



Pricing Document

Boomi AI Agent Management (Lifecycle, Governance & Security)

G-Cloud 15, Lot 2B: Software as a Service (SaaS)

Pricing Definitions:

- There are 3 main pricing components for this service, viz, Boomi Software price (A), Onepoint Implementation price (B) and Discount percentage by annual call-off contract value (C).
- The Total Price for the customer will be $[(A + B) - C]$

A. Boomi Software price:

The Boomi Software price has 4 components, as explained below, of which 2 are required, and 2 are optional Add-ons:

1. ONE PLATFORM – This is the base Boomi software platform. Customers can purchase one of the '**Pro, Enterprise or Enterprise Plus**' bundles.
2. PLATFORM MESSAGES - Customers must purchase the minimum number of Platform Messages for their base software platform.
3. AI PLATFORM – This is an **optional module (Pro or Enterprise)** that can be purchased if the buyer wants to use additional Boomi features of AgentStudio, API management, and Data Integration.
4. BOOMI CUSTOMER SUPPORT – The Boomi '**Basic Support**' plan is included in the ONE PLATFORM pricing. There is an **option to purchase** a suitable premium package from '**Enhanced Support, Expert Bundle or Elite Bundle**'.

TABLE A1: Boomi Software components, their Pricing & Applicability

Note: All Prices are in GBP, excluding VAT, expenses, travel, and subsistence.

#	Package	Price	Applicability
1	Boomi Base Software pack:		
	ONE PLATFORM – PRO	£47,520	REQUIRED – Choose any one pack
	ONE PLATFORM – Enterprise	£144,000	
	ONE PLATFORM – Enterprise Plus	£576,000	
	Refer to Appendix 1 for details on what is included in each plan.		
2	Platform Messages:		
	2,000,000	£25,000	REQUIRED – Choose any one pack based on below criteria:
	5,000,000	£45,000	
	10,000,000	£80,000	
	25,000,000	£129,880	
	50,000,000	£171,445	

	100,000,000	£212,500	Minimum Platform Messages Required: * ONE PLATFORM – PRO: 2,000,000 * ONE PLATFORM – Enterprise: 10,000,000 * ONE PLATFORM – Enterprise Plus: 500,000,000
	250,000,000	£297,500	
	500,000,000	£390,150	
	1,000,000,000	£549,950	
	Refer to Appendix 2 to understand how platform messages are calculated based on different functions.		
3	AI Platform:		
	Agentstudio PRO	£84,000	OPTIONAL
	Agentstudio Enterprise	£204,000	
	Refer to Appendix 3 for details on what is included in each plan.		
4	Boomi Customer Support:		
	Basic Support	Free	OPTIONAL
	Enhanced Support	25% of software fee	
	Expert Bundle	38% of software fee	
	Elite Bundle	50% of software fee	
	Refer to Appendix 4 for details on what is included in each plan.		

B. Onepoint Implementation price:

1. Following is the Onepoint Day Rate card aligned with the GDaD Job Family.
2. All rates are in GBP and for one working day based on 7.5 hours a day.
3. Prices are excluding VAT, expenses, travel, and subsistence.

TABLE B1 – Onepoint Day Rate card

Job family	Job role	Role level	Onshore Price (£)	Offshore Price (£)
Architecture roles	Business architect	1. Trainee business architect	1045	475
		2. Associate business architect	1395	630
		3. Business architect	1570	735
		4. Lead business architect	1745	800

