,161.60</i>
<i>Talend Data Stewardship On-Premise</i>	<i>1 user</i>	<i>£3,484.80</i>
<i>Talend Engine Tokens</i>	<i>9000 Tokens</i>	<i>£1,140.48</i>

4.1.2 Qlik Sense

Subscriptions are paid upfront for 12 months, and maintenance and software support are included within the cost. Differentia Consulting provides application support as part of a managed service. See section 4.1.14 Qlik Support Services for rates.

The price is calculated with a pre-defined discount and the tiered pricing defines a price per unit within a range. With tiered pricing once a tier is exceeded, you move to the new and the new tier price is applied.

The net price is blended based on the cumulative purchases, so each new transaction starts from the number of existing **subscription** licenses.

License	
Qlik Sense Enterprise Client-Managed P / A User Model Site*	
Professional Users Subscription	Annual price
Number of users range 1 --> 50	£960
Number of users range 51 --> 100	£910
Number of users range 101 --> 250	£870
Number of users range 251 --> 500	£770
Number of users range 501 --> 1000	£630
Number of users range 1001 --> 2500	£480
Number of users range 2501+	£340
Analyzer Users Subscription	Annual price
Number of users range 1 --> 50	£550
Number of users range 51 --> 100	£520
Number of users range 101 --> 250	£500
Number of users range 251 --> 500	£440
Number of users range 501 --> 1000	£460
Number of users range 1001 --> 2500	£280
Number of users range 2501+	£200
Qlik Sense Analyzer Capacity Subscription**	Annual price
Packs of 1000 minutes range 1 --> 50	£1,350
Packs of 1000 minutes range 51 --> 100	£1,290
Packs of 1000 minutes range 101 --> 250	£1,220
Packs of 1000 minutes range 251 --> 500	£1,090
Packs of 1000 minutes range 501 --> 1000	£880
Packs of 1000 minutes range 1001 --> 2500	£680
Packs of 1000 minutes range 2501+	£480
	Annual price
Development Environments Subscription	
Qlik Sense Enterprise Client-Managed Professional / Analyzer User Model Dev Site	1 Included FOC
Additional Qlik Sense Enterprise Client-Managed P / A User Model Dev Site	£12,110
Test Environments Subscription	Annual price
Qlik Sense Enterprise Client-Managed Professional / Analyzer User Model Test Site	1 Included FOC
Additional Qlik Sense Enterprise Client-Managed P / A User Model Test Site	£12,110
Qlik Sense Enterprise CPU Core Based Site	Annual price
Qlik Sense Enterprise Core Based Site****	£209,090
Additional No of Cores for QSE Core based Site*****	£52,280
Qlik Sense Enterprise Core Based Development Environment	Annual price
Qlik Sense Enterprise Core based Additional Dev Site set to Production Capacity Subscription	£12,680
Qlik Sense Enterprise Core Based Test Environment	Annual price

<i>Qlik Sense Enterprise Core based Additional Test Site set to Production Capacity Subscription</i>	£12,680
Qlik Analytics Platform External Edition	Annual price
<i>Qlik Analytics Platform External Edition****</i>	£74,960
<i>Additional No of CPU Cores for QAP*****</i>	£37,480
Qlik Analytics Platform External Edition Development Environment	Annual price
<i>Qlik Analytics Additional Dev Platform External Edition set to Product Capacity Subscription</i>	£10,050
Qlik Analytics Platform External Edition Test Environment	Annual price
<i>Qlik Analytics Additional Test Platform External Edition set to Product Capacity Subscription</i>	£10,050
QlikView Infrastructure Add-On	Annual price
<i>QlikView Infrastructure Add-On to QSE Client-Managed</i>	£24,850

Minimum order is one Professional user

*Qlik GeoAnalytics Base and Qlik WebConnectors included within this pricing, free of charge, for as long as the products are generally available.

** Qlik Sense Analyzer Capacity is usage-based licencing measured in increments of 6 minutes, only when there has been activity. Analyzer Capacity is purchased in packs of 1,000 minutes/month via subscription on an annual basis. The minutes purchased defines the monthly usage allowance, and resets monthly.

*** Use of Qlik License Service mandatory and February 2019 release or later

**** Qlik Sense Enterprise Core and Qlik Analytics Platform base configuration includes 4 CPU Cores.

*****Additional cores can be sold in the first instance, or later if required. Cores must be licensed for the Engine on the central node and any other node used reloading data or providing user access to an application supported by the Software ("QAP Application").

