

Microsoft Security and Compliance Consulting Services

—————> Service Definition Document



Introduction

→ Kocho is a multi-award-winning Microsoft Partner specialising in identity, security, and cloud transformation for more than 20 years.

With deep security expertise and all major Microsoft security accreditations, Kocho helps organisations protect their users, data, and digital operations.



Our consulting approach and methodology

Kocho follows a proven consulting methodology inspired by its broader transformation framework:

- 1. Identify & Envision:** We examine your current security posture, risks, compliance gaps, and operational challenges. This includes evaluating identity, cloud, data, and endpoint security maturity.
- 2. Discover & Design:** Our consultants dive deeper into your environment, engaging technical and business stakeholders to design a compliant, scalable, and secure architecture aligned with Microsoft best practices.
- 3. Build & Deploy:** We deploy Microsoft security and compliance technologies such as Defender, Sentinel, Purview, and Entra ID — implementing Zero Trust principles and modern governance solutions tailored to your environment.
- 4. Support & Manage:** Kocho provides optional ongoing advisory, managed services, managed SecOps, and continuous improvement support to ensure your controls remain effective and security posture evolves with your organisation.

Kocho's expertise and Microsoft credentials

Kocho's collection of Microsoft Partner Designations, security specialisations, MISA membership, and Verified XDR status cements Kocho among the very top UK partners for identity, security and cloud solutions.



Data & AI (Azure)



Digital & App Innovation (Azure)



Security



Infrastructure (Azure)



Modern Work

Member of
**Microsoft Intelligent
Security Association**



Microsoft Verified
Managed XDR Solution



Data Security
Cloud Security
Threat Protection
Modernise Endpoints
Infra & Database Migration
Identity & Access Management
Adoption & Change Management



Kocho's deep expertise

DEEP EXPERTISE

Identity

- Cloud Identity with Entra Suite
- Identity Governance
- Seamless and secure access, JML

Data security, modernisation & AI

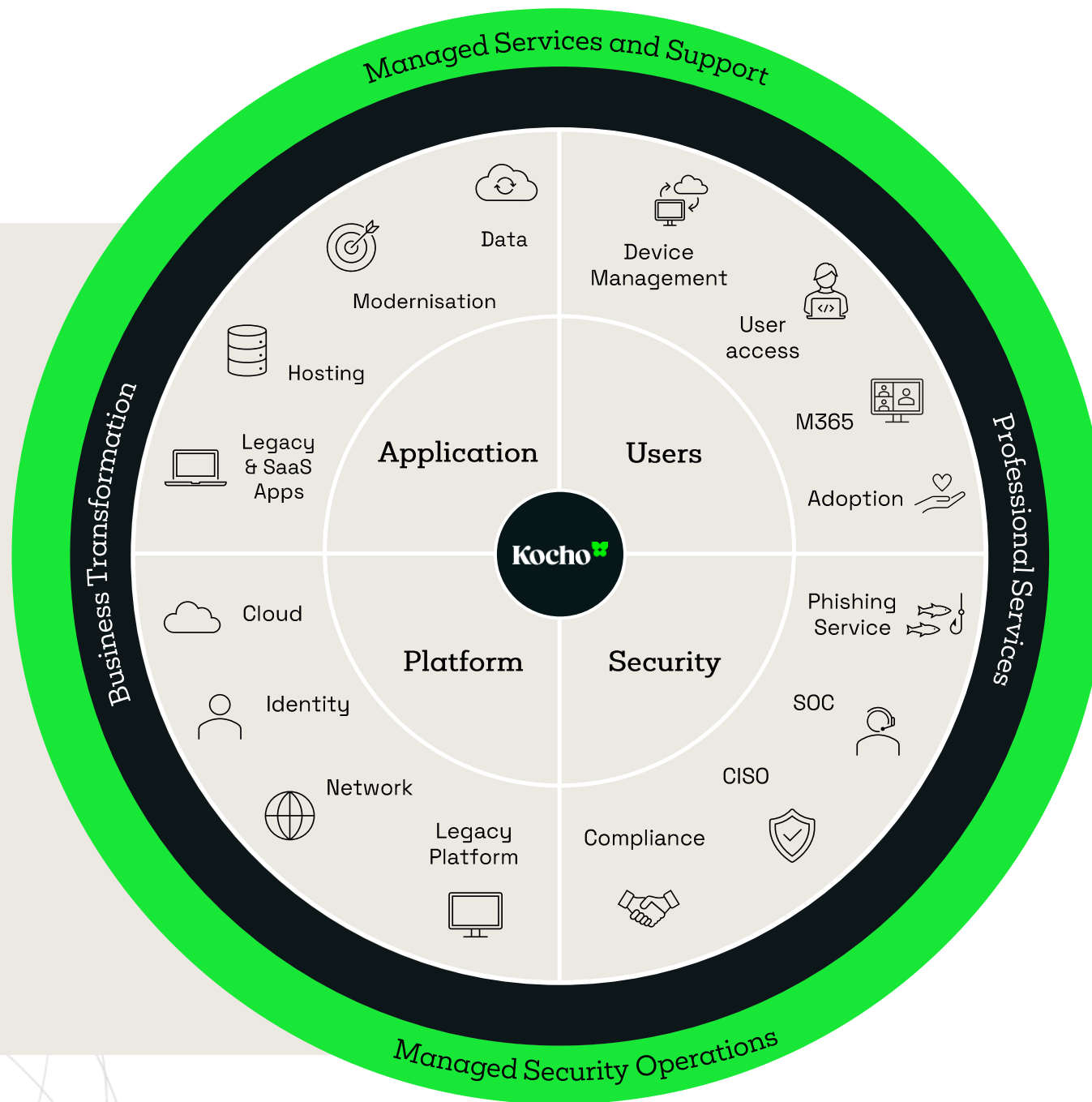
- Data strategy, security and compliance
- Cloud modernisation & AI

Security

- Threat protection
- Compliance and data security
- Cloud security & architecture

Managed SecOps

- Pen testing and vulnerability management
- Monitoring, EDR, and XDR
- Virtual CISO, and Cyber Essentials
- Phishing awareness training



How clients can engage with Kocho

Kocho offers flexible engagement models suited to organisations at any maturity level.

- **Security Posture Assessments:** A foundational review covering identity, data, endpoint, and cloud risks. Outputs include a gap analysis, risk register, and prioritised roadmap.
- **Microsoft-Funded Security & Compliance Engagements:** Microsoft funds a selection of high-value engagements delivered by Kocho, Each providing hands-on experience, expert insight, and actionable remediation plans.
 - Threat Protection engagements
 - Modern SecOps pilots
 - Managed SOC trials
 - Data Security Health checks
- **Fixed-Price Workshops:** Kocho delivers structured workshops such as identity hardening, Zero Trust design, Defender deployment planning, and compliance framework alignment.
- **Custom Consulting for Projects & Deployments:** Flexible, tailored consulting that covers: Identity centric security infrastructure, Cloud and Microsoft 365 security modernisation, Compliance and governance uplift, Data protection and AI readiness controls, SOC integration and security operations transformation.