Job family	Job role	Role level	Onshore Price (£)	Offshore Price (£)
	Data architect	1. Data architect	1395	630
		2. Senior data architect	1570	735
		3. Chief data architect	1890	870
	Enterprise architect	1. Enterprise architect	1395	630
		2. Senior enterprise architect	1570	735
		3. Lead enterprise architect	1745	800
		4. Principal enterprise architect	1890	870
	Network architect	1. Associate network architect	1220	535
		2. Network architect	1395	630
		3. Lead network architect	1570	735
	Security architect	1. Security architect	1395	630
		2. Lead security architect	1570	735
		3. Principal security architect	1890	870
	Solution architect	1. Associate solution architect	1220	535
		2. Solution architect	1395	630
		3. Senior solution architect	1570	735
		4. Lead solution architect	1745	800
		5. Principal solution architect	1890	870
	Technical architect	1. Associate technical architect	1220	535
		2. Technical architect	1395	630
		3. Senior technical architect	1570	735
		4. Lead technical architect	1745	800
		5. Principal technical architect	1890	870
	Chief data officer	1. Chief data officer	1890	870

Job family	Job role	Role level	Onshore Price (£)	Offshore Price (£)
Chief digital and data roles	Chief information security officer	1. Chief information security officer	1890	870
	Chief technology officer	1. Chief technology officer	1890	870
Cyber security roles	Cyber security audit and assurance	1. Lead cyber security audit and assurance	1540	715
		2. Principal cyber security audit and assurance	1705	780
	Cyber security governance and risk management	1. Associate cyber security governance and risk manager	1370	615
		2. Lead cyber security governance and risk manager	1540	715
		3. Principal cyber security governance and risk manager	1705	780
	Cyber security monitoring	1. Associate cyber security monitoring	1370	615
		2. Lead cyber security monitoring	1540	715
		3. Principal cyber security monitoring	1705	780
	Cyber security incident response	1. Associate cyber incident response	1370	615
		2. Lead cyber security incident response	1540	715
		3. Principal cyber security incident response	1705	780
	Cyber security vulnerability management	1. Associate cyber security vulnerability management	1370	615
		2. Lead cyber security vulnerability management	1540	715

Job family	Job role	Role level	Onshore Price (£)	Offshore Price (£)
	Cyber security digital forensics	3. Principal cyber security vulnerability management	1705	780
		1. Associate cyber security digital forensics	1370	615
		2. Lead cyber security digital forensics	1540	715
		3. Principal cyber security digital forensics	1705	780
	Cyber security testing	1. Associate cyber security testing	1370	615
		2. Lead cyber security penetration testing	1540	715
		3. Principal cyber security testing	1705	780
	Cyber security secure design	1. Associate cyber security secure systems architecture and design	1370	615
		2. Lead cyber security secure systems architecture and design	1540	715
		3. Principal cyber security secure systems architecture and design	1705	780
Data roles	Analytics engineer	1. Trainee analytics engineer	690	285
		2. Analytics engineer	990	455
		3. Senior analytics engineer	1135	510
		4. Lead analytics engineer	1275	565
		5. Head of analytics engineering	1420	630
	Data analyst	1. Associate analyst	990	455
		2. Data analyst	1135	510
		3. Senior data analyst	1275	565
		4. Principal data analyst	1420	630

Job family	Job role	Role level	Onshore Price (£)	Offshore Price (£)
	Data engineer	1. Data engineer	990	455
		2. Senior data engineer	1135	510
		3. Lead data engineer	1275	565
		4. Head of data engineering	1420	630
	Data ethicist	1. Data ethics lead	1275	565
		2. Head of data ethics	1420	630
	Data governance manager	1. Data governance manager	1135	510
		2. Lead data governance manager	1275	565
		3. Head of data governance	1420	630
	Data scientist	1. Trainee data scientist	690	285
		2. Associate data scientist	780	370
		3. Data scientist	990	455
		4. Principal data scientist	1135	510
		5. Lead data scientist	1275	565
		6. Head of data science	1420	630
	Machine learning engineer	1. Senior machine learning engineer	1275	565
		2. Lead machine learning engineer	1420	630
	Performance analyst	1. Associate performance analyst	780	370
		2. Performance analyst	990	455
		3. Senior performance analyst	1135	510
		4. Lead performance analyst	1275	565
		5. Head of performance analysis	1420	630
IT operations roles		1. Associate application operations engineer	695	285

