BRIGHTEC

Services Pricing

G-Cloud 15

Lot 3 – Cloud Support

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Pricing model and approach.

Brightec provides cloud app design, development, support and digital consultancy services on a time and materials basis. Pricing is transparent, flexible and aligned to SFIA role definitions, allowing Buyers to scale activity and team composition based on need – from early discovery through to live service support and continuous improvement.

Pricing model

- Time and materials
- Charged per person, per day
- 1 day = 7 hours (exclusive of travel and lunch)
- No minimum contract period

Brightec typically delivers services through **blended, multidisciplinary teams**.
Team composition, roles and indicative effort are agreed per Call-Off Contract and documented in the Statement of Work. This pricing model supports flexible engagement, clear cost control and buyer-led prioritisation.

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Day rates.

All rates are per person, per day and exclusive of VAT.

SFIA Level	Strategy & Architecture	Change & Transformation	Development & Implementation	Delivery & Operations	People & Skills	Relationships & Engagement
1 – Follow	£650	£550	£550	£550	£550	£550
2 – Assist	£750	£650	£650	£650	£650	£650
3 – Apply	£875	£775	£775	£775	£775	£775
4 – Enable	£1080	£980	£980	£980	£980	£980
5 – Ensure and advise	£1,325	£1,225	£1,225	£1,225	£1,225	£1,225
6 – Initiate and influence	£1,535	£1,435	£1,435	£1,435	£1,435	£1,435
7 – Set strategy, inspire and mobilise	£1,600	£1,500	£1,500	£1,500	£1,500	£1,500

How rates are applied

Most cloud app services are delivered under **Development & Implementation** and **Delivery & Operations**, with **Strategy & Architecture** used where senior product, technical or architectural input is required.

Commercial terms and exit.

Expenses

- Travel and accommodation for agreed on-site delivery are charged **at cost**
- Any other project-specific expenses are charged **at cost only where pre-agreed in writing**

Retainers and optional services

- Optional services, including discovery support, accessibility work and ongoing support retainers, are priced using the published day rates
- Monthly retainers are sized based on an **agreed number of person-days per month**.
- Retainers are optional and can be scaled up or down, or concluded, in line with buyer priorities and agreed notice periods

Exit and data handover

- No minimum contract period
- Data extraction and handover support is available at day rates above
- Where no extraction is required, cost is **£0**

All prices are exclusive of VAT.

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