

Central Networks & Technologies Ltd

Pricing Documentation: KnowBe4



Crown
Commercial
Service

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Pricing Model

The pricing of any complex managed service contract would need to be formalised following an audit and understanding of the exact support requirements and current ICT environment. However, for the G-Cloud 15 framework agreement, we have been asked to provide some guidelines as to indicative pricing. These are therefore guidelines only and exclude set up and transition costs.

KnowBe4 Pricing

	Product	User Level	User Count	12 Month	24 Month	36 Month	48 Month	60 Month	72 Month
Platinum	KMSATP	A	25-50	24.02	48.05	72.07	96.1	120.12	144.14
	KMSATP	B	51-100	21.25	42.5	63.76	85.01	106.26	127.51
	KMSATP	C	101-500	18.48	36.96	55.44	73.92	92.4	110.88
	KMSATP	D	501-1000	16.45	32.89	49.34	65.79	82.24	98.68
	KMSATP	E	1001-2000	14.6	29.2	43.8	58.4	73	87.6
	KMSATP	F	2001-3000	13.21	26.43	39.64	52.85	66.07	79.28
	KMSATP	G	3001-5000	11.55	23.1	34.65	46.2	57.75	69.3
	KMSATP	H	5001-10000	7.85	15.71	23.56	31.42	39.27	47.12
	KMSATP	I	10001-20000	6.47	12.94	19.4	25.87	32.34	38.81
	KMSATP	J	20001-50000	5.08	10.16	15.25	20.33	25.41	30.49
	KMSATP	K	50001-100000	3.7	7.39	11.09	14.78	18.48	22.18
	KMSATP	L	100001+	2.59	5.17	7.76	10.35	12.94	15.52
Diamond	KMSATD	A	25-50	30.03	60.06	90.09	120.12	150.15	180.18
	KMSATD	B	51-100	27.26	54.52	81.77	109.03	136.29	163.55
	KMSATD	C	101-500	24.49	48.97	73.46	97.94	122.43	146.92
	KMSATD	D	501-1000	21.71	43.43	65.14	86.86	108.57	130.28
	KMSATD	E	1001-2000	19.4	38.81	58.21	77.62	97.02	116.42
	KMSATD	F	2001-3000	17.56	35.11	52.67	70.22	87.78	105.34
	KMSATD	G	3001-5000	15.71	31.42	47.12	62.83	78.54	94.25
	KMSATD	H	5001-10000	9.24	18.48	27.72	36.96	46.2	55.44
	KMSATD	I	10001-20000	7.39	14.78	22.18	29.57	36.96	44.35
	KMSATD	J	20001-50000	6.01	12.01	18.02	24.02	30.03	36.04
	KMSATD	K	50001-100000	4.62	9.24	13.86	18.48	23.1	27.72
	KMSATD	L	100001+	3.23	6.47	9.7	12.94	16.17	19.4

