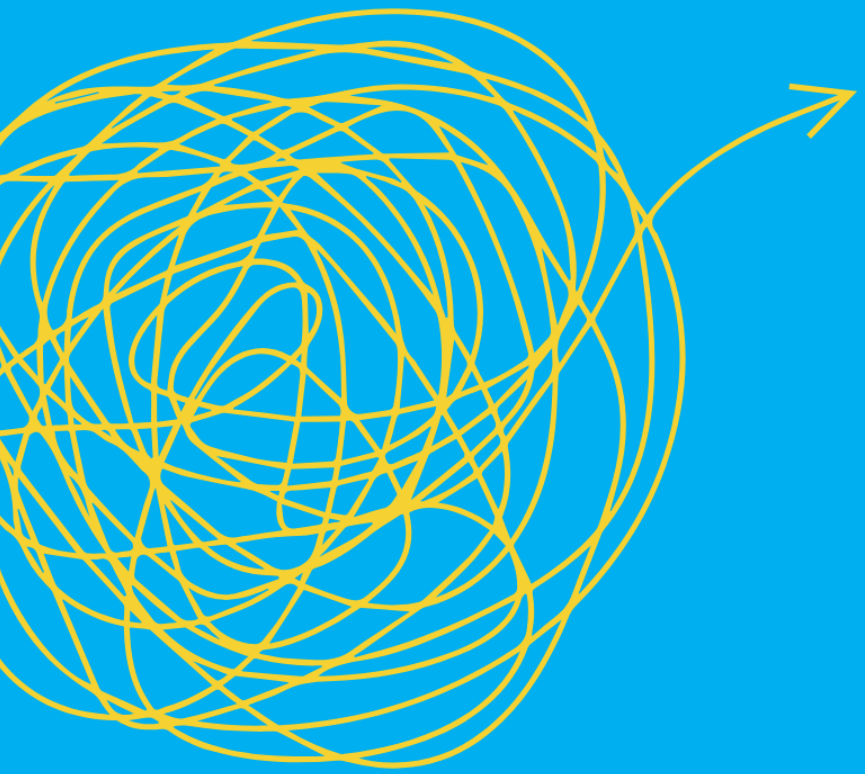
Agile delivery of cloud migration and implementation projects

G-Cloud 15



We help public services make progress on messy problems using agile approaches that improve services quickly

Basis.
changing the change

Service Description

Basis provides a multi-disciplinary Agile team for cloud migration and implementation projects to help you prioritise which projects should be delivered first, accelerate projects already in delivery that may have stalled and embed and grow the Agile approach to project delivery. Can be delivered online in an interactive way.

Prioritising services for transition

The opportunities for transitioning services to the Cloud are vast. But where to start? We believe services selected for transition should be prioritised on the basis of those that will provide the greatest relative value to the customer and to the organisation.

We help our customers to assess relative value using an exercise known as a 'Fast Scope'. A Fast Scope is a short, sharp piece of discovery, conducted over two days, to 'kick the tyres' of the project. This phase is about quickly learning about a service, their business drivers and constraints and their users.

Working with your staff, we review transactional data and customer insight, model the potential a new cloud service could have for impact and conduct initial financial analysis to identify the potential for savings. Conducting this exercise enables senior leaders to make data-led decisions about how to prioritise their resources and to plan their pipeline of transition projects.

Through conducting a series of Fast Scopes, we can help your organisation to develop a programme of cloud transition projects, ordered according to their potential for impact.

Project acceleration

Delivering and managing change in the public sector is difficult. Public services are fraught with complexity and often provide support to some of the most vulnerable people in society. Planning change projects in a linear way using traditional project management approaches (such as PRINCE2) often holds organisations back from learning and refining their changes throughout the process. The project managers overseeing traditional change projects often find themselves being hostages of fortune to an out of date project plan that needs constant maintenance to 'look' as though it is on track.

Agile is an alternative to the traditional waterfall project management approach (the one where you invent a master plan and try and present the finished product to stakeholders a year later).

Agile has been used for over a decade in the information technology and product development sectors and is the standard approach for some of the world's most innovative tech organisations (think Spotify, Tesla, Amazon and Netflix). These organisations don't just use Agile as a means of delivering IT projects at pace; they use it as an approach to run their businesses.

Recognising that public sector organisations transitioning to the cloud are increasingly doing this in an Agile way, we have tried, tested, and improved the approach (we think) on real projects in public services.

It's estimated that 75% of projects fail to deliver the benefits projected at inception. This is often a result of making comprehensive and detailed plans at the earliest stage of a project based on numerous untested assumptions when we are at our most blind. It's not surprising that milestones slip, budgets increase, and the benefits delivered are often not what stakeholders and customers want or need.

Our team of Scrum Masters, and Business Analysts are able to work with you to quickly analyse and unpick issues on projects that are not delivering the outcomes you need or at the pace you expect, assess the real potential your project has for impact by prototyping solutions and testing them with service users and get your project delivering at pace using an Agile approach to delivery.

Embedding the Agile approach to delivery

For organisations that are already running agile project management, our Agile Coaches can evaluate how this is working now, recommend ways to make this more effective and help you expand the agile approach within your organisation.

Features

- Rapid discovery exercises
- Prioritisation of multiple projects according to relative value
- Issue identification, prioritisation and resolution
- High engagement with stakeholders
- Visual project management
- Support to embed and expand the Agile approach
- Clear and concise forward plan with risks and benefits
- Co-design and development
- Behavioural insights to help service users make good choices

- Available fully online or in-person

Benefits

- Improved project delivery
- Reduced ongoing risk
- Reduce waste in budget and effort
- Improved outcomes for service users and the organisation
- Develops new capacity through collaboration
- Embeds better practices
- Adapt to and improve online working

Introduction to Basis Ltd

We help public services tackle messy problems. We pioneered the use of Agile as a means of transforming services in the public sector. In the last 10 years, we've helped hundreds of services to improve outcomes for real people, quickly. Our peers and clients have recognised our approach and results. For seven years running (2019-2025) we have been identified as a leading management consultancy working in the Public and Social Sector by the Financial Times.

Our services have a wide range of applications for cloud-based services. We help our customers to understand service user needs, to design services that meet those needs using an Agile approach, and to support teams and leaders to embed those services beyond our intervention. We recognise that many public services, particularly in health and social care, continue to require relational interactions, as not all service needs can be met through digital solutions. We help customers to design coherent, end-to-end services that encompass both the relational and digital components.

Effective 'click and mortar' public services meet the needs of the many and not just the few. These public services promote the adoption of cloud-based services; a small amount of support during early interactions can empower service users to transact online in the future.

Online delivery and facilitation

All of our services can be provided in person, or online; we are experts in virtual facilitation. Working online we have:

- Facilitated over 10 online Impact Sprints with social impact organisations and local authorities to understand the impact of COVID-19 on their communities and coordinate their response quickly
- Supported people and organisations to turn their events and training into online engagement ranging from – REN21 a Think Tank focussed on global renewable energy policy, Stockholm School of Economics EMBA programme, a coaching programme in Virginia (US), and youth engagement for Generations for Peace (Amman, Jordan)
- Designed and facilitated a global conference for the Alliance for Child Protection in Humanitarian Action attended by over 500 delegates
- Built the capacity of teams in local government, UNESCO, Unicef and the UN Disarmament Directorate to run virtual events with international participation



Get in touch

All of this is probably best talked through and we are keen to do so. Let us know when works for you, and we'll book in a call.

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Call: 0203 239 2407