

Central Networks and Technologies Ltd - Ring Central Pricing Document for G-Cloud 15



Crown
Commercial
Service

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1.1 Pricing Model

The pricing of any complex managed service contract would need to be formalised following an audit and understanding of the exact support requirements and current ICT environment. However, for the G-Cloud 15 framework agreement, we have been asked to provide some guidelines as to indicative pricing. These are therefore guidelines only and exclude set up and transition costs.

1.2 Resources

Sales Pricing Guide - UK

RingEX UK Editions

Edition / Tier	Monthly (per user)	Monthly w/ contract (per user)	Annual pre-pay (per user)	Freephone inbound (mins)	Minutes (per account)
RingEX ESSENTIALS – 1 user	£20.69	£18.39	£14.94	0	100
RingEX ESSENTIALS – 2-19 users	£14.94	£12.64	£9.19	0	100
RingEX ESSENTIALS – 20-99 users	£14.94	£12.64	£9.19	0	100
RingEX ESSENTIALS – 100+	£14.94	£12.64	£9.19	0	100
RingEX STANDARD – 1 user	£27.59	£25.29	£22.99	250	750
RingEX STANDARD – 2-19 users	£21.84	£19.54	£17.24	250	750
RingEX STANDARD – 20-99 users	£20.69	£18.39	£16.09	250	750
RingEX STANDARD – 100+ users	£19.54	£17.24	£14.94	250	750

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RingEX PREMIUM – 1 user	£33.34	£31.04	£28.74	1000	2000
RingEX PREMIUM – 2-19 users	£27.59	£25.29	£22.99	1000	2000
RingEX PREMIUM – 20-99 users	£26.44	£24.14	£21.84	1000	2000
RingEX PREMIUM – 100+ users	£25.29	£22.99	£20.69	1000	2000
RingEX ULTIMATE – 1 user	£39.09	£36.79	£34.49	2000	4000
RingEX ULTIMATE – 2-19 users	£33.34	£31.04	£28.74	2000	4000
RingEX ULTIMATE – 20-99 users	£32.19	£29.89	£27.59	2000	4000
RingEX ULTIMATE – 100+ users	£31.04	£28.74	£26.44	2000	4000

RingCentral Video

Plan	Monthly	Monthly w/ contract	Annual (pre-pay)
VIDEO PRO (1-99 users)	£0.00	£0.00	£0.00
VIDEO PRO+ (1-99 users / 100+ users)	£10.35	£10.35	£10.35

RingCentral Events (Annual per license)

Max Attendees	Annual Price
100	£1,265.00
500	£4,243.50
1000	£8,073.00
2000	£16,583.00

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3000	£22,540.00
5000	£40,066.00
7500	£56,948.00
10000	£79,591.50
20000	£159,183.00

RingCentral Video meetings – Add-on Services

Add-on	Monthly	Annual
RingCentral Room	£36.80	£358.80
RingCentral Room Connector	£36.80	£358.80

Webinar Add-ons

Tier	Monthly	Annual
100 attendees	£37.95	£377.20
500 attendees	£69.00	£607.20
1,000 attendees	£322.00	£3,174.00
3,000 attendees	£920.00	£9,315.00
5,000 attendees	£2,185.00	£22,080.00
10,000 attendees	£5,750.00	£57,960.00
20,000 attendees	£6,842.50	£68,310.00

Business Analytics Pro

Tier	12 month Storage	24 month Storage	36 month Storage
BA Pro (1 DL)	£92.00	£138.00	£184.00
BA Pro (2-99 DLs)	£92.00	£138.00	£184.00
BA Pro (100-399 DLs)	£920.00	£1,380.00	£1,840.00
BA Pro (400-2499 DLs)	£2,760.00	£4,140.00	£5,520.00
BA Pro (2500-4999 DLs)	£9,200.00	£13,800.00	£18,400.00
BA Pro (5000+ DLs)	£13,800.00	£20,700.00	£27,600.00

UK Freephone Bundles

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Minutes per month	Price per month
1000	£45.99
2500	£109.25
5000	£212.75
10,000	£414.00
25,000	£1,006.25
40,000	£1,610.00
60,000	£2,415.00
80,000	£3,220.00
100,000	£4,025.00
125,000	£2,444.89

RingCentral Live Reports add-ons

Cost Item	Per month per license	Per year per license
Live Reports	£22.99	£275.86

Additional Numbers

Cost Item	Per month	Per year
Additional Local Number (Voice & Fax)	£2.30	£27.60
Additional Freephone Number (Voice & Fax)	£2.30	£27.60

