



Airtable

Generation Digital

From idea to app in an instant
Build with AI that means business

Get started for free

Book demo

Surface top SaaS accounts with up-to-date signals.



Pipeline Radar

Accounts HQ

Top targets

Dashboard

All accounts

Account Calendar

Opportunities

Initiatives

Interactions

High growth saas targets

Tier

Account executive

Risk level is High

Recently funded is

	Account name	Logo	Tier	Estimated ARR	Funding stage	Employees	Website	Last inter
1	Snowflake		Tier 2	\$4-4.5B	IPO	7500	www.snowflake.com	05/15/2024
2	Figma		Tier 1	\$600-700M	Series F	2500	www.figma	02/20/2024
3	Notion		Tier 1	\$100-300M	Series D	800	www.notion.so	03/30/2024
4	Canva		Tier 3	\$3-4B	Series F	5000	www.canva.com	07/04/2024
5	Databricks		Tier 1	\$3-4B	Series J	8000	www.databricks.com	08/19/2024
6	Miro		Tier 1	\$500-560M	Series C	2500	www.miro.com	01/25/2024
7	Zoominfo		Tier 3	\$1-1.25B	IPO	340	www.zoominfo.com	06/11/2024
8	ClickUp		Tier 3	\$250-300M	Series C	900	Searching web	09/09/2024
9	Asana		Tier 1	\$600M	Series	Searching web	Searching web	04/15/2024
10	Gong		Tier 3	\$200M	Searching web	Searching web	Searching web	10/10/2024
11	Amplitude		Tier 3	Searching web	Searching web	Searching web	Searching web	11/22/2024
12	Zapier		Tier 4	Searching web	Searching web	Searching web	Searching web	12/30/2024

Production apps at prototype speed

[Learn more](#)

Streamline your team's critical data through conversational building. Generate apps with Airtable's best-in-class no-code components—no technical expertise required.



The power of AI with the industrial-grade platform your business demands

Scalable infrastructure

- ✓ HyperDB with record limits in the hundreds of millions
- ✓ Scale workflows to tens of thousands of users
- ✓ Use AI models from leading providers (OpenAI, Gemini, Llama, Anthropic, and more)

Flexible administration

- ✓ Admin roles, robust permissions, fine-grained RBAC
- ✓ Fine-grained controls to enable AI
- ✓ Programmatic provisioning and de-provisioning
- ✓ IDP synced groups

Security and compliance

- ✓ ISO, HIPAA, SOC 2
- ✓ No customer data retained or used to train AI models
- ✓ Models run fully in Airtable's AWS environment
- ✓ EKM, data loss prevention, audit logs, e-discovery
- ✓ European and Australian data residency support



SOC 2 Type 2

Airtable has undergone a Service Organization Controls audit (SOC 2 Type 2). Please contact your account manager or sales@airtable.com to request Airtable's most recent report.



ISO/IEC 27001

ISO/IEC 27001:2022 is a specification for an information security management system (ISMS), which is a framework for an organisation's information risk management processes. [View certificate.](#)



ISO/IEC 27701

ISO/IEC 27701:2019 is a specification for a privacy information management system (PIMS), which is a framework for an organization's privacy management processes. [View certificate.](#)



HIPAA

The Health Insurance Portability and Accountability Act (HIPAA) are national standards to protect sensitive patient health information from disclosure. For more information, please see [here](#).



GDPR

Airtable's privacy program is designed for compliance with global privacy laws and regulations, including Europe's General Data Protection Regulation (GDPR) and the United Kingdom GDPR. You can learn more about Airtable's commitment to compliance with GDPR [here](#).



CCPA/CPRA

Airtable's privacy program is designed for compliance with global privacy laws and regulations, including the California Consumer Privacy Act (CCPA) as amended by the California Privacy Rights Act (CPRA). You can learn more about Airtable's commitment to compliance with CCPA [here](#).



Privacy Policy

Airtable takes privacy obligations and the protection of your information seriously, and Airtable complies with all applicable privacy laws and regulations. You can learn more about Airtable's privacy practices in our [Privacy Policy](#).



