



DIGITAL TRANSFORMATION SERVICE OFFERINGS

For G-CLOUD 15

Contents

About Korn Ferry..... 3

 Digital Transformation Strategy and Operating Model Design..... 4

 Cloud and Digital Transformation Support..... 6

 Cloud Engineering and Architecture Enablement 8

 PMOaaS 9

 Cyber Security Advisory and Assurance..... 10

Pricing 11

Standards, Security and Compliance 11

Service Delivery Model 11

About Korn Ferry

At Korn Ferry, we recognise that digital transformation is not solely a technology exercise. It requires organisations to rethink how they operate, govern, lead and deliver services in a digital-first environment. We support organisations to design and implement operating models that enable technology, data and cloud investments to deliver real and sustainable outcomes.

We combine deep expertise in organisational design, workforce strategy and transformation delivery with a strong understanding of digital operating environments. This enables us to help clients navigate complex digital change with confidence, ensuring that people, processes, governance and technology are aligned from the outset.

Our approach focuses on practical implementation and long-term adoption. We work with clients to embed digital ways of working into their operating models so transformation delivers measurable improvements in performance, resilience and service delivery. This is our commitment to our clients.

Why clients choose Korn Ferry

Korn Ferry partners with organisations to deliver digital and organisational transformation that is structured, well-governed and outcome focused. We help clients move beyond strategy into delivery, ensuring digital change is successfully embedded across the organisation.

Clients choose Korn Ferry because we offer:

- **Digital-enabled operating model expertise**
Design of operating models that support cloud adoption, digital service delivery and data-driven decision-making.
- **Evidence-led transformation**
Use of robust data, global research and proven methodologies to inform digital and organisational change.
- **People-centred digital change**
A strong focus on leadership, capability, roles and behaviours required to sustain digital transformation.
- **Outcome-focused delivery**
A pragmatic approach that prioritises adoption, assurance and measurable outcomes rather than theoretical design.

Digital Transformation Strategy and Operating Model Design

Service Summary

Korn Ferry supports public-sector organisations to define cloud and digital transformation strategies before delivery begins. This service focuses on discovery, business analysis, user-centred design, operating models, service design and business cases, enabling informed investment decisions and ensuring cloud adoption is planned, justified and aligned to organisational priorities.

We provide end-to-end support across the transformation lifecycle, including digital maturity assessments, cloud strategies, cloud adoption planning and migration roadmaps. Our services are designed to support organisations considering or implementing cloud hosting or software services.

Service Description

This service is typically used prior to delivery or major investment decisions and supports organisations across the cloud and digital transformation lifecycle. Korn Ferry enables informed decision-making from early strategic discovery through to defined target states and implementation planning, grounded in organisational need and evidence.

We provide digital and cloud strategies, adoption approaches and migration roadmaps aligned to organisational objectives. We develop strategic business cases, including Outline Business Cases and Full Business Cases aligned to HM Treasury Green Book guidance.

Korn Ferry designs current, interim and target operating models supported by clear roadmaps and benefit realisation plans. We conduct digital maturity assessments to understand current capability and readiness for change, and include data strategy, data operating model design and data governance advisory to support evidence-led transformation.

Our expertise covers a wide range of methodologies and cloud models, including enterprise architecture approaches, agile delivery frameworks and cloud service models. We support the design of cloud operating models across public, private and hybrid environments, including federated, centralised and decentralised approaches, alongside cloud standards, service catalogues and compliance considerations.

Our services extend to strategic decision-making, innovation, sustainability and value creation. We support strategic digital investment planning and the development of robust cases for change.

Service Features

- Digital and data-led cloud transformation strategy development
- Cloud adoption and migration roadmap design
- Digital and data maturity and readiness assessments
- Cloud and data target operating model design
- Current, interim and target operating model blueprints
- Strategic, outline and full business cases
- Benefits realisation planning and tracking
- Cloud and data operating model design options
- Cloud standards, service catalogue and compliance support
- Data strategy, governance and data operating model design

Service Benefits

- Clear objectives and funding justification
- Tailored, evidence-led cloud strategies aligned to objectives
- Clear, data-informed case for change
- Faster benefit realisation and continuous improvement
- Improved value for money from cloud investments
- Stronger governance and delivery confidence
- Improved cloud scalability, security and compliance
- Increased organisational agility and speed of change
- Better alignment between strategy, data and operations
- Improved user and stakeholder experience

Cloud and Digital Transformation Support

Service Summary

Korn Ferry provides client-side cloud and digital transformation support for public-sector organisations, acting as a trusted advisory partner throughout delivery. This service focuses on governance, assurance, operating model adoption, business analysis and stakeholder alignment, helping organisations maintain control, manage risk and embed change without delivering or operating technology services.

