

Business Transformation Services

Delivering change in a way that makes sense for your people

How many new processes and tools has your organisation implemented in the last 12 months? And how many have been fully adopted, with users demonstrating new behaviours and ways of working?

In a world of constant change, individuals within your organisation struggle to adapt and buy-in to the 'why'.

Ultimately technology on its own is not enough to achieve business outcomes. People play the biggest part.

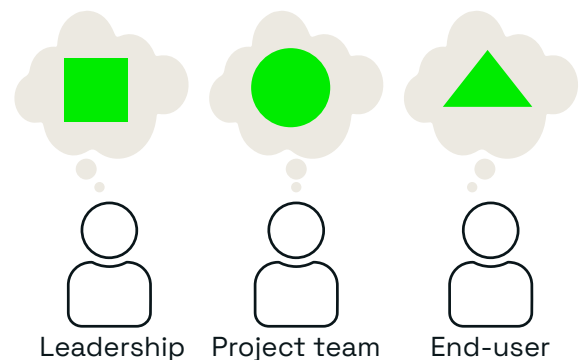
You need to get your people on-board

Too often business solutions are shaped solely by leadership, IT and the project team – leaving you with a solution of little use and relevance to the end-user.

This leads to productivity loss, employee dissatisfaction, resistance to change and ultimately, failed solutions.

Our experienced change managers can work with your organisation to improve the way you approach technology projects to bring projects and people together to significantly improve adoption and engagement.

Failed technology projects



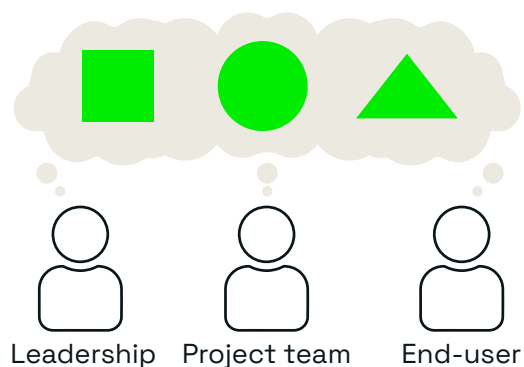
Understanding and expectation

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The solution does not fit the end user

Successful technology projects



Understanding and expectation

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The solution fits the end user with influences from all stakeholders



Our Business Transformation Services

We offer services to fit a range of scenarios, helping to bring your projects together and deliver a roadmap of change that makes sense to the people at the receiving end.

Deliver real ROI and business value on technology projects in the form of optimising processes, driving efficiencies, improving automation and more.



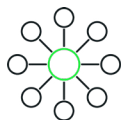
Project discovery

Business and technical requirements gathering to create a tailored solution and change roadmap.



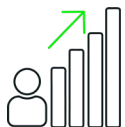
Change readiness and risk analysis

Understand readiness for change across the business, focused on delivering successful outcomes with minimal impact and resistance.



Business process improvement

Document the wider business processes impacted by a new solution and assist with improving ways of working.



Change management

Prepare, manage and reinforce the change using a robust Change Management process and engaging with key stakeholders.



Technology adoption

Execute Change Management plans and support users throughout, providing training and expert events.



Virtual change office

Outsource your entire Change Management team and processes to Kocho.

Successful change starts with discovery

Most organisations use business transformation services when they're starting a new solution project. But don't worry, we can also help recover existing projects that are heading off course!

We'll help you to understand the impact of the changes you'll be introducing and the best ways to land and embed the changes in your organisation.

We start with a discovery engagement, to understand your business challenges and transformation journey. We'll propose a best fit approach based on your technical and business requirements.

During the discovery phase we work alongside your project team to get key stakeholders on board, ensuring the key requirements are understood and assisting with any resistance early on in the project.

Why discovery?



Mitigate risks and ensure success

Build trust and evolve relationships

Establish a roadmap of change not solutions



Next steps

Speak to one of our friendly experts about our Business Transformation Services. We'll be happy to help.

→ Contact us

About Kocho

At Kocho, we believe greatness lies in everyone.

That's why we exist, to help companies realise their potential.

By combining the power of Microsoft cloud technology with world-class identity, cyber security and our team of brilliant people - we take our clients on a journey of secure transformation.

And we're with you every step of the way. Because the path to greatness isn't walked alone. We help you adopt and embrace the right tech solutions at the right time.

The result? Sustainable and secure growth that amplifies your business success.

Kocho. Become greater.

Microsoft
Partner



Gold Security
Gold Datacenter
Gold Cloud Platform
Gold Cloud Productivity
Gold Application Developer
Gold Windows and Devices
Gold Enterprise Mobility Management
Gold Small and Midmarket Cloud Solutions



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