

Cloud Support

Pricing Document G-Cloud 15

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About MakeCloud

MakeCloud is a DevOps and cloud consultancy based in Harpenden, UK.

Although we are vendor-agnostic, we are proud of our partnerships. We are an AWS Partner, a Google Cloud Partner and a Datadog Implementation Partner.

Our team of professional cloud architects, engineers, and security professionals has years of experience across a wide range of technologies and industry verticals. There isn't much we haven't seen before, so we're likely to have already a battle-tested solution ready to go – no matter your challenge.



Pricing Model

MakeCloud's pricing for all G-Cloud 15 services will be structured on a time and materials charging model and will be based on the applicable SFIA (Skills for the Information Age) rate card, which is available as a separate document published on G-Cloud 15, Digital Marketplace.

MakeCloud will work with you to ensure the level of support and team structure that will be most beneficial for your company's needs and provide the greatest value in achieving your DevOps and Cloud objectives.

Standard rate card

	Strategy & architecture	Change & Transformation	Development & Implementation	Delivery & Operation	People & Skills	Relationships & Engagement
1. Follow	N/A	N/A	500	500	595	N/A
2. Assist	N/A	N/A	650	640	680	720
3. Apply	810	765	725	750	765	810
4. Enable	900	850	810	895	850	900
5. Ensure or advise	1030	935	925	1035	935	1030
6. Initiate or influence	1290	1156	1050	1150	1050	1290
7. Set strategy or inspire	1570	1462	1360	1360	1570	1570

*All prices are shown in (£) GBP Sterling per day

Notes & Assumptions

MakeCloud's price model is based on the following working assumptions.

Working day: 8 hours, exclusive of travel and lunch.

Working week: Monday to Friday, excluding national holidays.

Office hours: 9:00 am to 5:30 pm Monday to Friday, excluding national holidays.

Professional indemnity insurance: included in the day rate.

Travel: MakeCloud is fully able to provide services remotely. Where travel is required, MakeCloud reserves the right to charge travel and subsistence expenses in addition to the SFIA rates. No expenses will be incurred for work being delivered in MakeCloud offices.

Discounts: All rates quoted in the SFIA rate card are without discounts. Discounts may apply based on length of tenure and volume of demand but will be subject to negotiation and agreement during the purchasing stage.

RPI: MakeCloud reserves the right to review our SFIA Rate Card annually (31st March) in line with RPI.

Payment Terms: As detailed in our Terms & Conditions, our SFIA Rate Card assumes that all work undertaken will be on a Time and Materials basis with billing monthly in arrears based on actual utilisation.

Why Choose MakeCloud?

MakeCloud is a team of cloud architects, engineers, and security professionals with years of experience in a wide range of technologies and industry verticals.

At MakeCloud, our mission is to help customers make DevOps & cloud their strategic advantage, resulting in greater efficiency, product quality and competitiveness.

- Vendor-certified engineers across a variety of applications
- Collaborative, pragmatic and business-focused consultants
- Vendor-agnostic
- Security and compliance come first, always.

Our DevOps and cloud engineers have years of experience with a wide range of technologies and application stacks. Our pragmatic approach means we can deliver real value quickly, no matter where you are on your DevOps or cloud journey.





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