

Issured Rate Card G Cloud 15

1.1 Skills For the Information Age (SFIA) Definitions and rate card

1.1.1 Standard rate card

SFIA Number	Strategy and architecture (a)	Change and Transformation (b)	Development and implementation (c)	Delivery and Operation (d)	People and skills (e)	Relationships and engagement (f)
1. Follow	£475	£475	£475	£475	£475	£475
2. Assist	£675	£675	£675	£650	£595	£725
3. Apply	£875	£745	£775	£925	£650	£745
4. Enable	£925	£845	£895	£965	£719	£845
5. Ensure or advise	£965	£965	£985	£1050	£835	£965
6. Initiate or influence	£1,295	£1,200	£1,200	£1250	£1,200	£1,020
7. Set strategy or inspire	£1,340	£1,340	£1,340	£1,450	£1,340	£1,340

1.1.2 Standards for consultancy day rate cards

- **Consultant's working day: 7.5 hours exclusive of travel and lunch.**
- **Working week: Monday to Friday excluding national holidays.**
- **Office hours: 9:00am to 5:00pm Monday to Friday.**
- **Travel, mileage subsistence: Payable at department's standard travel and subsistence rates.**
- **Mileage: As for travel, mileage subsistence.**
- **Professional indemnity insurance: included in day rate.**
- **Minimum Engagement: 1 Day.**
- **Off shore will attract 20% premium.**

1.1.3 Pricing/Payment Terms

- **Monthly Invoices in arrears.**
- **30 day payment terms.**
- **Approved proposal or purchase order required before work commences.**
- **Volume discount for 40+ days 5%.**

1.1.4 Assumptions

- **One day scoping and discovery is included at no extra cost to enable a proposal to be developed.**
- **Buyer will provide timely access to systems, staff and documentation as requested.**
- **Work will be delivered using agile and collaborative methods.**
- **Changes to scope may require re-pricing and completion time variations.**
- **Unless otherwise stated company Cyber Essentials certified equipment can be used.**
- **All licencing and consumption costs are not included.**
- **All third-party hardware and software is not included.**