



iProov G-Cloud'15 Pricing Document

iProov is offered as a SaaS model, and prices for G-Cloud are offered exclusively for procurement by UK Public Sector agencies via the G-Cloud framework.

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Proof of Concept (PoC)

iProov makes available to public sector organisations a free evaluation period, during which iProov will provide implementation and solution architecture support for integration and testing. This support is provided in conjunction with a Trial Service Provider, which is the API credentials required to consume the Service.

What is included in the free PoC package?

iProov initial proof of concept - FREE OF CHARGE		
Project	Maximum users	250
	Maximum duration	4 weeks
Support	Testing types supported	Integration workflow
		UX and user success
	Solution support	In-hours support by ticket

		Pre go-live support including full documentation and integration guides
Software	Front-end software version	Current version of mobile/web client
	Hosting	Multi-tenant environment (EU)
	Service provider config	Standard configuration of service provider
	TPS rate limiting	0.2

Enterprise Service Packages

iProov offers four enterprise packages, geared towards customers with a range of volume scales and operating considerations. The Pro Platinum package in particular is geared towards national-security-level requirements, for implementations with a nation-state scale.

Note that the table below provides a highlight of the key distinctions between alternative service packages. Additional services including Customer Success and implementation may also be included.

Service package		Bronze	Silver	Gold	Pro Platinum
Implementation fee		£15,000	£40,000	£65,000	£100,000
Annual Service fees		£18,000	£60,000	£180,000	£1,000,000
Assurance technology	Dynamic Liveness technology available	✓	✓	✓	✓
	Express Liveness technology available	✓	✓	✓	✓
Service availability	99.5%	✓			
	99.9%		✓		
	99.95%			✓	✓
Support model	Support in-hours by ticket	✓	✓	✓	✓
	Support 24hrs by ticket		✓	✓	✓
	Support in hours by phone + ticket out of hours			✓	✓
Cloud hosting	Multi-tenant environment capped 1TPS	✓			
	Multi-tenant environment with reserved 1TPS		✓		
	Multi-tenant environment with reserved 2TPS			✓	

	2x Dedicated environments for staging and development capped at 1TPS				✓
	1x Dedicated environment for live production with reserved 3TPS				✓
Per Transaction Rates (Excl. Bolt-ons)					
Transaction Bundle Examples		100,000	250,000	500,000	1,000,000
Biometrics	Face Biometrics - Express Liveness	£0.30	£0.27	£0.25	£0.20
	Face Biometrics - Dynamic Liveness	£0.91	£0.80	£0.75	£0.63
	Palm Biometrics	£1.14	£1.00	£0.85	£0.72
	Fingerprint Biometrics	£1.43	£1.24	£1.06	£0.90
Decentralised Identity	Verifiable Credentials	£3.00	£2.50	£2.25	£2.00
	OIDC-bridge				
	Mobile Wallet				
Documents	OCR capability (Hybrid incl. Automated and Manual)	£1.50	£1.31	£1.20	£1.11
	OCR capability (Automated)	£0.75	£0.66	£0.60	£0.55
	NFC capability	£1.00	£0.80	£.70	£0.61
Orchestration	Platform fee	£60,000	£180,000	£300,000	£420,000
	Support and maintenance Including optimisation support	£6,600	£18,750	£31,150	£43,300
Physical Access for Borders & Travel	Pedestrian use case				
	Fixed (On-site) Installation Fee - One-off charge *depending on complexity Includes: - Scoping and site assessment - Provision and installation of location terminal devices	<i>Here are some examples:</i> £38,300 per device (single unit) £229,800 for a six-device deployment			

	(one device per lane)	
	Software & Maintenance Fee - Recurring annual charge Includes: - Scoping - Remote support & on-site support	<i>Here is an example:</i> £131,500 per device (single unit)
	In-vehicle use case	
	Fixed (On-site) Installation Fee - One-off charge (spread over the period of 3 years) <i>*depending on complexity</i> Includes: - Scoping and site assessment - Provision and installation of devices, displays, LPU.	<i>Here is an example:</i> £185,000 per lane Up to 6 outdoor devices: 4 ruggedized camera, 2 x driver displays (front & back), Lane Processing Unit (LPU).
	Software & Maintenance Fee - Recurring annual charge Includes: - Scoping - Remote support & on-site support	<i>Here are some examples:</i> Small form factor (one lane), £895,000 per annum Medium form factor (two lanes) £2,100,000 per annum
Bolt-ons	Hosting - Additional single-tenant server instance with 1 TPS - annual charge	£90,000
	Hosting - Additional 1 TPS per instance - monthly charge	£7,500
	DBS Check - Basic/Standard	£18 plus £5 admin fee
	DBS Check - Enhanced	£38 plus £5 admin fee
	System of Record integration (incl. full scoping and core api integration for one use case)	£100,000

Workforce	Product	1,000 users	10,000 users
Per user per month	Biometric MFA	£3.00	£2.00
	Shared Device Authentication	£3.00	£2.00
	Passwordless Windows Login	£3.00	£2.00
	Biometric Account Recovery	£3.00	£2.00
	Workforce Onboarding	£3.00	£2.00
	Verified Meetings (plugin)	£1,000 per agent per month (unlimited meetings) OR 5,000 meetings per month £3,500 per month (unlimited users) 50,000 meetings per month £25,000 per month (unlimited users)	

Key Concepts and Definitions

Transaction means a request by API call to an iProov Product for a Token.

- Transaction bundles may be purchased in advance. Any transactions in excess of the numbers purchased in bundles will be billed at the month's end as overage.
- Several Bundles may be purchased and be active concurrently, and overage will only be charged once total transaction volumes have exhausted all available bundle capacity.
- Bundles will be credited from the day on which payment is received.
- Bundles expire 12 months from purchase.

Overage is billed at the below rates per Transaction:

	Per Transaction Overage Charge
Biometrics	£1.70
Decentralised Identity	£2.10
Documents	£2.10

Multi-tenant environment is the default hosting mode for the service, located in the EU.

Single-tenant environment is a hosting mode option where the client can request a hosting instance in any required location (as available) with no other customers able to make use of the same service.

TPS is Throughput Per Second, the rate at which transactions can be initiated. The TPS given is the reserved base-load capacity for the service provided, rather than the maximum capacity.

Per-transaction capacity charge is the charge applicable for each transaction for capacity.

The Capacity Charge is billed at the below rates per Transaction:

	Per Transaction Capacity Charge
Biometrics	£0.02
Decentralised Identity	£0.02
Documents	£0.02

Fee and Payment Terms

- 1. Contract length:** Minimum three-year initial period.
- 2. Invoice terms:** Invoices will be issued for:
 - a.** Service package fees, annually in advance
 - b.** Bolt-ons, in advance upon execution of relevant order form
 - c.** Transaction Bundles in advance as outlined in the Key Concepts and Definitions above
 - d.** Per-transaction capacity charge, monthly in arrears.
- 3. Payment terms:** Net 30 days from invoice. The client will pay amounts due in the manner reasonably instructed by iProov from time-to-time (e.g. via bank or wire transfer). Any charge to iProov's bank details must be agreed in writing between the parties.