

19 Jan 2026

G-CLOUD 15 – Service Definition Document

Procurement, Supply Chain and Commercial Management Services

Dear Buyer,

Nova Aerospace Ltd (t/a Nova Systems) is delighted to offer the following services to all buyers on the G-Cloud 15 framework.

Nova Systems has a strong track record in successfully supporting its customers in major procurements and as a result provides an excellent support service to any major complex procurement activity. Nova Systems have provided advice and support to numerous Government and Commercial clients undertaking multi-million-pound complex procurements, including both technologically advanced systems and service-based requirements.

Nova Systems is able to deliver this by providing the following key service features:

Service features

- Robust systems engineering and effective requirements management (chartered engineers).
- Development of clear and concise tender documentation including Statements of Requirements.
- Market Surveys and supply chain evaluation and risk identification.
- Industrial engagement strategies, bidder conferences and supplier days.
- Development of tender evaluation and negotiation strategies.
- Formulation of supplier relationship management strategies and their implementation.
- Supplier performance management approaches.
- Experience of contract and commercial management practices including KPI development and management.

Service benefits

- Robust, outcome-focused competitions – ensuring the best solutions are selected for optimal results.
- Clear and concise contracts – reducing ambiguity and enabling smooth execution.
- Fair, balanced industrial arrangements – fostering trust and long-term collaboration.
- Strong supply chain engagement and strategic selections – building resilience and delivering value.
- Greater assurance of successful delivery aligned with contractual commitments

Kind Regards,



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