4.1.3 Qlik Sense Enterprise SaaS [non-hybrid]

Qlik Sense Enterprise SaaS is available on subscription only to existing Qlik Sense SaaS customers and is hosted on Qlik's cloud. Subscriptions are paid annually in advance of contract start. Both Qlik Sense and QlikView applications may be hosted.

Differentia Consulting provides application support as part of a managed service. See section 4.1.14 Qlik Support Services for rates.

By exception and/or for an additional fee Qlik will provide a dedicated hosting environment to meet specific security/access requirements.

License	
Qlik Sense Enterprise SaaS P / A User Model Site	
Professional Users Subscription	Annual price
<i>Number of users range 1 --> 50</i>	£930
<i>Number of users range 51 --> 100</i>	£880
<i>Number of users range 101 --> 250</i>	£830
<i>Number of users range 251 --> 500</i>	£740

Number of users range 501 --> 1000	£610
Number of users range 1001 --> 2500	£470
Number of users range 2501+	£330
Analyzer Users Subscription	Annual price
Number of users range 1 --> 50	£530
Number of users range 51 --> 100	£510
Number of users range 101 --> 250	£480
Number of users range 251 --> 500	£430
Number of users range 501 --> 1000	£350
Number of users range 1001 --> 2500	£270
Number of users range 2501+	£190
Qlik Sense Analyzer Capacity Subscription*	Annual price
Packs of 1000 minutes range 1 --> 50	£1,320
Packs of 1000 minutes range 51 --> 100	£1,250
Packs of 1000 minutes range 101 --> 250	£1,180
Packs of 1000 minutes range 251 --> 500	£1,050
Packs of 1000 minutes range 501 --> 1000	£860
Packs of 1000 minutes range 1001 --> 2500	£660
Packs of 1000 minutes range 2501+	£460

* Qlik Sense Analyzer Capacity is usage-based licencing measured in increments of 6 minutes, only when there has been activity. Analyzer Capacity is purchased in packs of 1,000 minutes/month via subscription on an annual basis. The minutes purchased defines the monthly usage allowance, and resets monthly.

Qlik Sense SaaS Large Apps*	Annual price
Qlik Cloud Analytics Large Apps (20GB)	£34,200
Qlik Cloud Analytics Large Apps (100GB)	£158,400

* Large Apps for Qlik Sense Enterprise SaaS is for customers with high end analytics requirements - App Sizes in excess of 5GB in memory.

Qlik Reporting Service*		Annual price
Qlik Reporting Service	10,000 Reports	£6,600
Qlik Reporting Service	50,000 Reports	£29,100

* Reports is the total number of unique reports produced per month. Qlik Sense Enterprise SaaS includes 1,000 Reports. Purchase the packs to buy up to the specific number of reports.

Qlik Lineage Connectors	Annual price
Qlik Lineage Connectors	£17,610

Qlik Automate		Annual price
Qlik Automate	1,000 Runs	£3,960
Qlik Automate	10,000 Runs	£21,120
Qlik Automate	50,000 Runs	£76,500

Qlik Predict		Annual price
Qlik Predict Start Up	5 Deployed Models	£26,400

<i>Qlik Predict Scale Up</i>	<i>10 Deployed Models</i>	<i>£52,800</i>
<i>Qlik Predict Premier</i>	<i>20 Deployed Models</i>	<i>£84,600</i>
<i>Qlik Predict Premier Expansion</i>	<i>Additional 20 Deployed Models</i>	<i>£42,300</i>

Qlik Answers	Annual price
<i>Qlik Answers Base Pack</i>	<i>£66,000</i>
<i>Qlik Answers 10,000 Questions Pack</i>	<i>£13,200</i>
<i>Qlik Answers 25,000 Questions Pack</i>	<i>£26,400</i>
<i>Qlik Answers 50,000 Pages Indexed Pack</i>	<i>£21,120</i>

Qlik SAP Connector	Annual price
<i>Qlik Connector powered by SAP NetWeaver</i>	<i>£12,600</i>

Qlik Geocoding	Annual price
<i>Qlik Geocoding 1M Records</i>	<i>£7,350</i>

Additional Deployments		Annual price
<i>QSE Client-Managed Add-On to SaaS (10%)</i>	<i>Site</i>	<i>10% of Qlik Sense SaaS Licence Price</i>
<i>Additional Tenant for Qlik Sense Enterprise SaaS (15%)</i>	<i>Per Tenant</i>	<i>15% of Qlik Sense SaaS Licence Price</i>

QlikView Infrastructure Add-On	Annual price
<i>QlikView Infrastructure Add-On to QSE SaaS</i>	<i>£24,850</i>

4.1.4 Qlik NPrinting

Subscriptions are paid upfront for 12 months, and Qlik's maintenance and software support is included within the cost. Differentia Consulting provides application support as part of a managed service. See section 4.1.14 Qlik Support Services for rates.

