

Driving Value from your Microsoft CSP Agreement

Is your current CSP providing ROI, flexibility, and strategic value?

Many of our clients tell us they're not getting value from their current Cloud Solution Provider (CSP) agreement. Poor support. Limited knowledge. No additional services. Just transacting your licences and nothing more!

At Kocho, we do it differently. Taking a partnership approach to your cloud licencing, we deliver added value and support at every stage. Because we're better together.

With Kocho as your CSP you get:



Deep Microsoft Expertise:
20+ years Microsoft Partner experience and deep expertise across Identity, Security and Endpoint technologies.



Simplified Management:
Guided onboarding, simplified billing, and easy management of your Microsoft licencing subscriptions with our intuitive, self-service CSP platform.



Kocho Credits:
Earn monthly credits based on your cloud spend to redeem against workshops, engagements and professional service days.



Trustworthy Support:
Kocho's experienced Support Services team and CSP portal, provide support for licence procurement, subscription management, billing, and basic troubleshooting.



Azure and Microsoft 365 Optimisation:
Proactive management, monitoring and improvement of your Azure and Microsoft 365 environments to reduce costs, improve security, drive adoption, and maximise ROI.



SecOps Included:
Free onboarding, then 12 months for the price of 9 with Kocho's award-winning Security Operations services.



Kocho CSP Services:	Core	Enhanced	Premium
Azure and Microsoft 365 AI-powered Insights	✓	✓	✓
Subscription Management Portal	✓	✓	✓
CSP Support	✓	✓	✓
Kocho Credits (Free Professional Services)*		✓	✓
Azure and Microsoft 365 Optimisation and Management		✓	✓
Free Managed SecOps**		✓	✓
Microsoft Platform Support			POA
Microsoft 365 Backup Services			POA

Minimum annual spend applies for Azure and Microsoft 365.



Kocho's CSP Services:

Kocho believe that a CSP agreement with you should form a strategic partnership that underpins successful cloud transformation, adoption, and optimisation.

The services we include bring the added value your organisation needs to realise your full cloud potential, with security by design.

Become greater with Kocho:

Speak to a friendly member of our team to arrange a call around Kocho's Microsoft CSP Services, and schedule your Microsoft 365 Health Check.

→ [Contact us](#)

Deep Microsoft Expertise

At Kocho, we connect users and devices securely to Microsoft cloud services.

We believe greatness lies in everyone, and we offer a unique blend of professional, and managed IT solutions, to help ambitious companies realise their full potential.

Kocho. Become greater.



Cloud Security
Threat Protection
Modernise Endpoints
Infra & Database Migration
Identity & Access Management
Information Protection & Governance

Member of
Microsoft Intelligent
Security Association



*Kocho Credits accrue on a monthly basis dependant on the size of your Azure and M365 spend (comparison table can be provided). Credits expire after 24 months, and are only available to use for active CSP customers.

**3-month free SecOps applied to our CORE XDR Rapid Protect service, available for Microsoft E5 licenced users only.

