

G-Cloud 15 Pricing Document



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SBS Financial Planner

Introduction

School Business Services, established in 2008, provides professional services and financial planning software to schools, academies and multi-academy trusts.

Our team of education professionals support customers with financial management, MIS and ICT and our financial planning software, SBS Financial Planner, is used by over 2,000 schools and 250 multi-academy trusts.

Our professional services includes management accounting, statutory returns, internal scrutiny, budget management, timetabling and interim finance, data and IT support.

SBS Financial Planner is used by multi-academy trusts, single-academy trusts, maintained, local authorities and independents for impactful budgeting, monitoring and reforecasting, integrating with some of the leading accounting, MIS and HR solutions.

Everything we do at School Business Services is focused on improving pupil outcomes, and we work with customers to offer tailored and bespoke solutions whilst offering value for money.

Pricing

Please find below pricing information for School Business Services to provide SBS Financial Planner to the organisation.

SBS Financial Planner is priced on a per site basis and pricing varies subject to pupil numbers and number of schools or academies within the organisation.

School Business Services will supply the School, SAT, MAT or LA with an annual subscription and ongoing support based on the number of academies or schools using the software.

See following page for pricing breakdown per organisation.

Local Authority Bulk Pricing

Cost per annual subscription fee, per site

No. of schools	Total number of schools							
	<10	11-20	21-30	31-50	51-70	71-100	101-125	126 +
SBS Financial Planner	£840	£720	£600	£480	£420	£360	£300	£240

- LA Team training sessions (delivered remotely) in 4 hour blocks charged at **£450 per session**
- Group training sessions (delivered remotely) of up to 20 max delegates charged at **£450 per session**

Single Academy Trusts

Cost per annual subscription fee, per site

Product	Establishment Size (pupil numbers)		
	<150	151 - 600	601+
SBS Financial Planner	£1,080	£1,200	£1,500

Multi Academy Trusts (2-10 schools)

Cost per annual subscription fee, per site

Product	Establishment Size (pupil numbers)		
	<150	151 - 600	601+
SBS Financial Planner	£960	£1,080	£1,350
MAT Planner	£600		

Multi Academy Trusts (11-20 schools)

Cost per annual subscription fee, per site

Product	Establishment Size (pupil numbers)		
	<150	151 - 600	601+
SBS Financial Planner	£900	£1,020	£1,275
MAT Planner	£600		

Multi Academy Trusts (21 schools)

Cost per annual subscription fee, per site

Product	Establishment Size (pupil numbers)		
	<150	151 - 600	601+
SBS Financial Planner	£840	£960	£1,200
MAT Planner	£600		

Maintained Schools

Cost per annual subscription fee, per site

Product	Establishment Size (pupil numbers)		
	<150	151 - 600	601+
SBS Financial Planner	£960	£1,080	£1,350

New or additional locations added part-way through a contract period will be invoiced on a pro-rata amount calculated on the remaining months.

Additional costs

- IRIS Financials Integration – Free of Charge
- Sage Intacct Accounting Integration – Free of Charge
- Remote training session **£120** per hour
- Remote training session **£450** (4-hour block)
- Onsite training from **£650** per day*
- Unlimited Support/Service Desk – Free of Charge
- Unlimited Support/Service Desk (Second Line – LAs only) – Free of Charge
- Project Management and Implementation for Schools/MATs - £500 plus **£100** per school (one-off charge)
- Project Management and Implementation for LAs - **£50** per school (one-off charge)

*Onsite training costs include travel.

See following page for pricing examples.

MAT with 3 schools (1=149 NOR, 1=499 NOR, 1=999 NOR)

CATEGORY	COST
Software 1 x @ £960 p/a 1 x @ £1,080 p/a 1 x @ £1,350 p/a	£3,390
MAT Central Planner p/a	£600
Support Unlimited Support/Service Desk	FOC
Managed Implementation and training Setup and onboarding	£1,250
TOTAL	£5,240

Maintained School (349 NOR)

CATEGORY	COST
Software 1 x @ £1,050 p/a	£1,080
Support Unlimited Support/Service Desk	FOC
Managed Implementation and training Setup and onboarding	£950
TOTAL	£2,030

Local Authority with 120 schools

CATEGORY	COST
Software 120 x @ £300 p/a	£36,000
LA Admin Planner p/a	FOC
Support Unlimited Support/Service Desk	FOC
Managed Implementation Setup and onboarding	£6,000
TOTAL	£42,000