License	Annual price
<i>Qlik NPrinting Server</i>	<i>£24,400</i>
<i>Qlik NPrinting Server Additional Engines</i>	<i>£18,060</i>
<i>Qlik NPrinting SMB Server*</i>	<i>£9,070</i>
Test Environments	Annual price
<i>Qlik NPrinting Test Server</i>	<i>£12,550</i>
<i>Qlik NPrinting SMB Test Server*</i>	<i>£4,540</i>
Development Environments	Annual price
<i>Qlik NPrinting Dev Server</i>	<i>£12,550</i>
<i>Qlik NPrinting SMB Dev Server*</i>	<i>£4,540</i>

* SMB Server carries a maximum of 250 unique recipients, 2 developers and no additional engines are allowed.

4.1.5 Qlik GeoAnalytics

Subscriptions are paid upfront for 12 months, and maintenance and software support are included within the cost. Differentia Consulting provides application support as part of a managed service. See section 4.1.14 Qlik Support Services for rates.

License	Annual price
Qlik GeoAnalytics Base	£8,400
Qlik GeoAnalytics Enterprise Server	£22,500
Test/Development Environments	Annual price
Qlik GeoAnalytics Test Server	£11,250
Qlik GeoAnalytics Development Server	£11,250
Qlik Geocoding*	Annual price
Qlik Geocoding 1M Records Subscription	£7,500

When upgrading, the price of the Base connector server is carried on.

*Qlik Geocoding is a subscription only offering, sold on an annual contract with 1M address lookups. The subscription agreement is renewed when either a) the annual term has ended or b) when the licensed capacity has been used; whichever occurs first.

4.1.6 Qlik Connectors

Subscriptions are paid upfront for 12 months, and maintenance and software support are included within the cost. Differentia Consulting provides application support as part of a managed service. See section 4.1.14 Qlik Support Services for rates.

License	Annual price
Qlik Connector powered by SAP NetWeaver	£12,900
Qlik Test Connector powered by SAP NetWeaver	£6,450
Qlik Development Connector powered by SAP NetWeaver	£6,450

4.1.7 Qlik Catalog

Subscriptions are paid upfront for 12 months, and Qlik's maintenance and software support are included within the cost. Differentia Consulting provides application support as part of a managed service. See section 4.1.14 Qlik Support Services for rates.

License	Annual price
Qlik Catalog per deployment	£87,000
Pack of 1,000 Tables, per pack	£45,000

4.1.8 Qlik Alerting

Subscriptions are paid upfront for 12 months, and Qlik's maintenance and software support are included within the cost. Differentia Consulting provides application support as part of a managed service. See section 4.1.14 Qlik Support Services for rates.

License	Annual price
Qlik Alerting	£37,500
Qlik Alerting SMB	£17,400

Qlik Alerting for CPU Cores (per 4 CPU Cores)	£37,500
Qlik Alerting Additional CPU Core (per CPU Core)	£7,500

Qlik Alerting includes 1x Test and 1x Dev. Qlik Alerting is licensed per Qlik Sense Enterprise (QSE) site licensed with Professional and Analyzer, or Tokens. Qlik Alerting for CPU Cores must match the number of cores in the QSE site. Qlik Alerting SMB Server includes max 250 recipients and restricted to commercial market only.

4.1.9 Qlik Insight Advisor Chat

Subscriptions are paid upfront for 12 months, and Qlik's maintenance and software support are included within the cost. Differentia Consulting provides application support as part of a managed service. See section 4.1.14 Qlik Support Services for rates.

License	Annual price
Qlik Insight Advisor Chat	£37,500
Qlik Insight Advisor Chat for CPU Cores (per 4 CPU Cores)	£37,500
Qlik Insight Advisor Chat Additional CPU Cores (per CPU Core)	£7,500

Products include 1x Test and 1x Development environments. Qlik Insight Advisor Chat is licensed per Qlik Sense Enterprise (QSE) site licensed with Professional and Analyzer, or Tokens. Qlik Insight Advisor Chat for CPU Cores must match the number of cores in the QSE site. Purchase extra Qlik Insight Advisor Chat additional CPU Core as required.

4.1.10 Qlik Automate

Subscriptions are paid upfront for 12 months, and Qlik's maintenance and software support are included within the cost. Differentia Consulting provides application support as part of a managed service. See section 4.1.14 Qlik Support Services for rates.

