

CATALYST Public Sector Pricing Model

Framework-ready Schedule

Overview

CATALYST is priced on a subscription basis per tenant, per year, with a small set of metered add-ons that map to predictable operational drivers:

- data under management (source data only)
- number of parallel processing pipelines
- additional ingestion modalities beyond the standard set

One-off deployment services are priced as fixed packages and/or day rates, depending on scope.

All CATALYST subscriptions are priced on a self-hosted basis.

Recurring Subscription Pricing (per annum)

Table 1 – Subscription Line Items (all prices ex VAT)

Line item	Unit	Buyer selects	Price (ex VAT)
CATALYST Core Platform Subscription inc. 5TB	Per tenant / year	1 per tenant	£450,000.00
Additional Tenant	Per additional tenant / year	As required	£175,000.00
Data Under Management Band (D1–D6)	Per tenant / year	1 band per tenant	See table below
Additional Parallel Processing Pipeline	Per additional pipeline, per tenant / year	0..n	£125,000.00
Additional Ingestion Modality	Per additional modality, per tenant / year	0..m	POA
Optional: Enhanced Support	Per tenant / year	Optional	POA

Core Platform Subscription (included in all subscriptions)

Includes, per tenant:

- Fusion Engine
- Structured Store
- Ingestion Pipeline
- API Access
- Audit Logging
- 1 Parallel Processing Pipeline
- Standard Ingestion Modalities¹: unstructured documents, audio, video, image

Data Under Management (banded add-on)

Definition

- “Data under management” means the maximum volume of source data ingested and indexed within the platform during the annual billing cycle.
- TB is decimal: 1 TB = 1,000 GB.
- Derived outputs are excluded from quota calculations (e.g., embeddings, indexes, feature stores, intermediate artefacts, cached derivatives).

Table 2 – Data under management bands (per tenant)

Band	Data Under Management (TB)	Price per annum (ex VAT)
D1	Up to 5 TB	Included
D2	>5–10 TB	£50,000.00
D3	>10–25 TB	£100,000.00
D4	>25–50 TB	£150,000.00
D5	>50–100 TB	£175,000.00
D6	>100 TB	POA

Band review and burst/grace

- Bands are assessed on monthly cycles.
- A burst allowance of 2.5% above the contracted band limit is permitted within a given month.

¹ Limitations for file types and formats apply

- If measured usage exceeds the contracted band limit plus burst in a given month, the buyer has one subsequent month to return to the contracted band.
- If measured usage exceeds the contracted band limit plus burst for two consecutive months, the tenant moves to (and is charged at) the next applicable band from the following month which will be billed on a pro-rated basis for the remainder of the subscription term.

Parallel processing pipelines (add-on)

Definition

- A pipeline is an independently configurable processing path within a tenant (including scheduling and workload isolation).
- One pipeline is included per tenant in the Core Platform Subscription.
- Additional pipelines are priced per additional enabled pipeline per tenant per year.
- Pipeline count is measured as the maximum number of enabled pipelines in the billing year.

Additional ingestion modality (add-on)

Definition

- The standard modality set included in the Core Platform Subscription is: unstructured documents, audio, video, image².
- An “additional ingestion modality” is a distinct, non-standard ingestion and normalisation pathway implemented within a tenant to acquire and process a new class of source data not included in the standard modality set.
- Each additional modality is priced individually depending on the nature of the required modality.

What counts as a distinct modality

- A modality is considered distinct where it requires one or more of:
 - a new parsing or extraction approach (e.g., structured tabular parsing, event stream handling, graph extraction)
 - a new schema mapping or normalisation approach
 - a new enrichment strategy specific to that data class
 - a new ingestion interface pattern (e.g., API polling, webhook/event-driven, bulk file drop, database extract, warehouse connector)

² Limitations for file types and formats apply

What is not a modality (to avoid ambiguity)

- A new endpoint, table, or dataset within an already-enabled modality does not constitute a new modality.
- Configuration of credentials, endpoint URLs, schedules, or source selection does not constitute a new modality where the underlying modality is already enabled.
- Downstream applications, dashboards, analytics, and business logic built on top of ingested data are not covered by this add-on and are priced via deployment services and/or specialist services.

Examples (non-exhaustive)

- structured sources via API (e.g., REST/GraphQL tabular JSON)
- structured sources via file (CSV, XLSX)
- semi-structured sources (platform APIs, event feeds)
- multidimensional sources (data warehouses, time-series stores)
- graph sources
- vector sources treated as an input class
- domain-specific formats not covered by standard modalities
- One-off deployment services (fixed packages and/or day rates)

Table 3 – Deployment services (all prices ex VAT)

Service	Unit	Inclusions (summary)	Price (ex VAT)
Installation and baseline configuration	Per tenant	install, base config, standard hardening, smoke tests	£15,000.00
Connect to customer data stores	Per tenant	connect to agreed sources; standard connector configuration	£25,000.00
Integrate to customer existing systems	Per tenant	integrate with agreed systems (e.g., identity, logging, monitoring)	POA
Specialist services (rate card)	Per day	delivery, architecture, data engineering, ML engineering, security, DevOps	RATE CARD

Where required, CATALYST can be extended through optional modules delivered as fixed-price packages where scope is bounded, or on a time and materials basis using the SFIA rate card where requirements are uncertain or discovery is needed.

Optional modules include bespoke application build, bespoke data pipeline build, bespoke application integration, and bespoke modality fusion/extension.

SFIA Aligned Rate Card

SFIA level	SFIA level name	Typical Scope	Unit	Rate (ex VAT)
3	Apply	Works under direction. Delivers defined tasks using established methods. Produces routine outputs and documentation.	Per day	£720.00
4	Enable	Works under general direction. Delivers discrete work packages, contributes to design/implementation, resolves routine issues, produces evidence and artefacts.	Per day	£875.00
5	Ensure, advise	Works under broad direction. Leads work streams or specialist areas, makes sound technical choices, manages risks/issues, assures quality, engages stakeholders.	Per day	£1050.00
6	Initiate, influence	Has significant responsibility and autonomy. Sets direction for a domain/workstream, leads teams, owns architecture/assurance decisions, influences senior stakeholders.	Per day	£1,350.00
7	Set strategy, inspire, mobilise	Sets organisational strategy and policy. Leads major programmes, governs outcomes across multiple domains, sponsors assurance, manages executive stakeholders.	Per day	£1,675.00

Rate card notes:

- These are maximum published rates; call-off discounts may be applied based on term, volume, and delivery model
- Where roles require government security clearance, a levy may be applied
- Rates are per person per day and exclude VAT
- Working day: 7.5 hours, excluding breaks
- Minimum charge: 1.0 day
- Expenses (travel/subsistence) are excluded unless explicitly agreed at call-off
- Resource levels will be allocated at call-off based on required responsibility, autonomy, and impact (aligned to SFIA level definitions)