



Rate Card

Skills for the Information Age (SFIA)

G-Cloud 15

RM1557.15

Crown
Commercial
Service
Supplier



Fixed Fee, Successful Outcome

Our fixed fee, successful outcome method is simple. Following initial discussions or an RFP, we create a Statement of Work outlining project details, costs, and the project outcome—this becomes part of the G-Cloud contract schedule. By collaborating closely with your team, we will determine a resource profile made up of the right resource at the right time, ensuring cost-effectiveness for you and flexibility for our resourcing. This method ensures your project uses only the necessary resources for each activity. Collaborating closely with your team, we will deliver on our promises, taking the uncertainty out of projects.

We use the SFIA 8 framework to identify the level of the resource to ensure transparency.

We have found this to be a successful method to deliver projects and we would be happy to put you in touch with previous clients who have benefitted.



Identity Maturity Assessment – Driving Business Resilience

Our Identity Maturity Assessment is a structured programme designed to strengthen your organisation’s security posture and reduce risk.

It includes:

- **Expert-Led Workshops**
A series of interactive sessions facilitated by identity specialists to capture key organisational data.
- **Proprietary Analysis Model**
Your data is processed through our unique framework, delivering insights that are both comprehensive and easy to understand.
- **Actionable Roadmap**
Results are presented as clear “Horizons”:
 - **Immediate Actions** – Steps to boost maturity and mitigate current risks.
 - **Near-Term Goals** – A vision for the next stage of improvement.
 - **Long-Term Strategy** – A forward-looking plan to sustain and optimise identity management.

This approach ensures you gain not just information, but a prioritised, practical pathway to elevate your identity maturity and safeguard your business.

Prices vary depending on the size and complexity of the organisations people, processes and technology.

Prices range between £30,000-£80,000



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Managed Services

Features	Cost
Okta Enhanced Support	
• Level 3 Support Service • Major Incident & Problem Management • Quarterly Health Checks & Service Reviews • ITSM Integration & Onboarding • Innovate Identiguard™ Platform • Event Log Monitoring & Alerting	£39,828 per year
Okta Enterprise Support	
Everything in Success, plus: • Level 2 Support Service • Day-to-Day Operational Support	From £64,284 per year
Okta Strategic Support	
Everything in Success & Enterprise, plus: • Strategic Identity Maturity Assessment included	Starting from £105,000 per year

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• Directory Services Migration • Joiner, Mover, Leaver Process Design • Quarterly Health Checks • Monthly Service Reports Optional • Out of hours P1 phone support	
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Time and Materials Rate card

Standard rate card – for *ad hoc* or time and material requests outside of the maturity assessment remit

	Strategy and architecture	Change and transformation	Development and implementation	Delivery and operation	People and skills	Relationships and engagement
1. Follow	429	566	429	429	400	400
2. Assist	514	623	514	514	514	514
3. Apply	657	828	657	657	611	611
4. Enable	800	977	800	800	771	771
5. Ensure, advise	913	1068	913	913	965	965
6. Initiate, influence	1085	1171	1085	1085	1090	1090
7. Set strategy, inspire, mobilise	1285	1479	1285	1285	1194	1194

Standards for consultancy day rate cards

- **Consultant's working day:** 7 hours exclusive of travel and lunch.
- **Working week:** Monday to Friday excluding national holidays.
- **Office hours:** 9:00am to 5:00pm Monday to Friday (also subject to Buyer change freeze periods).
- **Travel, mileage subsistence:** Agreed in advance and charged with supporting documentation.
- **Mileage:** AMAP rates as set by HMRC.
- **Professional indemnity insurance:** included in day rate.
- The rates shown are priced in GBP per resource per day, before discounts, excluding VAT. A blended day rate will be provided for fixed fee, fixed outcome.

About Innovate IT Ltd

Innovate is an IT consultancy and managed service provider specialising in cybersecurity, specifically identity and access management. We are a trusted professional services consultancy to private, public, finance, higher education and not-for-profit sectors. We develop innovative solutions for our customers, enabling them to work quicker, with greater flexibility and a higher level of security.

Our services range from; identity security maturity assessments (against NIST, NCSC & best practice), professional services, advisory, cloud security strategy, cloud integration services and managed support services.

We are partnered with the leading IDAM vendors; Okta, Microsoft, Beyond Trust, Auth0. We are proud to be Okta's No.1 service delivery partner for the Public Sector in the UK.

Our NPS average score stands at +100, meaning it is highly likely that customers would recommend our services. This is testament to our professionalism, empathetic approach and most importantly in delivering right first time.

Contact

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