License	Annual price
Qlik Automate – 1,000 3 rd Party Runs	£3,960
Qlik Automate – 10,000 3 rd Party Runs	£21,120
Qlik Automate – 50,000 3 rd Party Runs	£76,500

* 3rd Party Runs is the total number of automation runs executing a 3rd party block permitted per month. Qlik Sense Enterprise SaaS includes 5000 3rd Party Runs. Service Limits and terms are published in the License Metrics available at www.qlik.com/product-terms.

4.1.11 Qlik Data Integration for CDC Streaming

Includes Replicate and Enterprise Manager

Subscriptions are paid upfront for 12 months, and Qlik's maintenance and software support are included within the cost. Differentia Consulting provides application support as part of a managed service. See section 4.1.14 Qlik Support Services for rates.

License	Unit	Annual price
RDBMS Source, 1 Target to 5+ Targets	Core	£6,330 to £19,020
DW / DL Source, 1 Target to 5+ Targets	Per 100 TBs	£71,400 to £166,200
Mainframe Source, 1 Target to 5+ Targets	Per 10 MSUs	£6,330 to £19,020
SaaS Apps Source, 1 Target to 5+ Targets	Per instance	£10,560 to £14,790
SAP HANA Source, 1 Target to 5+ Targets	Per 200 GBs	£71,400 to £166,200

4.1.12 Qlik Data Integration for DW Automation

Includes Replicate, Enterprise Manager, Compose for Data Warehouse and entitlement to QDC. Subscriptions are paid upfront for 12 months, and Qlik's maintenance and software support are included within the cost. Differentia Consulting provides application support as part of a managed service. See section 4.1.14 Qlik Support Services for rates.

License	Unit	Annual price
RDBMS Source, 1 Target to 5+ Targets	Core	£8,550 to £25,800
DW / DL Source, 1 Target to 5+ Targets	Per 100 TBs	£96,300 to £224,400
Mainframe Source, 1 Target to 5+ Targets	Per 10 MSUs	£8,550 to £25,800
SaaS Apps Source, 1 Target to 5+ Targets	Per instance	£13,200 to £18,480
SAP HANA Source, 1 Target to 5+ Targets	Per 200 GBs	£96,300 to £224,400

4.1.13 Qlik Data Integration for Data Lake Creation

Includes Replicate, Enterprise Manager, Compose for Data Lake and entitlement to QDC. Subscriptions are paid upfront for 12 months, and Qlik's maintenance and software support are included within the cost. Differentia Consulting provides application support as part of a managed service. See section 4.1.14 Qlik Support Services for rates.

License	Unit	Annual price
RDBMS Source, 1 Target to 5+ Targets	Core	£8,550 to £25,800
DW / DL Source, 1 Target to 5+ Targets	Per 100 TBs	£96,300 to £224,400
Mainframe Source, 1 Target to 5+ Targets	Per 10 MSUs	£8,550 to £25,800
SaaS Apps Source, 1 Target to 5+ Targets	Per instance	£13,200 to £18,480
SAP HANA Source, 1 Target to 5+ Targets	Per 200 GBs	£96,300 to £224,400

4.1.14 Qlik Cloud Data Services

A Qlik Cloud Data Services offering designed to replicate data in near real-time from on-premises source systems to supported Cloud targets and directly into Qlik Cloud in the form of QVDs. Subscriptions are paid upfront for 12 months, and Qlik's maintenance and software support are included within the cost. Differentia Consulting provides application support as part of a managed service. See section 4.1.14 Qlik Support Services for rates.

License	Unit	Annual price
RDBMS Source, 1 Target to 5+ Targets	Core	£8,550 to £25,800
Mainframe Source, 1 Target to 5+ Targets	Per 10 MSUs	£8,550 to £25,800
SaaS Apps Source, 1 Target to 5+ Targets	Per instance	£13,200 to £18,480
SAP HANA Source, 1 Target to 5+ Targets	Per 200 GBs	£96,300 to £224,400

4.1.15 Qlik Gold Client – mirroring SAP environment for testing and development

Subscriptions are paid upfront for 12 months, and Qlik's maintenance and software support are included within the cost. Differentia Consulting provides application support as part of a managed service. See section 4.1.14 Qlik Support Services for rates.