Service Description

This service is typically used once delivery has commenced and supports organisations during cloud adoption by focusing on organisational structure, capability and governance. It provides advisory and design support across the following areas.

Cloud Strategy and Readiness

- Cloud readiness and maturity assessments
- Cloud adoption and transition planning
- Alignment of cloud strategy to organisational objectives

Target Operating Model Design

- Design of cloud-enabled target operating models
- Definition of roles, responsibilities and accountability
- Service management and support model design

Governance and Controls

- Cloud governance framework design
- Decision-making, risk and assurance structure definition
- Integration with existing enterprise governance arrangements

People and Capability

- Skills and capability assessments
- Workforce planning and role definition
- Knowledge transfer and capability uplift

Service Features

- Cloud readiness and maturity assessments
- Cloud adoption strategy and transition planning
- Target operating model design for cloud services
- Cloud governance and decision-making framework design
- Roles, responsibilities and accountability definition
- Skills and capability gap assessment
- Workforce and capability uplift planning
- Stakeholder workshops and validation sessions
- Service management and operational model design
- Clear documentation and knowledge transfer

Service Benefits

- Reduced risk during cloud adoption
- Clear accountability and stronger governance
- Faster transition to business-as-usual operations

- Cloud strategies aligned to organisational objectives
- Improved value for money from cloud investments
- Sustainable in-house cloud capability
- Better alignment between people and technology
- Improved delivery confidence for senior stakeholders
- Reduced dependency on external suppliers
- Public-sector aligned and audit-ready delivery

Cloud Engineering and Architecture Enablement

Service Summary

Korn Ferry provides cloud engineering and architecture enablement services to help public-sector organisations design and implement secure, scalable cloud solutions. This service focuses on cloud and solution architecture patterns, engineering standards and automation practices that support implementation while remaining advisory and client-side in nature.

Service Description

Korn Ferry helps organisations establish modern cloud engineering and architecture practices that support secure, repeatable and scalable cloud environments. Our focus is on enabling teams to adopt automation-led engineering and architecture approaches that improve delivery speed, resilience and control while reducing operational risk.

We support the definition of cloud and solution architecture patterns, infrastructure-as-code approaches, automated testing and continuous delivery practices for cloud environments. Our services help organisations design production-ready cloud solutions with embedded security, resilience and governance controls.

Korn Ferry works collaboratively with client teams to design reusable architecture patterns, engineering standards and automation frameworks aligned to organisational policies and operating models. Our approach prioritises skills transfer and sustainable capability, enabling teams to design, build and evolve cloud environments confidently.

Service Features

- Cloud and solution architecture design patterns
- Architecture design assurance and standards definition
- Infrastructure-as-code advisory and enablement support
- Automated cloud infrastructure testing approaches
- Cloud engineering and architecture best practice design
- Cloud automation and configuration management guidance
- Reusable cloud architecture and engineering standards
- Secure cloud continuous delivery practices
- Multi-cloud engineering and architecture advisory support
- Cloud infrastructure and networking design

Service Benefits

- Faster delivery of cloud solutions
- Reduced risk through standardised architectures and automation
- Improved scalability, resilience and reliability
- Stronger governance and architectural consistency
- Reduced technical debt in cloud environments
- Empowered teams managing cloud platforms confidently
- Improved audit and compliance confidence
- Reduced manual effort and operational errors
- Improved collaboration across architecture and engineering teams
- Sustainable cloud engineering and architecture capability embedded

PMO as a Service (PMOaaS)

Service Summary

Korn Ferry provides PMO as a Service to help public-sector organisations establish effective, proportionate and outcome-focused programme and portfolio management capability. This service supports organisations to improve delivery confidence, governance and visibility across complex transformation programmes and portfolio.

Service Description

Our PMO as a Service offering provides client-side PMO leadership, governance, reporting and assurance across projects, programmes and portfolios. We support portfolio prioritisation, benefits tracking, financial and resource management, and executive-level reporting to enable informed decision-making and stronger delivery control.

