



Rio Platform Pricing (Public Sector – G-Cloud)

Purpose

This document sets out a clear, transparent and scalable pricing structure for the Rio platform, designed for public sector procurement and G-Cloud submissions. Pricing is modular, auditable and aligned to organisational scale, data complexity and usage.

A. Platform Subscription (Core Licence)

The Rio platform is licensed on a subscription basis, scaled to organisational size and complexity.

Organisation Scale	Monthly Platform Fee	Max # Operational Users/Locations
Small public body / ALB	£1,500 pcm	5/50
Medium public organisation	£2,500 pcm	10/100
Large department / authority	£4,000 pcm	100/1,000
Very large / multi-entity body	£6,000+ pcm	200/2,000

Above represents a typical scaled fee, however due to variances in client requirement for number of locations, users, breadth of data points required or data complexity, these rates are altered as needed.

Illustrative baseline platform subscription includes:

- 1 × Business Admin user*
- 5 x Operational users
- Unlimited Learning users **
- Standard reporting and dashboards
- Core compliance, audit and governance features
- 1 million data rows stored
- Platform updates and standard support as outlined in our terms of service

** The Business Admin serves as the primary authority for the client's account, maintaining full oversight and control of all users, locations, meters, configuration settings, data management, and location grouping to ensure consistent, centralized governance.*

*** Rio Learn has been added as a separate line of service, however a basic package of learning modules is included for all Rio platform subscription packages.*



B. User Pricing

User Type	Price
Additional Business Admin users	£1,000 pcm per Admin
Additional operational users (above 10)	£100 pcm per user
Learning-only users	Included (free)
Learning content	PAYG (see separate service pricing catalogue)

Notes:

- Learning users can access free learning content at no cost.
- Paid learning modules and certifications are optional and not required to use the platform.

C. Data Volume Charges

The platform includes a baseline data allowance, with transparent pricing for additional data volumes.

Data Volume	Monthly Fee
Up to 1 million rows	Included
Each additional 1 million rows	+£1,000 pcm

A data row represents a single time-stamped record (e.g. energy reading, waste record, asset metric, transaction-level sustainability data).

D. Configuration & Onboarding (One-off Fees)

Configuration and onboarding fees are linked to organisational complexity and scope.

Organisation Scale	Typical One-off Fee
Small	£5,000
Medium	£10,000
Large	£25,000
Very large / complex	£40,000

Configuration includes:



- Platform and data model configuration
- User setup and permissions
- Initial reporting templates
- Knowledge transfer and documentation

E. Customisation & Bespoke Development (Optional)

Service	Price
Bespoke configuration, workflows or dev rate	£1,000 per day
Custom feature development	Priced on Spec – typically from £5,000.
API and third-party integrations	Priced on Spec – typically from £5,000

All custom development includes documentation, testing and deployment support.

Note – a required feature might already be specified or scheduled in our product roadmap.

F. Optional Support & Advisory Services

Service	Price
Strategic advisory and ESG support	Blended - £1,000 per day
Reporting and analytics support	£500 per day
Bespoke Data Management / Managed Data Service*	£1,000+ depending on size and complexity of organisation and scope of bespoke service
Change management and training	POA from £500 per day

Support services are optional and can be contracted on a PAYG or short-term basis.

**Rio provides flexible, ongoing data management and support services that can be scaled up or down as needed. At a high level, this includes collecting, processing, estimating, and validating data, alongside customer support, platform training, and periodic location updates, with the scope of activities adjustable depending on requirements.*

Pricing Principles (G-Cloud Statement)

Rio is priced as a scalable enterprise platform subscription designed to grow with organisational complexity. Pricing is transparent, predictable and auditable, enabling public sector organisations to control cost while scaling capability. Optional services and usage-based components are clearly separated from the core licence.