License	Data Quantity	Annual price
for Enterprise Resource Planning (ERP)	0 GB to 75TB+	£27,600 to £160,800
for S/4 HANA	0 GB to 75TB+	£38,700 to £225,000
for Business Workflow (BW)	0 GB to 75TB+	£13,860 to £80,400

for Customer Relationship Management (CRM)	0 GB to 75TB+	£6,930 to £40,200
for Supplier Relationship Management (SRM)	0 GB to 75TB+	£6,930 to £40,200
for Global Trade Services (GTS)	0 GB to 75TB+	£4,170 to £24,000
for Supply Chain Management/Advanced Planner and Optimizer (SCO/APO)	0 GB to 75TB+	£13,860 to £80,400
for Human Capital Management (HCM)	0 GB to 75TB+	£13,860 to £80,400
for Transportation Management (TM)	0 GB to 75TB+	£6,930 to £40,200
for Event Management (EM)	0 GB to 75TB+	£6,930 to £40,200
for Extended Warehouse Management (EWM)	0 GB to 75TB+	£6,930 to £40,200
for Data Protection	0 GB to 75TB+	£33,300 to £192,900

Gold Client is licensed based on data quantity in the SAP environment. If there is more than one SAP environment, each environment requires licensing separately.

4.1.16 TALEND STITCH

Talend Stitch is a SaaS solution seamlessly flowing data from multiple data sources to your data warehouse

Licence	Unit	Annual price
Stitch Advanced Bundle	1 Platform	£15,840
Stitch Premium Bundle	1 Platform	£31,680
Stitch Ultimate Bundle	1 Platform	£84,480
Stitch Platform Commercial User Bundle	1 Platform	£63,360

Stitch Advanced, Premium, Commercial Use and Ultimate are a Stitch Base Pack. A Stitch Base Pack must be purchased before the product options Stitch Rows and Destination.

4.1.17 TALEND cloud products

Licence	Unit	Annual price
Talend Cloud Data Integration (Entry Level) Bundle	1 user	£13,939
Talend Cloud Big Data (Entry Level) Bundle	1 user	£16,262
Talend Cloud Big Data Platform Bundle	3 users	£82,587
Talend Cloud Big Data Platform Bundle – additional user	1 user	£20,630
Talend Cloud Data Management (Entry Level) Bundle	1 user	£27,992
Talend Cloud Data Management Platform Bundle	3 users	£63,421
Talend Cloud Data Management Platform Bundle – additional user	1 user	£14,241
Talend Cloud API Services (Entry Level) Bundle	1 user	£34,320
Talend Cloud API Services Platform Bundle	3 users	£76,198
Talend Cloud API Services Platform Bundle - additional user	1 user	£18,501
Talend Cloud Data Fabric Bundle	3 users	£88,629
Talend Cloud Data Fabric Bundle - additional user	1 user	£22,644
Talend Cloud Data Catalog Hosting Fee	Per Bundle	£52,800
Talend Cloud Data Catalog Standard	10 concurrent users	£181,280
Talend Cloud Data Catalog Standard	25 concurrent users	£249,260

<i>Talend Cloud Data Catalog Advanced</i>	<i>5 concurrent users</i>	<i>£181,280</i>
<i>Talend Cloud Data Catalog Advanced</i>	<i>10 concurrent users</i>	<i>£249,260</i>
<i>Talend Cloud Data Catalog Advanced</i>	<i>25 concurrent users</i>	<i>£362,560</i>
<i>Talend Cloud Data Catalog Advanced Plus</i>	<i>5 concurrent users</i>	<i>£317,240</i>
<i>Talend Cloud Data Catalog Advanced Plus</i>	<i>10 concurrent users</i>	<i>£362,560</i>
<i>Talend Cloud Data Catalog Advanced Plus</i>	<i>25 concurrent users</i>	<i>£543,840</i>

4.1.18 Qlik Support Services

Differentia Consulting offers Qlik Support services in pre-paid bundles of 24 hours to provide additional application services that can be called off on an incremental basis.

Service	Annual price
<i>Qlik Support 12 months – pack of 24hrs</i>	<i>£2,400</i>

Valid 12 months. Onsite Multiples apply.

4.1.19 Qlik Discounts

Differentia Consulting works closely with Qlik to secure discounts on behalf of the organisations we service. Additionally, we operate our own discounting regime, dependent on the service/solution required.

