

Digital Marketplace G-Cloud 15 - Lot 2a – Infrastructure Software as a Service (iSaaS)

Kocho Group Limited

Microsoft and Azure Services - Pricing

As an authorised reseller of Microsoft services, we are able to offer the latest prices, including all discounts applicable to you based on your sector (e.g. Gov / NHS pricing discounts) or size (based on projected or actual consumption).

The link to the latest Azure and iSaaS list pricing is <https://azure.microsoft.com/en-gb/pricing>

This needs further discussion and analysis to provide you with a precise quote for your requirements, so we encourage you to contact us for an initial exploratory conversation.

To arrange that please contact G-Cloud@kocho.co.uk.

Microsoft Professional Services

Working as your trusted Microsoft cloud partner, our professional services (within Lot 3 – Cloud Support) are provided by our experienced and specialist cloud, infrastructure, data, integration, development, procurement, business and PMO resources. All of these can be provided fixed price against set requirements, as a pool of days/retainer or as time and materials.

Our consultancy services can be acquired in the following ways:

- As a fixed price service for us to deliver an agreed set of outcomes or meet a set of requirements, with payments against agreed project milestones;
- On a flexible draw down arrangement, against a pool of days that you have bought;
- On a flexible draw down arrangement against a monthly retainer; or
- As time and materials, using the rate card attached to this service and billed each month.

We would be pleased to discuss your requirements, explain the different approaches described above and prepare a specific costed proposal for your consideration. To arrange an initial exploratory conversation, please contact G-Cloud@kocho.co.uk.