Job family	Job role	Role level	Onshore Price (£)	Offshore Price (£)
	Application operations engineer	2. Application operations engineer	855	355
		3. Senior application operations engineer	985	410
		4. Lead application operations engineer	1180	475
		5. Principal application operations engineer	1315	535
	Business relationship manager	1. Business relationship manager	855	355
		2. Senior business relationship manager	985	410
		3. Lead business relationship manager	1180	475
	Change and release manager	1. Configuration analyst	695	285
		2. Change and release analyst	855	355
		3. Change and release manager	985	410
	Command and control centre manager	1. Operations analyst	855	355
		2. Senior operations analyst	985	410
		3. Operational control manager	1180	475
		4. Head of command and control	1315	535
	End user computing engineer	1. Associate end user computing engineer	695	285
		2. End user computing engineer	855	355
		3. Senior end user computing engineer	985	410
		4. Lead end user computing engineer	1180	475

Job family	Job role	Role level	Onshore Price (£)	Offshore Price (£)
	IT service manager	5. Principal end user computing engineer	1315	535
		1. IT service analyst	695	285
		2. IT service manager	855	355
		3. Senior IT service manager	985	410
		4. Head of IT service management	1180	475
	Incident manager	1. Incident manager	855	355
		2. Major incident manager	985	410
	Infrastructure engineer	1. Associate infrastructure engineer	695	285
		2. Infrastructure engineer	855	355
		3. Senior infrastructure engineer	985	410
		4. Lead infrastructure engineer	1180	475
		5. Principal infrastructure engineer	1315	535
	Infrastructure operations engineer	1. Associate infrastructure operations engineer	695	285
		2. Infrastructure operations engineer	855	355
		3. Senior infrastructure operations engineer	985	410
		4. Lead infrastructure operations engineer	1180	475
		5. Principal infrastructure operations engineer	1315	535
	Problem manager	1. Problem analyst	695	285
		2. Problem manager	855	355

Job family	Job role	Role level	Onshore Price (£)	Offshore Price (£)
	Service desk manager	1. Service desk analyst	695	285
		2. Senior service desk analyst	855	355
		3. Service desk manager	985	410
		4. Head of service desk	1180	475
	Service transition manager	1. Service acceptance analyst	695	285
		2. Service readiness analyst	855	355
		3. Service transition manager	985	410
		4. Lead service transition manager	1180	475
Product and delivery roles	Business analyst	1. Trainee business analyst	675	280
		2. Junior business analyst	750	340
		3. Business analyst	920	425
		4. Senior business analyst	1065	510
		5. Lead business analyst	1275	565
		6. Head of business analysis	1420	630
	Delivery manager	1. Associate delivery manager	920	425
		2. Delivery manager	1065	510
		3. Senior delivery manager	1275	565
		4. Head of (Agile) delivery management	1420	630
	Digital portfolio manager	1. Digital portfolio analyst	920	425
		2. Digital portfolio manager	1065	510
		3. Senior digital portfolio manager	1275	565
		4. Head of portfolio	1420	630
	Product manager	1. Associate product manager	920	425

Job family	Job role	Role level	Onshore Price (£)	Offshore Price (£)
		2. Product manager	1065	510
		3. Senior product manager	1275	565
		4. Lead product manager	1420	630
		5. Head of product	1550	695
	Programme delivery manager	1. Programme delivery manager	1275	565
	Service owner	1. Service owner	1275	565
Quality assurance testing (QAT) roles	Quality assurance testing (QAT) analyst	1. Tester (QAT)	695	285
		2. QAT analyst	855	355
		3. Senior QAT analyst	985	410
		4. Lead QAT analyst	1180	475
	Test engineer	1. Tester (test engineer)	695	285
		2. Test engineer	855	355
		3. Senior test engineer	985	410
		4. Lead test engineer	1180	475
	Test manager	1. Test manager	1180	475
		2. Head of test	1315	535
Software development roles	Development operations (DevOps) engineer	1. Apprentice DevOps engineer	600	250
		2. Junior DevOps engineer	695	285
		3. DevOps engineer	855	355
		4. Senior DevOps engineer	985	410
		5. Senior DevOps engineer - management	985	410
		6. Lead DevOps engineer	1180	475