4.2 VizLib

Data capture and enhanced visualisation for Qlik

License	Annual price
Library	£1,455 / >10 users £3,350 / >25 users £6,405 / >50 users £10,915 / 100 users
Self-Service	£1,020 / >10 users £2,370 / >25 users £4,365 / >50 users £7,280 / 100 users
Finance	£2,910 / >10 users £4,365 / >25 users £6,550 / >50 users £8,730 / 100 users
Gantt	£2,910 / >10 users £4,365 / >25 users £6,550 / >50 users £8,730 / 100 users
Collaboration Online	£N/A / >10 users £2,185 / >25 users £4,010 / >50 users £7,275 / 100 users

Vizlib Enterprise

Licence type	User quantity	Library Annual price	Self-Service Annual price	Gantt Annual price	Finance Annual price	Collaboration Annual price
Basic	200	£13,100	£8,010	£11,645	£10,190	£14,555
	300	£15,285	£10,190	£13,825	£13,100	£18,195
	500	£17,835	£12,370	£16,740	£16,010	£21,830
	500-2,000 (price for every additional 500 users, up to 2k)	+£10,915	+£6,550	+£2,185	+£2,185	+£10,190
	2,000 – 6,000 (price for every additional 1k users, up to 6k)	+£8,150	+£4,365	+£2,185	+£2,185	+£8,000
	6,000 – 12,000 (price for every additional 1k users, up to 12k)	+£5,460	+£3,280	+£1,890	+£1,890	+£5,820
	12,000+ (price for every additional 1k users, up to 12k)	+£2,765	+£2,765	+£2,185	+£2,185	+£5,100

	additional 2k users)					
Premium		+£4,950	+£4,950	+£4,950	Included	N/A
Collaboration Server		N/A	N/A	N/A	N/A	+£4,500
Core based	4 cores	£21,830	£14,195			
	8 cores	£32,745	£21,830			
	12 cores	£43,660	£28,380			
	16 cores	£49,120	£32,745			
	+4 cores	+£5,460	+£3,280			

4.3 Inphinity

Inphinity Forms - enables users to efficiently act upon data, collaborate and removes the need for spreadsheets. Natively integrated in Qlik Sense Inphinity Forms is the premium Qlik writeback extension. Includes General Table, Single Record, Specific (Dimension Note), Planning Pivot Table and Commenting.

Dev/Test licences can be purchased at 50% of the non-discounted production prices (1-50 User Range). The minimum purchase of Production Licenses is 10 (5 for Dev/Test).

License	Annual price per licence
Inphinity Forms, 1-50 users	£114
Inphinity Forms, 50-100 users	£102.60
Inphinity Forms, 101-250 users	£87.78
Inphinity Forms, 251-500 users	£72.96
Inphinity Forms, 501-1000 users	£58.14
Inphinity Forms, 1001-2500 users	£43.32
Inphinity Forms, 2501+ users	£28.50
Inphinity Forms Capacity Pack (1000 minutes to be used between 10 users per month)	£285

Inphinity Flow - Process Performance – Process Efficiency – Process Quality. Visualise, Measure, and Optimise Your Processes in Qlik Sense.

Inphinity Flow production prices are per Qlik Client-Managed Server, Server Node or Qlik Cloud Tenant. The number of users is unlimited. Only Production Licenses can be purchased for Inphinity Flow, discounted Dev/Test licenses are not available. This license will work on all server types, e.g. Production, Development, Test, Scheduler, RIM Nodes, Cloud Tenant etc.

License	Annual price
Inphinity Flow for Qlik Sense Enterprise (per server)	£1,425
Inphinity Flow for Qlik Cloud (per tenant)	£1,900

Inphinity Mole - is the only Qlik-native, secure & enterprise-ready data connector that will turn your data into a structured form and make it ready for analysis.

The Inphinity Mole prices shown are per Qlik Client-Managed Server or Server Node. The number of users is unlimited. Only Production Licenses can be purchased for Inphinity Mole (discounted Dev/Test licenses are not available). This license can be used on all server types, e.g. Production, Development, Test, Scheduler, RIM Nodes etc.

License	Annual price
Inphinity Mole for Qlik Sense Enterprise (per server)	£1,425

Inphinity Suite (new customers from April 2025) - Qlik Native Extensions for workflow & data intelligence suite. Inphinity Suite provides a license for Inphinity Flow and Inphinity Mole to be installed on 1 server only or node. Additional servers / nodes can be purchased (see price lists for Flow and Mole above). Includes Inphinity Planning Pivot Table Add-On.

Dev/Test licenses can be purchased at 50% of the non-discounted production prices (1-50 User Range). The minimum purchase of Production Licenses is 10 (5 for Dev/Test).

