

AI Copilot Accelerator Pricing

G-Cloud Lot 3



Pricing Overview

Our pricing reflects efficiencies gained through accelerator assets and proven delivery practices. We leverage Microsoft Copilot Studio and Azure OpenAI to enable faster deployment of domain-specific copilots for internal systems.

Pricing is based on Talk Think Do's SFIA-aligned rate card and reflects the time required for typical configurations across a range of organisational complexities.

Engagements start from £4,550+ VAT, depending on factors such as:

- Number of copilots or flows
- Quantity and format of data sources to integrate
- Governance, validation, and testing requirements
- Custom RAG pipelines and prompt engineering

Pricing Overview

This pricing includes:

- Discovery and scoping (no separate phase charged)
- Environment setup and Copilot Studio configuration
- Design and implementation of guardrails and security measures
- Validation of performance and refinement
- Knowledge transfer

Pricing and scope are confirmed during an initial discussion. We can support fixed-price engagements for well-defined deliverables.

Service Planning and Pricing Guidance

Our standard engagement model is time and materials, offering flexibility to adapt as requirements evolve. This suits most clients, especially when working with emerging technologies or where scoping may mature during discovery. However, where deliverables are clearly defined and inputs are stable, we can agree fixed pricing upon request.

All projects begin with a short, structured discovery phase (included in pricing) to clarify goals, integration points, and governance requirements. This helps ensure that delivery runs smoothly and expectations are aligned from day one.



Skills Framework for the Information Age Rate Card

	Strategy & Architecture	Change & Transformation	Development & Implementation	Delivery & Operation	People & Skills	Relationships & Engagement
Follow	n/a	£330	£359	£359	£330	£330
Assist	£503	£396	£431	£431	£396	£396
Apply	£604	£475	£517	£517	£475	£475
Enable	£725	£570	£620	£620	£570	£570
Ensure or Advise	£870	£684	£744	£744	£684	£684
Initiate or Influence	£1,044	£821	£893	£893	£821	£821
Set Strategy & Inspire	£1,253	£985	£1,071	£1,071	£985	£985

Commercial Guidelines

- **Pricing Adjustments:** Rates may be subject to adjustments during the contract period in accordance with CCS guidelines.
- **Tax Exclusion:** All stated rates exclude VAT.
- **Billing Policy:** Our day rates are calculated based on an 8-hour workday, excluding time for lunch and travel.
- **Operational Hours:** Services are provided during the standard working week, Monday to Friday, excluding public holidays.
- **Overtime Rates:** Work performed outside of standard hours will incur a premium (SFIA rate x 1.25).
- **Included Insurance:** Professional Indemnity Insurance is incorporated into the day rate.
- **Cancellation Flexibility:** There is no fee to terminate our cloud services, ensuring freedom and flexibility for our clients.
- **Discount Opportunities:** We offer a 10% discount for educational institutions.

Want To Find Out More? Get In Touch

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