



kainos®

Smart Shield

Pricing Document

G-Cloud 15

Status: Definitive

Security Commercial – In Confidence

Version no.1/0

THINKING
BEYOND
LIMITATIONS

We're Kainos

Formed in 1986, we set about finding the best people to tackle the most difficult digital work. We fostered a culture where people truly care for each other and the world around them.

Our reputation for software engineering and problem-solving was quickly established, and our customers started to view us more as their colleagues

We're much bigger now, helping organisations across the globe to navigate change in more ways than ever. But some things never change, like our commitment to our people, delighting our customers, and our technical ability

Some say we're leading a quiet revolution in digital, but if you ask us, we're just doing our bit to make the world a little bit better.



3,132 amazing
people



13 consecutive
years of growth



40 years
of innovation



£382m revenue
(FY2024)



13 locations
globally



FTSE 250 listed
tech company



Our core expertise

The digital revolution is already happening. We're leading from the front to help our clients **seize every digital opportunity** and be future-ready.



Cloud



Business Applications



Data and AI



Managed services



Engineering



Service and
experience design



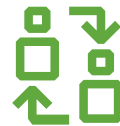
Workday services
and products

- Test
- Audit
- Shield
- Deployment
- Optimisation
- Spark & Grow

What makes us stand out



Our people



True collaboration



Innovation



Digital know-how



Common goals



Trust

FSE count	Platform
Up to 1000	£33,600
1001 - 2000	£42,600
2001 - 4000	£54,000
4001 - 6000	£60,600
6001 - 8000	£67,200
8001 - 10000	£74,400
10001 - 20000	£92,400
20001 - 30000	£105,600
30001 - 40000	£117,000
40001 - 50000	£126,000
50001 - 60000	£137,400
60001 - 70000	£150,600
70001 - 80000	£162,000
80001 - 90000	£175,800
90001 - 100000	£180,000
100001 - 120000	£180,000
120001 - 140000	£180,000
140001 - 160000	£180,000
160001 - 180000	£180,000
180001 – 200000	£180,000
200001 - 250000	£180,000
250001 - 300000	£180,000
300001 - 350000	£180,000
350001 - 400000	£180,000
400001 - 450000	£180,000
450001 - 500000	£180,000
500001+	£180,000

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