License	Annual price
Inphinity Suite (10-50 Users)	£142.50 per user
Inphinity Suite (51-100 Users)	£128.25 per user
Inphinity Suite (101-250 Users)	£109.73 per user
Inphinity Suite (251-500 Users)	£91.20 per user
Inphinity Suite (501-1,000 Users)	£72.68 per user
Inphinity Suite (1,001-2,500 Users)	£54.15 per user
Inphinity Suite (2,501+ Users)	£35.63 per user
Inphinity Suite Capacity Pack (1000 minutes to be used between 10 users per month)	£333 per pack
Multi-Node Licence	£1,045
Hybrid SaaS Add-On	£2,090

Inphinity Suite (Existing customers before April 2025) - Qlik Native Extensions for workflow & data intelligence suite. Inphinity Suite includes Inphinity Flow and Inphinity Mole to be installed on 1 server only or node. Additional servers / nodes can be purchased (see price lists for Flow and Mole above).

Dev/Test licenses can be purchased at 50% of the non-discounted production prices (1-50 User Range). The minimum purchase of Production Licenses is 10 (5 for Dev/Test).

License	Annual price
Inphinity Suite (10-50 Users)	£114 per user
Inphinity Suite (51-100 Users)	£102.60 per user
Inphinity Suite (101-250 Users)	£87.78 per user
Inphinity Suite (251-500 Users)	£72.96 per user
Inphinity Suite (501-1,000 Users)	£58.14 per user
Inphinity Suite (1,001-2,500 Users)	£43.32 per user
Inphinity Suite (2,501+ Users)	£28.50 per user
Inphinity Suite Capacity Pack (1000 minutes to be used between 10 users per month)	£285 per pack

Multi-Node Licence	£1,045
Hybrid SaaS Add-On	£2,090

Inphinity Planning – Forms Planning Pivot Table Add-On (for existing nphinity Suite customers before April 2025)

License	Annual price
Inphinity Forms Planning Pivot Table	£29 per user
Planning Capacity Pack (1000 minutes to be used between 10 users per month)	£48

Inphinity Pricing for Qlik Cloud Analytics (capacity based). Annual charge will be a percentage of Qlik Cloud Analytics charge.

License	Qlik Cloud annual charge	Annual price of Qlik charge
Inphinity Forms + Flow	£1,000 - 95,000	25%
Inphinity Forms + Flow	£95,000 - 237,000	22%
Inphinity Forms + Flow	£237,000 - 475,000	19%
Inphinity Forms + Flow	£475,000 – 950,000	17%
Inphinity Forms + Flow	> £950,000	15%

Inphinity Pricing for Qlik Cloud Analytics (capacity based). Annual charge will be based on Qlik Cloud Analytics Packs.

License	Qlik Cloud Analytics Pack	Annual price
Inphinity Forms + Flow	Analytics – Starter (25GB)	£625
Inphinity Forms + Flow	Analytics – Standard (25GB)	£2,175
Inphinity Forms + Flow	Analytics – Premium (25GB)	£3,300
Inphinity Forms + Flow	Analytics – Premium (250GB)	£23,232
Inphinity Forms + Flow	Analytics – Enterprise (250GB)	£30,228

Inphinity Planning & Tracking - combines Inphinity Forms and Flow together with Qlik Cloud Analytics or Qlik Sense Enterprise (Client Managed) to provide a powerful Planning Toolkit for any customer, even those that do not already use Qlik software.

Additional data packs at larger sized are available. Additional add-ons (e.g. Automations, Reports, Large Apps etc) can be purchased.

License	Price Metric	Annual price
Inphinity Planning & Tracking (On-Cloud – Unlimited Users)	Per 3GB Data Pack	£4,071
Inphinity Planning & Tracking (On-Prem – Starter Pack)	1 developer + 10 analyzer	£3,936
Inphinity Planning & Tracking (On-Prem – Developer User)	Per User	£679
Inphinity Planning & Tracking (On-Prem – Analyzer User)	Per User	£340

<i>Inphinity Planning & Tracking (On-Prem – Analyzer Capacity 10 User)</i>	<i>Per User</i>	<i>£3,393</i>
<i>Inphinity Planning & Tracking (On-Prem – Reporting Services Enterprise)</i>	<i>Per Server Engine</i>	<i>£18,593</i>
<i>Inphinity Planning & Tracking (On-Prem – Reporting Services SMB)</i>	<i>Per Server Engine</i>	<i>£7,464</i>

4.4 Alteryx

Data preparation and advanced analytics

License	Annual price
<i>Alteryx Designer</i>	<i>£4,650</i>
<i>Alteryx Intelligence Suite</i>	<i>£1,850</i>
<i>Alteryx Location Insights</i>	<i>£9,370</i>
<i>Alteryx Server</i>	<i>£70,400</i>

