

Cloud Commercial and SIAM/Exit Advisory

La Fosse Capability

Strengthening commercial, integration, and exit readiness across cloud supplier ecosystems

La Fosse supports public-sector organisations to govern multi-supplier cloud environments, establishing or improving SIAM models that ensure performance, compliance, and transition readiness. We provide contract health baselines, supplier-integration design, vendor lock-in risk mitigation, SLA alignment, and structured service-transition planning.

Baselining

Commercial and supplier-ecosystem baselining across complex cloud portfolios

SIAM design

SIAM design, integration standards and performance-framework alignment

Exit, transition, plan

Exit, transition and service-readiness planning to reduce dependency risks

Support

Consistent support via delivery leadership and structured process enablement

- **Single accountable contact coordinating commercial and integration design**
- **Supplier performance and SLA frameworks aligned to complex ecosystems**
- **Governed exit and transition planning, not unmanaged supplier churn**
- **Built-in skills transfer through structured analysis and enablement**

1

Assess and baseline

Contract health, supplier dependencies, SLA structures, and cloud integration challenges

2

Design integration

Define SIAM model, roles, service standards, SLAs, and supplier assurance needs

3

Plan transition

Create exit, service-transition, and supplier-handover plan with controlled alignment

4

Embed and improve

Continuous performance tracking, governance cadence, and transferable capability

Proven public sector impact

La Fosse supports organisations operating complex cloud and multi-supplier environments to improve commercial control, service integration and exit readiness. We design SIAM models, strengthen governance and assure contracts to reduce risk and supplier dependency. Our approach improves value for money, service performance and operational resilience while supporting compliant transition and exit planning.

SIAM model design
and supplier
integration



Provided commercial/delivery specialisms to support supplier integration, service performance oversight, governance in complex technology landscape.
Outcome: Improved supplier coordination, clearer accountability, stronger service performance management.

Commercial assurance
and contract health
checks



Delivered commercial and governance expertise to review supplier contracts, SLAs, and operating models supporting secure government cloud services.
Outcome: Reduced commercial risk, improved contract performance, and strengthened assurance controls.

Exit planning and
transition readiness



Supported cloud service transition planning through dependency analysis, governance design, and structured exit readiness for critical national services.
Outcome: Controlled transition planning, reduced supplier dependency, and improved operational resilience.

Delivering positive, lasting impact beyond project outcomes

We're an employee-owned business that believes transformation should empower people as much as technology. Every engagement builds confidence, inclusivity, and self-sufficiency within client teams.

Sustainability and climate

Eco-conscious operations, reduced travel, digital-first engagement, social sustainability through charitable partnerships.

Inclusion and opportunity

Diverse delivery teams, fair pay, early-career pathways via La Fosse Academy.

Wellbeing, culture and communities

Consultant communities, prioritising mental and physical wellbeing, transparency and healthy working practices.

A woman with dark hair in a ponytail is seen from behind, looking out a train window. The background is blurred, suggesting motion. The entire image has a purple overlay.

Thank you