



BECOME GREATER

G-Cloud 15

G-Cloud 15 Pricing

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1 Service Pricing for G-Cloud 15

1.1 Resource Based Pricing (excluding expenses)

Full details of our resource-based pricing can be found in the SFIA attachment which is one of the supporting documents supplied against each Service Description. However, in summary this pricing is as follows:

	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow	£600	£600	£600	£600	£600	£600
2. Assist	£800	£800	£800	£800	£800	£800
3. Apply	£950	£950	£950	£950	£950	£950
4. Enable	£1,250	£1,250	£1,250	£1,250	£1,250	£1,250
5. Ensure/Advise	£1,450	£1,450	£1,450	£1,450	£1,450	£1,450
6. Initiate/Influence	£1,650	£1,650	£1,650	£1,650	£1,650	£1,650
7. Set Strategy/Inspire	£1,895	£1,895	£1,895	£1,895	£1,895	£1,895

Please note that Kocho offer fixed priced engagement for assessments, discoveries, and implementations. Please contact us for more information.

1.1.1 Standards for Consultancy Day Rate Cards

Consultant's Working Day – 7.5 hours exclusive of travel and lunch.

Working Week – Monday to Friday excluding national holidays

Office Hours - 09:00 – 17:00 Monday to Friday

Travel and Subsistence expenses – Expenses charged and capped at the equivalent of £150 per day but recharged at cost for all mainland England and Wales, excluding London.

Expenses charged and capped at £200 per day but recharged at cost for areas in London. Rates for Scotland and Offshore UK will be agreed depending upon location.

Mileage – Mileage allowance included in expenses coverage above.

1.1.1.1 Expenses

The Customer will pay for all expenses incurred by Kocho in carrying out this work, such expenses including, but not limited to, those set out below.

Unless stated otherwise in the applicable offer/quotation, booking form or work order, the Customer will reimburse Kocho for the following aligned to their own expenses policy:



- All standard class air and/or rail travel
- A reasonable standard of hotel accommodation
- Motor vehicle mileage expenses
- Taxis
- Subsistence expenses

1.4 Volume Discounts

Kocho do have the ability to provide volume discounts. We have differing methods of providing these discounts and the appropriate vehicle will be discussed at the quotation stage. Please talk to us for more details.

1.5 Combination Discounts

In certain circumstances where multiple projects of a similar type are purchased combination discounts are available. Details of these discounts will be discussed with clients at the quotation stage.

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About Kocho

At Kocho, we connect users and devices securely to Microsoft cloud services.

We believe greatness lies in everyone, and we offer a unique blend of professional, and managed IT solutions, to help ambitious companies realise their full potential.

Kocho. Become greater.

1 of 7 Microsoft
global partners with all
Security Accreditations

Member of
Microsoft Intelligent
Security Association



Cloud Security
Threat Protection
Modernise Endpoints
Infra & Database Migration
Identity & Access Management
Information Protection & Governance