Job family	Job role	Role level	Onshore Price (£)	Offshore Price (£)
		7. Lead DevOps engineer - management	1180	475
		8. Principal DevOps engineer	1315	535
		9. Principal DevOps engineer - management	1315	535
	Frontend developer	1. Apprentice frontend developer	600	250
		2. Junior frontend developer	695	285
		3. Frontend developer	855	355
		4. Senior frontend developer	985	410
		5. Lead frontend developer	1180	475
		6. Head of frontend development	1315	535
	Software developer	1. Apprentice developer	600	250
		2. Junior developer	695	285
		3. Developer	855	355
		4. Senior developer	985	410
		5. Senior developer - management	985	410
		6. Lead developer	1180	475
		7. Lead developer - management	1180	475
		8. Principal developer	1315	535
		9. Principal developer - management	1315	535
User-centred design roles	Accessibility specialist	1. Junior accessibility specialist	750	340
		2. Accessibility specialist	1065	510
		3. Senior accessibility specialist	1275	565
		4. Head of accessibility	1420	630

Job family	Job role	Role level	Onshore Price (£)	Offshore Price (£)
	Content designer	1. Associate content designer	657	280
		2. Junior content designer	750	340
		3. Content designer	920	425
		4. Senior content designer	1065	510
		5. Lead content designer	1275	565
		6. Head of content design	1420	630
	Content strategist	1. Content strategist	1275	565
	Graphic designer	1. Associate graphic designer	657	280
		2. Junior graphic designer	750	340
		3. Graphic designer	920	425
		4. Senior graphic designer	1065	510
		5. Lead graphic designer	1275	565
		6. Head of graphic design	1420	630
	Interaction designer	1. Associate interaction designer	657	280
		2. Junior interaction designer	750	340
		3. Interaction designer	920	425
		4. Senior interaction designer	1065	510
		5. Lead interaction designer	1275	565
		6. Head of interaction design	1420	630
	Service designer	1. Associate service designer	657	280
		2. Junior service designer	750	340
		3. Service designer	920	425
		4. Senior service designer	1065	510

Job family	Job role	Role level	Onshore Price (£)	Offshore Price (£)
		5. Lead service designer	1275	565
		6. Head of service design	1420	630
	Technical writer	1. Technical writer	1065	510
		2. Lead technical writer	1275	565
	User researcher	1. Associate user researcher	657	280
		2. Junior user researcher	750	340
		3. User researcher	920	425
		4. Senior user researcher	1065	510
		5. Lead user researcher	1275	565
		6. Head of user research	1420	630

C. Discount percentage by annual call-off contract value (excluding VAT):

Annual Call-off Contract Value	Discount Percentage
Less than £250,000	3%
Between £250,001 and £500,000	5%
Between £500,001 and £1,000,000	7%
Between £1,000,001 and £2,500,000	9%
Between £2,500,001 and £5,000,000	11%
Over £5,000,001	13%

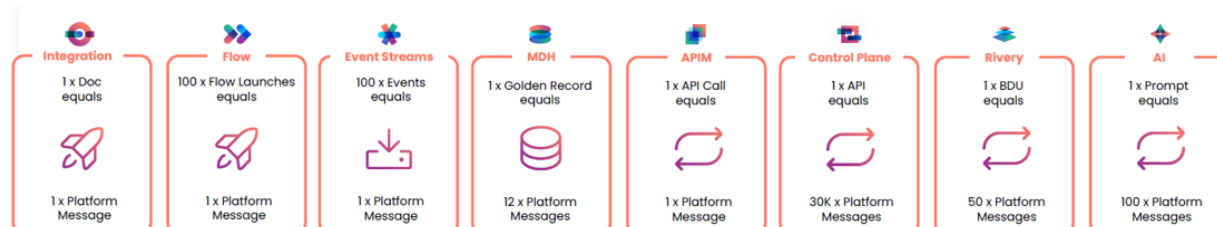
Appendix 1 – 'Boomi Base Software' Pack (ONE PLATFORM) Details