Data Processing Addendum

You can sign our Data Processing Addendum (DPA) by entering your information at [this link](#). You will be able to download and review the DPA before signing it.



Cookie Compliance

Airtable places a strong emphasis on cookie compliance. Read more about how cookies are used, what types of cookies are employed, and how cookie preferences can be managed in [Airtable's Cookie Policy](#).



European Union Data Residency

Airtable offers our customers the option to have their data stored in the European Union. Read more about some of the common Frequently Asked Questions [here](#).



Enterprise Key Management

Airtable provides our Enterprise customers the ability to store data at rest with customer-owned keys. You can learn more about this offering [here](#).



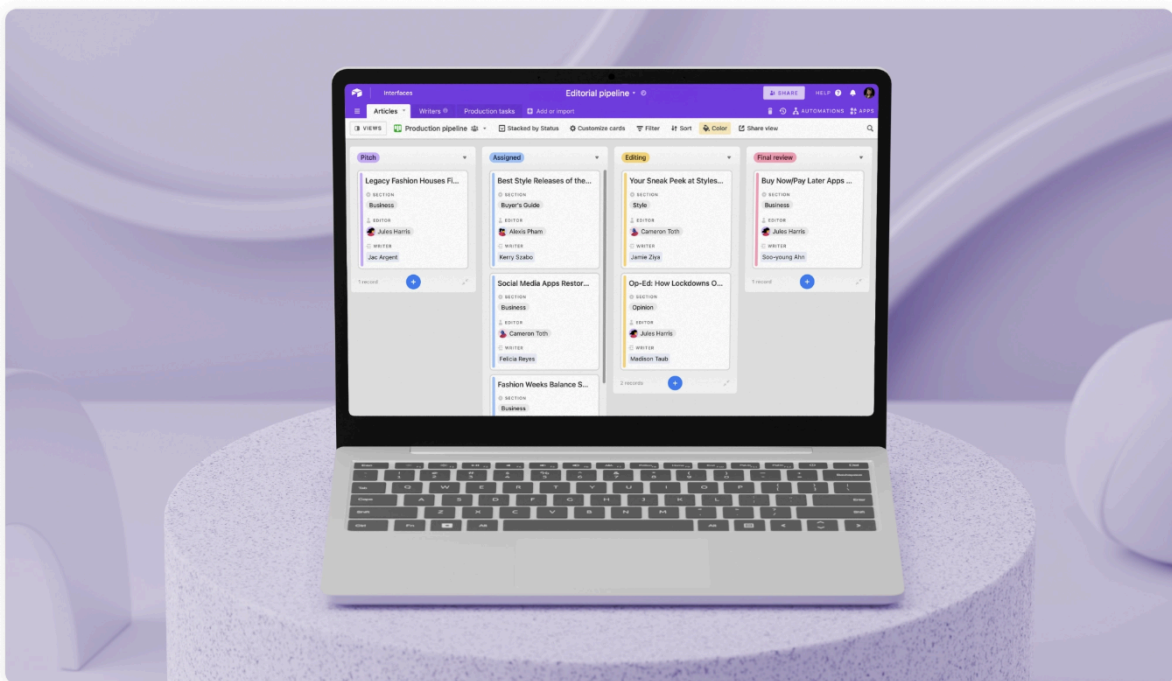
Data Subprocessors

Airtable maintains a current list of Airtable's data subprocessors for transparency found at [this link](#).

First, what is Airtable?

With Airtable, you can build powerful, custom databases and applications to support your team's most important workflows.

In practice, this might look like a content calendar, a product roadmap, an event schedule, a company goal tracker...or all of the above! Airtable is flexible enough to handle workflows big and small, and to grow as your team's needs evolve.



We know that creating an “application” or “database” can sound like a tall order, but we promise that with this guide, a little effort, and Airtable, you’ll be creating your own tools in no time.

Here’s a glimpse of what’s possible with Airtable:

- Manage your work from end-to-end
 - Quickly generate polished, ready-to-share visuals
 - Give stakeholders the context they need
 - Align your teams around a real-time, single source of truth
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