International Calling Credit Bundles

Bundle	Bonus	Total calling credit
£11.50	20%	£13.80
£23.00	20%	£27.60
£34.50	20%	£41.40
£57.50	20-25%	£70.15
£115.00	22%	£140.30
£230.00	23%	£284.05
£345.00	24%	£427.80
£575.00	25%	£718.75

Phones & Devices (Purchase / Rental)

Model	Purchase	Rental (per month)
Cisco 191 ATA	£116.15	£5.17
Cisco 192 ATA	£125.35	£5.75
Cisco CP6821	£98.90	£4.02
Cisco CP7841	£200.10	£10.35
Cisco CP8851	£238.05	£10.35
Cisco CP8851 + 1 expansion module	£427.80	£17.82
Cisco CP8851 + 2 expansion modules	£617.55	£26.45
Cisco 8861	£313.95	£15.52
Cisco 8861 + 1 expansion module	£503.70	£27.02
Cisco 8861 + 2 expansion modules	£693.45	£36.80
Polycom Obi302 ATA device	£73.60	£4.02
Polycom VVX 150	£87.40	£5.17
Polycom VVX 250	£157.55	£6.32
Polycom VVX 350	£208.15	£8.05
Polycom VVX 450	£226.55	£9.20
Polycom VVX 450 + 1 expansion module	£480.70	£16.67
Poly Edge E100	£111.55	£4.60
Poly Edge E220	£147.20	£6.32

Contact Centre – Editions (Monthly, per configured license, Annual Contract)

Edition	Monthly Price
Digital Edition	£136.85
Essentials Edition	£87.40
Standard Edition	£100.05
Premium Edition	£116.15

Ultimate Edition	£141.45
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Unlimited Edition	£170.20
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Contact Centre – CRM Adaptors (Monthly price per named user)

Adaptor	Monthly price
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Agent for Salesforce	£18.40
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Agent for Zendesk	£28.75
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Agent for Microsoft Dynamics: Unified Service Desk	£28.75
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Contact Centre – Outbound call bundles (01/02/03 & Mobile, excluding premium)

Minutes	Bundle price	Cost per minute
15,000	£310.50	0.018
25,000	£517.50	0.018
50,000	£1,035.00	0.018
75,000	£1,552.50	0.018
100,000	£2,070.00	0.018
250,000	£5,175.00	0.018
500,000	£10,350.00	0.018
1,000,000	£20,700.00	0.018
2,000,000	£41,400.00	0.018
3,000,000	£62,100.00	0.018
4,000,000	£82,800.00	0.018
5,000,000	£103,500.00	0.018

Contact Centre – Inbound call bundles

Minutes	Bundle price	Cost per minute
15,000	£431.25	0.025
25,000	£718.75	0.025
50,000	£1,437.50	0.025
75,000	£2,156.25	0.025
100,000	£2,875.00	0.025
250,000	£7,187.50	0.025

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500,000	£14,375.00	0.025
1,000,000	£28,750.00	0.025
2,000,000	£57,500.00	0.025
3,000,000	£86,250.00	0.025
4,000,000	£115,000.00	0.025
5,000,000	£143,750.00	0.025

UK Shipping Prices – Europe (Ground)

City/Country	1 unit	2–5 units	6–10 units
Frankfurt, Germany	£22.99	£42.54	£60.94
Paris, France	£22.99	£42.54	£60.94
Amsterdam, The Netherlands	£22.99	£42.54	£60.94
Geneva, Switzerland	£34.49	£57.49	£93.14
Ireland	£22.99	£42.54	£60.94

UK Shipping Prices – APAC (Ground)

Country	1 unit	2–5 units	6–10 units
Australia	£28.74	£39.09	£51.74
China	£57.49	£86.24	£141.44
Hong Kong	£39.09	£80.49	£120.74

US Shipping Prices

Service	1	2	3	4	5	6	7	8	9	10
Ground	£9.19	£11.49	£13.79	£16.09	£19.54	£22.99	£26.44	£29.89	£33.34	£36.79
2 Day	£14.23	£16.46	£17.58	£20.08	£21.96	£24.00	£25.10	£27.35	£28.06	£29.51
Overnight	£35.93	£39.64	£44.00	£48.01	£53.38	£57.53	£61.75	£65.64	£70.69	£74.49

Canada Shipping Prices

Service	1	2	3	4	5	6	7	8	9	10
Ground	£11.86	£13.71	£14.65	£16.73	£18.31	£20.00	£20.92	£22.78	£23.39	£24.59

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2 Day	£14.23	£16.46	£17.58	£20.08	£21.96	£24.00	£25.10	£27.35	£28.06	£29.51
Overnight	£35.93	£39.64	£44.00	£48.01	£53.38	£57.53	£61.75	£65.64	£70.69	£74.49

2. Document Information

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