Korn Ferry works collaboratively with client teams to design and embed PMO operating models, standards and tooling aligned to organisational strategy and delivery maturity. Our approach prioritises transparency, skills transfer and sustainable capability, ensuring organisations are left with stronger internal PMO capability rather than long-term dependency.

Service Features

- Delivery and outcomes tracking
- Programme and portfolio governance frameworks
- Portfolio prioritisation and demand management
- Financial tracking and budget assurance
- Resource and capacity management support
- Executive reporting and dashboard design
- PMO operating model design and implementation
- PMO tooling advisory and optimisation
- Scheduling and planning advisory support
- AI-enhanced PMO insight and reporting

Service Benefits

- Improved visibility across projects and programmes
- Stronger governance and delivery assurance
- Better prioritisation of strategic initiatives
- Improved control of costs and resources
- Faster identification and mitigation of delivery risks
- Increased confidence in executive decision-making
- Reduced delivery overhead for project teams
- Improved delivery consistency and predictability
- Sustainable PMO capability embedded
- Reduced reliance on ad-hoc project reporting

Cyber Security Advisory and Assurance

Service Summary

Korn Ferry provides independent cyber security advisory and assurance services to help public-sector organisations understand, manage and reduce cyber risk across cloud and digital environments. This service focuses on governance, risk, compliance and resilience, providing assurance and advisory support rather than operational security tooling or managed security services.

Service Description

Korn Ferry supports organisations to design, strengthen and assure cyber security across cloud, digital and connected environments. Our approach balances security, usability and delivery, ensuring cyber security enables transformation rather than becoming a blocker.

We work across IT, operational technology and mixed environments, including cloud platforms, and connected systems. Services include cyber security strategy development, maturity and readiness assessments, governance and assurance framework design, and risk identification and mitigation planning.

Korn Ferry also supports compliance with recognised cyber security standards, incident readiness and resilience planning, and independent assurance of architectures, suppliers and third parties. We place strong emphasis on human factors, recognising that effective cyber security depends on people, processes and behaviours as much as technology.

Service Features

- Cyber security strategy and cloud roadmap support
- Security governance and assurance framework design
- Cyber security maturity and readiness assessments
- Risk identification and mitigation planning
- Security architecture and design assurance
- Compliance support for recognised security standards
- Incident readiness and resilience planning
- Supply chain and third-party security assessments
- Cyber security training and awareness programmes
- Human factors and behavioural security advisory

Service Benefits

- Improved resilience of cloud and digital services
- Security aligned to organisational objectives and risk appetite
- Clear identification of security gaps and risks
- Stronger governance and compliance confidence
- Reduced likelihood and impact of cyber incidents
- Improved effectiveness of existing security controls
- Better alignment between technology, people and processes
- Increased confidence for senior stakeholders
- Improved third-party and supply chain assurance
- Practical, proportionate cyber security embedded into operations

Pricing

Pricing is flexible and transparent and may include:

- Day rates for advisory and operating model design specialists
- Fixed-price discovery and design phases
- Outcome-based pricing for defined deliverables

Pricing details are published in the Digital Marketplace pricing documentation associated with this service.

Standards, Security and Compliance

Korn Ferry services are delivered in alignment with public-sector security and governance requirements, including:

- UK GDPR and Data Protection Act compliance
- Secure handling of organisational and programme information
- Alignment with ISO 27001-aligned information security practices
- Cyber Essentials or Cyber Essentials Plus where required

This service does not include live service hosting or processing unless explicitly agreed in the Call-off Contract.

Service Delivery Model

Delivery Approach

- Discovery and assessment
- Business analysis and service design to understand user needs and operational requirements
- Operating model and governance design
- Stakeholder validation and refinement
- Documentation, handover and capability transfer

This delivery approach is applied proportionately based on service scope and buyer need.

Customer Support

- Named Korn Ferry engagement lead
- Regular progress and review meetings
- Defined escalation and issue-management routes

Social Value and Sustainability

Korn Ferry embeds social value within service delivery through:

- Skills development and structured knowledge transfer
- Inclusive and ethical workforce practices
- Efficient operating model design to reduce waste and rework



READY FOR MORE?

Korn Ferry is a global organizational consulting firm.

We work with our clients to design optimal organizational structures, roles, and responsibilities.

Business advisors.

Career makers.