4.5 TimeXtender & exMon

Data governance, data lineage, data replication, data management, and process orchestration

Licence	Annual price
<i>Starter Package</i>	<i>£34,000</i>
<i>Standard Package</i>	<i>£45,000</i>
<i>Premium Package</i>	<i>£76,000</i>
<i>Enterprise Package</i>	<i>£150,000</i>
<i>Data Enrichment - Starter</i>	<i>£7,500</i>
<i>Data Enrichment - Premium</i>	<i>£16,000</i>
<i>Data Quality - Starter</i>	<i>£7,500</i>
<i>Data Quality - Premium</i>	<i>£16,000</i>
<i>Data Orchestration – Starter</i>	<i>£7,500</i>
<i>Data Orchestration - Premium</i>	<i>£16,000</i>

4.6 Doorda

Doorda provide a broad, joined-up view of the UK population, the areas they live in, properties, and businesses, allowing analysts and data scientists to create their own unique insight and competitive advantage.

License – annual subscription	From	To
<i>Doorda Biz - Company Data</i>	<i>£30,000</i>	<i>£60,000</i>
<i>Doorda Property - Property Data</i>	<i>£30,000</i>	<i>£60,000</i>
<i>Doorda Stats - Postcode Indexed Data</i>	<i>£30,000</i>	<i>£60,000</i>
<i>Doorda Spatial – Polygon Based Boundaries</i>	<i>£30,000</i>	<i>£60,000</i>

Doorda Public Spend – Public Sector Tenders and more	£30,000	£60,000
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4.7 Qlik Smarter.BI Templates

Differentia Consulting has expanded the Qlik Analytics Platform value-add by offering Smarter.BI Application Templates as part of an enterprise performance management (EPM), eg. Oracle, and operational intelligence (OI) – decision support layer, powered by the Qlik Analytics Platform. CyberHygiene provides third-party cyber risk management solution for your data supply chain.

Qlik Templated Application	From	To
Smarter.EBS* – annual fee	£15,000	£36,000
Smarter.PMO – annual fee	£15,000	£36,000
CyberHygiene – annual per domain	£6,000	£POA
Smarter.Log – annual fee	£3,000	£3,000
Smarter.SEO - VISEON	£4,000	£30,000

* Smarter.EBS includes associated services.
All are deployed to a single environment only.

4.8 Tangent Works

Time series advanced forecasting and anomaly detection

Licence	Annual price
TIM Self-Service	£6,570
TIM Enterprise	£42,000
TIM Explorer	£42,000
TIM Operations	£60,000
Services	One-time fee
Value Exploration Workshop – half a day	£1,200
Value Engineering Workshop – 1 week	£6,000
Proof of Value – 3 month pilot	£22,000

4.9 ancoreSoft

Service	Pricing model	Annual price
ancoreShare Premium	3,000 reports per annum	£4,200
ancoreShare Premium Plus	3,000 reports per annum, includes automation	£7,200
Additional reports	Minimum order quantity 1,000 reports per annum	£0.50 per report
ancoreMaps		£10,000

Pricing is subject to exchange fluctuations

4.10 Cyferd – Platform as a Service

Edition	Annual platform fee	Utilisation unit cost
Standard	£26,000	£50 / unit / month (minimum 10 units per month)
Enterprise	£100,000	£25 / unit / month (20-1499 units)
Enterprise	£100,000	£22.50 / unit / month (1500-1999 units)
Enterprise	£100,000	£20 / unit / month (2000-2499 units)
Enterprise	£100,000	£17.50 / unit / month (2500-2999 units)
Enterprise	£100,000	£15 / unit / month (3000+ units)

4.11 Zero Trust

	Monthly Fee
Platform - up to 10TB/month	£4,000
Additional Egress TB/month	£160
Fabric - Standard (3 Global Regions, Any Cloud)	£2,000
Fabric: Additional Regions	£400
Per Endpoint	£12

5 Cloud Hosted Managed Service

Differentia Consulting Ltd. Offers cloud hosted managed service tailored to your requirements. Adopting the consulting rates above, these services include server provision, system admin, and development support services as required (see above).

We can host via AWS, Azure, Red Hat OpenShift and Google based on specific needs. Adopting either traditional Windows (cloud or on-premise hardware) or Container Services (Kubernetes) deployment.

Service	Annual price
Service Delivery Management	From £12,000
System Administration	From £24,000
Hosting*	From £9,000

* Includes Zero Trust for back-end access and elevated privileged users