

Pricing Document

Digital Twin Enablement software and services

January 2026

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Overview



Glider Nexus is a secure, cloud-based asset information management platform that enables the structured creation, validation, and long-term management of building information across the asset lifecycle. It extends this capability by connecting project and operational data into a single, structured and searchable source of truth, supporting effective digital handover and in-use asset intelligence.

Aligned with ISO 19650 and openBIM standards, Glider improves collaboration across supply chains, protects data integrity and enhances operational efficiency. The platform is designed to reduce risk, support compliance and ensure asset information is fit for operational use.

Glider is certified to ISO/IEC 27001, accredited to Cyber Essentials Plus and fully GDPR compliant, providing assurance that information is managed and protected to the highest security standards.

1. Introduction

This document provides pricing information for the software and services as included in the Glider Nexus Service Definition.

The pricing information in this document is provided as a guide for customers. Pricing will be tailored for each individual project based on the customer's requirements and Glider's scope of works.

For more information, please contact us by email info@glidertech.com or call 0203 8268 001.

2. Software licencing options

Glider Nexus licensing is estate-scale based, calculated on the total size of the managed estate in square feet.

The model is structured as follows:

2.1 Core Platform

The Glider Nexus platform's core functionality provides the foundational Common Data Environment (CDE) and essential functionality for asset information management.

Pricing is banded by estate size, with annual costs increasing by square footage tiers:

Tier	Area	Number of Users	Read Only Access	Annual Contract Value	Module Multiplier
SQF-A	0–250,000 sq ft	10	Unlimited	£34,778	0.60
SQF-B	250,001–500,000 sq ft	20	Unlimited	£63,760	0.85
SQF-C	500,001–750,000 sq ft	35	Unlimited	£86,946	1.00
SQF-D	750,001–1,000,000 sq ft	50	Unlimited	£104,335	1.15
SQF-E	1,000,001–1,500,000 sq ft	75	Unlimited	£139,113	1.50
SQF-F	1,500,001–2,000,000 sq ft	100	Unlimited	£173,891	2.00

2.2 Optional Capabilities

Advanced features can be added to the core platform to fit the requirements of the client. These are priced annually per add-on capability and scale using the module multiplier as per the pricing table outlined in section 2.1.

Add-On Capability	Annual Contract Value
AI Search*	£16,000
Advanced Dashboards**	£27,000
Asset Information Delivery Planning	£12,000
Transmittals and Workflows	£15,000
Reference Data Library***	£8,000

* Subject to reasonable use policy

** Available from October 2026

*** Excludes any pre-loaded documents

2.3 Operational Modules

Modules supporting lifecycle management are also available as add-ons to the core Glider Nexus platform.

Each module has a base annual price, which is then scaled by the estate size module multiplier outlined in section 2.1.

Module	Annual Contract Value
Glider Handover Module	£14,000
Glider Operate Module	£12,000
Glider Activity Module	£18,000
Glider History Module	£16,000
Glider Financials & Cost Tracking Module	£21,000
Glider Performance Twin Module	£23,500
Glider Condition Module	£11,000
Glider Migration Manager Module	£28,000
Glider Authoring Module	£24,500
Glider CAFM Bridge	£16,000
Glider Advanced Asset Viewer*	£29,000

*Asset upload requires credits to be purchased for pre-processing

2.4 Glider Digital Twin Enablement

For Digital Twin Enablement the following modules and costs will apply:

Module	Annual Contract Value
Glider Nexus Core Platform	See section 2.1
Plus the following modules:	
Glider Activity Module*	£18,000
Glider History Module*	£16,000
Glider Financials & Cost Tracking Module*	£21,000
Glider Performance Twin Module*	£23,500
	£78,000

*The pricing for the modules above is the base annual price. The Annual Contract Value needs to be scaled by the estate size module multiplier outlined in section 2.1.

2.5 Additional Users

Additional named users can be purchased in blocks of 25 users. The base line cost is £6,000 and this is to be scaled by the same module multiplier outlined in section 2.1.

