



Service Definition Document

Boomi Cloud Migration Planning & Consulting

G-Cloud 15, Lot 3 – Cloud Support Services (Additional Support)

1. Service Definition

As a **Boomi Gold Partner** and the **2023 EMEA Integrator of the Year**, Onepoint provides specialist consultancy for organisations transitioning from legacy middleware to cloud-native Boomi ecosystems. With over **two decades of integration experience**, our architects utilise a **TOGAF-aligned framework** to conduct deep-dive "As-Is" versus "To-Be" analysis. We don't just move data; we re-architect your integration landscape for the cloud era.

Onepoint delivers specialist consultancy for migrating legacy middleware to cloud-native environments. Utilising our **Springboard™ methodology** and TOGAF framework, we provide **deep-dive "As-Is" to "To-Be" capability analysis**.

We identify technical gaps, architect optimal Private/Hybrid/Public cloud models, and develop strategic roadmaps that **ensure a secure, cost-effective journey** to the cloud. Our two-decade expertise minimises migration risk, reduces technical debt, and aligns your cloud strategy with mission-critical business outcomes.

2. Features

1. **Expert Advisory:** Deliver Gold-standard migration-strategy using two-decades of experience.
2. **Architectural Governance:** Ensure TOGAF-aligned strategy meets strict UK-Government standards.
3. **Capability Mapping:** Analyse "as-is" and "to-be" states for business-readiness.
4. **Platform Assessment:** Conduct cloud-gap-assessments to identify optimal hosting-solutions.
5. **Strategic Road-mapping:** Prioritise mission-critical workloads for low-risk, phased-delivery.
6. **Architecture Blueprints:** Provide expert public, private, and hybrid-cloud design-blueprints.
7. **FinOps Modelling:** Optimise TCO with cost-benefit-analysis and consumption-forecasting.
8. **Risk Profiling:** Perform in-depth assessments for complex, high-stakes data-migrations.
9. **Vendor Agnosticism:** Ensure best-fit cloud-services through independent, neutral-advisory.
10. **Embedded Excellence:** Access award-winning Boomi-EMEA-Integrator-2023 certified-architects

3. Key Service Benefits & Outcomes

1. **De-risked Strategy:** Minimise transition-failure through proven, award-winning architectural-methodologies.
2. **Optimised ROI:** Avoid over-provisioning with data-led-analysis and right-sized-architecture.
3. **Future-Proofing:** Align cloud-roadmaps with GDS-interoperability and digital-standards.
4. **Executive Confidence:** Deliver transparent-roadmaps with clear cost and milestone-visibility.
5. **Reduced Lock-in:** Ensure multicloud-portability using vendor-neutral enterprise-architecture principles.
6. **Accelerated Timeline:** Shorten migration-duration by identifying critical-dependencies early.
7. **Regulatory Compliance:** Meet strict GDPR and Cyber-Essentials-requirements through design.
8. **Knowledge Transfer:** Upskill internal-teams through collaborative, expert-led planning-sessions.
9. **Cost Certainty:** Eliminate "bill-shock" with accurate cloud-consumption-forecasting.
10. **Award-Winning Support:** Leverage specialised-knowledge from the Boomi-EMEA-Integrator-2023.

4. Pricing Model

Pricing is based on:

- Onepoint Rate Card attached under the Pricing section.
- All rates are fixed, pre-published and transparent, excluding VAT, with **no POA** and no variable charging outside unit agreement.

5. Onboarding

Typical Onboarding Component includes:

Project Initiation: Alignment on migration goals and the schedule for our **Springboard™** architectural sprints.

Data/Access Discovery: Securely granting Onepoint consultants access to your legacy middleware metadata and documentation.

Stakeholder Workshops: Intensive sessions to capture pain points and future-state aspirations.

Project Governance Setup: Establishing communication channels, reporting cadences, and risk logs

6. Onepoint Implementation Approach: The AI Agent Lifecycle

Our approach follows the **TOGAF Architecture Development Method (ADM)** to provide a rigorous, repeatable process for cloud adoption:

1. **Phase A: Architecture Vision & Stakeholder Alignment:** We define the high-level cloud vision and secure executive buy-in. This includes identifying **Key Performance Indicators (KPIs)** such as target operational cost reductions (e.g., 20% lower TCO).
2. **Phase B: Business Architecture & Capability Mapping:** We document the "As-Is" business capabilities and define the "To-Be" processes needed to operate in a cloud-native Boomi environment.
3. **Phase C & D: Information Systems & Technology Architecture:** We design the data and application layers, followed by the technical architecture. We determine if a **Rehost (Lift and Shift)**, **Replatform**, or **Refactor** strategy is required for each workload.

7. Offboarding

Deliverable Handover: Provision of all TOGAF artifacts, including the **Consolidated Gaps, Solutions, and Dependencies Matrix**.

Roadmap Briefing: A final walk-through of the transition plan to ensure your internal teams can execute the next steps.

Secure Access Revocation: Formal removal of Onepoint credentials from your enterprise systems

8. Shared Responsibility Model

Area	Supplier Responsibility (OnePoint)	Buyer Responsibility (Public Sector)
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Strategy & Vision	Designing TOGAF-aligned "To-Be" architectures and multi-cloud roadmaps.	Providing business objectives, success criteria, and final design approval.
Project Governance	Managing the planning timeline, risk register, and milestone reporting.	Appointing a Project Sponsor and ensuring stakeholder availability for workshops.
Technical Discovery	Auditing existing Boomi processes, APIs, and metadata for "Cloud Readiness."	Providing secure, timely access to legacy middleware servers.
Infrastructure	Advising on optimal AWS/Azure/GCP hosting models for Boomi Runtimes.	Procuring and owning the underlying cloud tenant and Boomi platform licensing.
Documentation	Producing Architecture Definition Documents (ADD) and Gap Analysis reports.	Validating the accuracy of legacy system documentation provided to the Supplier.
Knowledge Transfer	Delivering tailored training and technical handover workshops.	Ensuring relevant technical staff and Super-Users attend scheduled training sessions.
Risk Management	Identifying technical blockers and proposing migration mitigation strategies.	Managing organisational change and communicating timelines to internal end-users.

9. Service Boundaries

- Excludes bespoke software development
- Excludes standalone penetration testing
- Excludes end-user helpdesk/ticketing support

10. Accessibility & Compliance

- In line with the **UK GDPR & NCSC** guidelines and principles
- **ISO certified** data best practices ensuring confidentiality, integrity and availability with strong, standardised end-to-end Encryption, enforced at rest and in transit where appropriate

- **Zero Trust** role provisioning

This service is delivered under the terms of the G-Cloud 15 Framework Agreement and the Call-Off Contract.