ONE PLATFORM			
Features	Pro	Enterprise	Enterprise Plus
Connections	50 (Standard)	250 (Standard/Enterprise)	10,000 (Standard/Enterprise)
Trading Partners	Unlimited	Unlimited	Unlimited
Cloud Mgmt (Private Cloud)		✓	✓
Enhanced Test Mode		✓	✓
Min. Platform Messages Required	2M	10M	500M
Platform Services:			
Agentstudio	Base (5 agents via Control Tower)	Base (5 agents via Control Tower)	Base (5 agents via Control Tower)
API Gateway	Base	Base	Base
Data Integration	Pro	Pro	Pro
DataHub	✓	✓	✓
Event Streams	✓	✓	✓
Flow	✓	✓	✓
Task Automation	✓	✓	✓
Annual Price	£ 47,520	£ 144,000	£ 576,000
Platform Message Based Tiered Pricing			

Appendix 2 – 'Platform Messages' Calculation & Pricing Details

BOOMI PLATFORM MESSAGE

A unified, single pricing metric designed to simplify and streamline how customers use our platform



Customer can buy extra message tier pack, if default message tier tagged to plan is consumed

The minimum Platform Messages Required for ONE PLATFORM are as follows. However, customers can buy an additional pack mid-way if they run out of messages.

- * ONE PLATFORM – PRO: 2,000,000
- * ONE PLATFORM – Enterprise: 10,000,000
- * ONE PLATFORM – Enterprise Plus: 500,000,000

Platform Messages	Tier Pricing
2,000,000	£ 25,000
5,000,000	£ 45,000
10,000,000	£ 80,000
25,000,000	£ 129,880
50,000,000	£ 171,445
100,000,000	£ 212,500
250,000,000	£ 297,500
500,000,000	£ 390,150
1,000,000,000	£ 549,950

Appendix 3 – ‘AI Platform’ Pack Details

AI Platform Add-ons	
AI Platform Pro Agentstudio Pro (100 agents via Control Tower) APIM Pro (Control Plane) Data Integration Pro Plus £ 84,000	AI Platform Enterprise Agentstudio Enterprise (10K agents via Control Tower) APIM Enterprise (Cloud APIM) Data Integration Enterprise £ 204,000

Appendix 4 – 'Boomi Customer Support' Pack Details

Basic Support  ✓ Self-Service Community: • Chatbot • Community • User Forums • Articles ✓ Basic Support Access: ✓ 5 cases per contract year ✓ Portal only ✓ M-F 8am-5pm in region ✓ SEV 1: 4 business hrs in region ✓ SEV 2-4: 2 business days in region	25% of software fee Enhanced Support  ✓ Self-Service Community: • Chatbot • Community • User Forums • Articles + Enhanced Product Support: + Unlimited Cases + Phone Portal Live Chat + M-F 8am-8pm in region (Sev 2-4) + SEV 1: 1 hr initial response time (24/7) + SEV 2-4: 8 business hrs in region + Escalations: Sev 1 Only Expert Bundle  ✓ Enhanced Support PLUS + Technical Account Manager + Boomi Insights + Unlimited Process Monitoring + Platform Dev & Assurance + Up to 8 sessions 38% of software fee	50 % of software fee Elite Bundle  ✓ Self-Service Community: • Chatbot • Community • User Forums • Articles + Side by Side Support Access: ✓ Unlimited Cases ✓ Phone Portal Live Chat ✓ M-F: 24 hours + SEV 1: 1 hr initial response time (24/7) + SEV 2-4: 2 hrs 24/5 in region + Escalations: All cases ✓ Boomi Insights ✓ Unlimited Process Monitoring ✓ Platform Dev & Assurance + Up to 20 Sessions ✓ Technical Account Manager + Platform Architecture Services + Enterprise Architecture Services + Boomi Hosted Runtime
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