2.6 Integrations

Glider Nexus supports integration with third-party systems through a suite of API connectors and orchestration tools, enabling seamless data exchange across enterprise platforms. To activate API functionality, the API Mobilisation and Orchestration option is mandatory.

Integration	Annual Contract Value
API Mobilisation & Orchestration	£14,000
Plus the integration cost:	
API Connector to Maximo	£22,000
API Connector to Planon	£22,000
API Connector to Salesforce	£22,000

Each integration has a base annual price, which is then scaled by the estate size module multiplier outlined in section 2.1.

Please note that while integrations are designed to streamline workflows, APIs are not guaranteed to be bi-directional and may require configuration to align with specific system requirements.

All prices exclude VAT.

3. Glider Nexus licence inclusions

A standard licence for the Glider Nexus platform includes the following:

- ✦ Helpdesk support for authorised and trained users
- ✦ Fully managed hosting
- ✦ Backup and disaster recovery
- ✦ Replication of customer data to failover site
- ✦ Disk storage allocation
- ✦ SSL encryption

Please see the Glider Nexus Service Definition for further details of the above.

4. End of term offboarding services

Glider provides several options for offboarding client data at the end of a licence term, as follows:

Service	Cost
Document and metadata export. Made available via download link within 2 weeks of the end of contract.	Included
Hard drive export with local copy of Glider Nexus	£995.00

Online archive. Restricted read-only copy of Glider Nexus restricted to 5 users	£295 per month
A custom export. We work with the client to determine export requirements for documents, metadata and data (asset data).	Chargeable on a time & materials basis

5. Professional consultancy services

Glider provides consultancy services to suit the customer's requirements, including but not limited to:

- ✦ Project and programme management
- ✦ Glider Nexus setup and configuration
- ✦ Glider Nexus user training
- ✦ Information management
- ✦ BIM management & coordination
- ✦ Smart building and digital twin consultancy services
- ✦ O&M management
- ✦ 3D modelling and model content production
- ✦ BIM animations & visualisations
- ✦ Laser scanning and model validation
- ✦ Software design and development
- ✦ Data migration

5.1 Consultancy services standard rates

The table below illustrates our standard rates for Glider Nexus consultancy services:

Level of expertise	Cost per day
Project Director	£1,595
Project Manager	£1,095
Strategic Information Management Consultant	£1,095
CDE Implementation Manager	£895
Information Manager	£695
Handover Documentation Manager	£595
Technical Author	£895
BIM Coordinator	£795
Data Migration Technician	£895
Technical Support	£795

Notes:

- ✦ All other consultancy services are priced depending on a customer's requirements and a defined scope of works.

- ✦ Additional expense costs may apply for onsite training depending on location.
- ✦ All fees exclude VAT.

6. About us

Glider is a specialist provider of asset information management software for the built environment. We support owners, operators and delivery teams responsible for complex buildings and large, federated estates, helping them manage building information more effectively across the full asset lifecycle.

Since its inception, Glider has evolved alongside changes in digital construction, BIM and regulatory compliance. The platform has been shaped by real operational use, supporting both the migration of legacy building information and the structured capture of data from new capital projects. Through the acquisition of EDocuments in 2024, Glider strengthened its expertise in digital handover and O&M information management, combining deep industry knowledge with a modern, scalable cloud platform.

Our mission

Glider's mission is to ensure that accurate, trusted building information is available when and where it is needed, enabling safer, more compliant and more sustainable building operations. We believe that digital information should not be locked in project silos or static handover documents, but should remain live, searchable and usable throughout the operational life of an asset.

How we help organisations

Glider provides a single system of record for building and asset information, bringing together data from legacy estates and new construction projects into one secure platform. This enables organisations to maintain a consistent source of truth for compliance documentation, asset data, O&M information and operational records. By improving the quality, accessibility and longevity of building information, Glider helps organisations reduce risk, support regulatory compliance, improve operational efficiency and make better-informed decisions about the performance and future of their built assets.

Contact us

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