

Central Networks and Technologies Ltd - Cisco Meraki SD WAN Pricing Document for G-Cloud 15



Crown
Commercial
Service

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1.1 Pricing Model

The pricing of any complex managed service contract would need to be formalised following an audit and understanding of the exact support requirements and current ICT environment. However, for the G-Cloud 15 framework agreement, we have been asked to provide some guidelines as to indicative pricing. These are therefore guidelines only and exclude set up and transition costs.

1.2 Example SD WAN project option:

Based on a High availability configuration at 1 HQ office and 8 branch office locations (5 and 7 year pricing options, can also be priced for 3 years).

Quantity	Part	Unit cost	Total cost
2	Meraki MX105 Router/Security Appliance	£5235.00	£10,470.00
1	Meraki MX105 Advanced Security License and Support, 7YR	£19,995.00	£19,995.00
1	Meraki MX105 Advanced Security License and Support, 5YR	£16,935.00	£16,935.00
1	Meraki 1000Base SX Multi-Mode	£355.00	£355.00
8	Meraki 1 GbE SFP Copper Module	£280.00	£2,240.00
6	Meraki MX68CW LTE & 802.11ac Router/Security Appliance	£1035.00	£6,210.00
6	Meraki MX68CW Advanced Security License and Support, 7YR	£2,795.00	£16,770.00
6	Meraki MX68CW Advanced Security License and Support, 5YR	£1995.00	£11,970.00
2	Meraki MX68 Router/Security Appliance	£539.00	£1,078.00
2	Meraki MX68 Advanced Security License and Support, 7YR	£1,969.00	£3,938.00
2	Meraki MX68 Advanced Security License and Support, 5YR	£1435.00	£2,870.00
4	SOGEA 80/20	£35 PM	£140 PM
4	SOGEA 80/ 20 Set Up (ISP installation costs)	£110.00	£440.00
4	Vigor 167 VDSL2 & ADSL2+ to Ethernet Modem	£88.00	£352.00
4	FTTP 80/20	£35 PM	£140 PM
4	FTTP 80/20 Set Up (ISP installation costs)	£110.00	£440.00
1	1000/1000 DIA (Free installation and cisco router as part of a 3 year contract).	£396PM	£396 PM
1	SOGEA 80/20 backup line at HQ	£35 PM	£35PM
1	SOGEA 80/ 20 Set Up (ISP installation costs)	£110.00	£110.00
8	Black 6U Wall Rack Network Cabinet H: 368 W: 570 D: 600 all in mm Load Capacity of 60Kg.	£132.00	£1,056.00
8	6 Way Horizontal PDU 6x UK Socket UK Plug Filtered - 3m	£45.00	£360.00
1	Central 3 rd line support service including Moves, adds and changes	£5425.00	£5,425.00PA
1	OPTIONAL – Central monitoring and event management service. • Deployment of monitoring software • Reactive and proactive response to events • Reporting • Additional support as required	£2,995.00	£2,995.00
10.5	Installation days	£850	£8,925.00
Total			£TBC

1.3 Standard Rate Card

Standards for Consultancy Day Rate cards are £1,250.00. Consultant's Working Day – 8 hours exclusive of travel and lunch. Working week is Monday to Friday excluding national holidays. Office Hours - 08:00 –18:00 Monday to Friday. Travel and mileage are excluded. Subsistence is included. Professional Indemnity Insurance – Included in day rate.

NOTE: Central Networks and Technologies Ltd review and reserves the right to revise its rate card on a Quarterly basis.

2. Document Information

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