



REGULATOR SMART

Cost-effective regulatory SaaS

to simplify your processes

and increase productivity

Powered by
FORTESIUM

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SMART Powered by
FORTESIUM

Regulator Smart is a software-as-a-service regulatory product provided by London-based software house Fortesium. Regulator Smart aims to bring the power of Fortesium's flagship product, Regulator Online, to all regulators regardless of size or budgetary restrictions.

If you are interested in hearing about our other products, please refer to 'Other products' within this brochure, or reach out to us directly at Fortesium.



About Fortesium

Over 500,000 hours of working with regulators allowed us to build a software platform to deliver change on time and on budget.

Fortesium are the only UK cloud software company providing customisable off-the-shelf solutions, designed specifically for regulators. With software trusted by 1.2 million registrants in the UK, our ongoing mission is to empower our clients with the tools and expertise required to digitalise and automate their processes.

Since 2010, we have championed excellence at Fortesium, driven by our user-first design philosophy to ensure our software streamlines and simplifies client processes. For us, a successful partnership sees our product save your business time, money, and resources, allowing you to concentrate on new challenges, whilst we automate the monotonous.

Our Values

We are selective when picking new projects, always striving to be open and honest about what we can bring to a client, and in turn, what they can bring to us.

Our team were carefully selected for their quality-oriented approach to design. With this philosophy established, together we fostered an open and honest environment to produce the regulatory software we dreamed of using when we were regulators ourselves. We believe continuous communication is the key to success not only internally, but also when engaging with our clients. This is especially true

during initial consultation, a period in which we choose to dedicate a large amount of resources in order to ensure projects stay on track, on budget, and on time. We never lose sight that our industry-leading products are only made possible thanks to our amazing team. As such we make it a priority to celebrate their individuality, encourage innovation and promote employee development at all opportunities.



Quality

We believe a solid foundation is key to delivering on-time, on-budget. We strive to understand and honour your requirements.



Innovation

Our experienced team thrives proposing creative solutions to complex problems, allowing us to constantly develop our product.



Honesty

We ask tough questions to pinpoint your processes. With years of regulatory experience, we drive optimal business results.



Partnership

We are passionate about making processes efficient, intuitive, and safe. We have proudly built excellent client relationships.



Integrity

We avoid diluting the quality of our products and services by pursuing projects that benefit both our client and our products.



Learning culture

We ensure we learn from every experience, good and bad. For clients and staff this means we share all knowledge openly and honestly.

Why Regulator Smart?

Customise, optimise, and digitalise your regulatory processes within a sleek, intuitive interface for you and your registrants.

Due to the demanding size and nature of the projects delivered under our flagship product Regulator Online, we have previously been unable to take the time to lend our expertise to regulators with smaller userbases, or those on a strict budget. Our time working with large-userbase clients has enabled us to rapidly build state-of-the-art

modules, which we are incredibly grateful for. We have however been determined this whole time to repackage these modules for any regulator, of any size, at an economically accessible rate. Regulator Smart is the realisation of this mission, and with it, we are incredibly excited to share the power of Fortesium technology to all.



126

working days saved in 2023 by a client after implementation of Fortesium software products.



10 %

of the working year saved in 2023 by a client after implementation of Fortesium software products.



+ 1.2 Million

U.K registrants as of 2024 trust Fortesium software products to achieve their daily workload.

As the sister to our flagship product Regulator Online, Regulator Smart is tailored to the budget-conscious regulator, looking to obtain the power of Regulator Online at a price more accommodating of their userbase size. This means with Regulator Smart, we cut all the bells-and-whistles, and give you the core modules you need to keep your regulatory requirements streamlined and organised. Rest assured, Regulator Smart still serves as your all-in-one regulatory hub to house all your applications and registrants under one roof. We have listened to feedback sessions with our existing clients,

who outlined the desire for greater autonomy to action their own changes to their ROL portal. Naturally, over the course of a project requirements change, and clients may wish to tweak processes outside the official agreement. Whilst we strive to be as accommodating as possible, sometimes these changes are not logistically viable. We have however listened to the desire for greater flexibility, and prioritised self-customisation within Regulator Smart. We hand over all creative power to you to build your own forms with our pain-free drag-and-drop feature, customise your portal design themes, and automate workflows at ease.

Your problems, Smart solutions

Your problems	Smart solutions
✗ Priced out by premium regulatory software ✗ Budget-friendly alternatives lack quality ✗ Budget alternatives lack delivery certainty ✗ No accomodation for small userbase clients ✗ Labourious paper-based manual processes ✗ Antiquated, outdated legacy system ✗ Transfer of data from legacy system ✗ No system updates or support ✗ Data management security concerns ✗ No autonomy to action own changes ✗ Unapproachable software provider staff	✓ Price scales with size of userbase ✓ Economically viable quality modules ✓ Proven 100% deliverables record ✓ Specifically designed for small userbases ✓ Automated and streamlined workflows ✓ Cutting-edge regulatory software solutions ✓ Previous data transferred by ETL team ✓ Constant systems rollouts and 9-5 support ✓ ISO27001, ISO9001, Cyber Essentials Plus ✓ Full control over individual portal ✓ Friendly Fortesium team to troubleshoot

As ex-regulators ourselves, we understand the headaches consuming regulatory bodies better than anybody - trust us, we've been there!

We understand the problems facing regulators and draw from our own experiences in the industry to relieve what stresses we can. Whatever your problem, no matter how unique, you can rest assured we'll have encountered something similar before to inspire a creative solution. Thankfully, with Regulator Smart, most of the heavy lifting

has already been done for you! We carefully considered common client issues and built-in solutions as standard to negate these fears out-of-the-box. With Regulator Smart, we intend for you to have a pain-free setup, so we can leave you with full confidence to freely action your own exciting changes following a successful launch.

Smart for you...



Initial Registration

- ✓ Drag-and-drop customisable online forms
- ✓ Quick, easily accessible online registration
- ✓ Save and load partially completed forms
- ✓ View application information within workflow
- ✓ Member automatically added to register
- ✓ Membership status automatically updates



Annual Renewal

- ✓ Process renewals with our 3-click method
- ✓ Set custom renewal date, alerts, and emails
- ✓ Drag-and-drop customisable online forms
- ✓ Quick, easily accessible online renewal
- ✓ Save and load partially completed forms
- ✓ View application information within workflow



Data Analytics

- ✓ Incorporate Microsoft PowerBI metrics
- ✓ Monitor key performance indicators
- ✓ Locate bottlenecks within your processes
- ✓ Deduce route cause of bottlenecks
- ✓ Implement custom solution to bottlenecks
- ✓ Use data in articles for user consumption



Payments

- ✓ Set custom payment prices for each process
- ✓ Take payments digitally by credit/debit card
- ✓ Payments made through secure online portal
- ✓ Support for direct debit payments
- ✓ Payments automatically generate receipt
- ✓ Refund/override payments when required

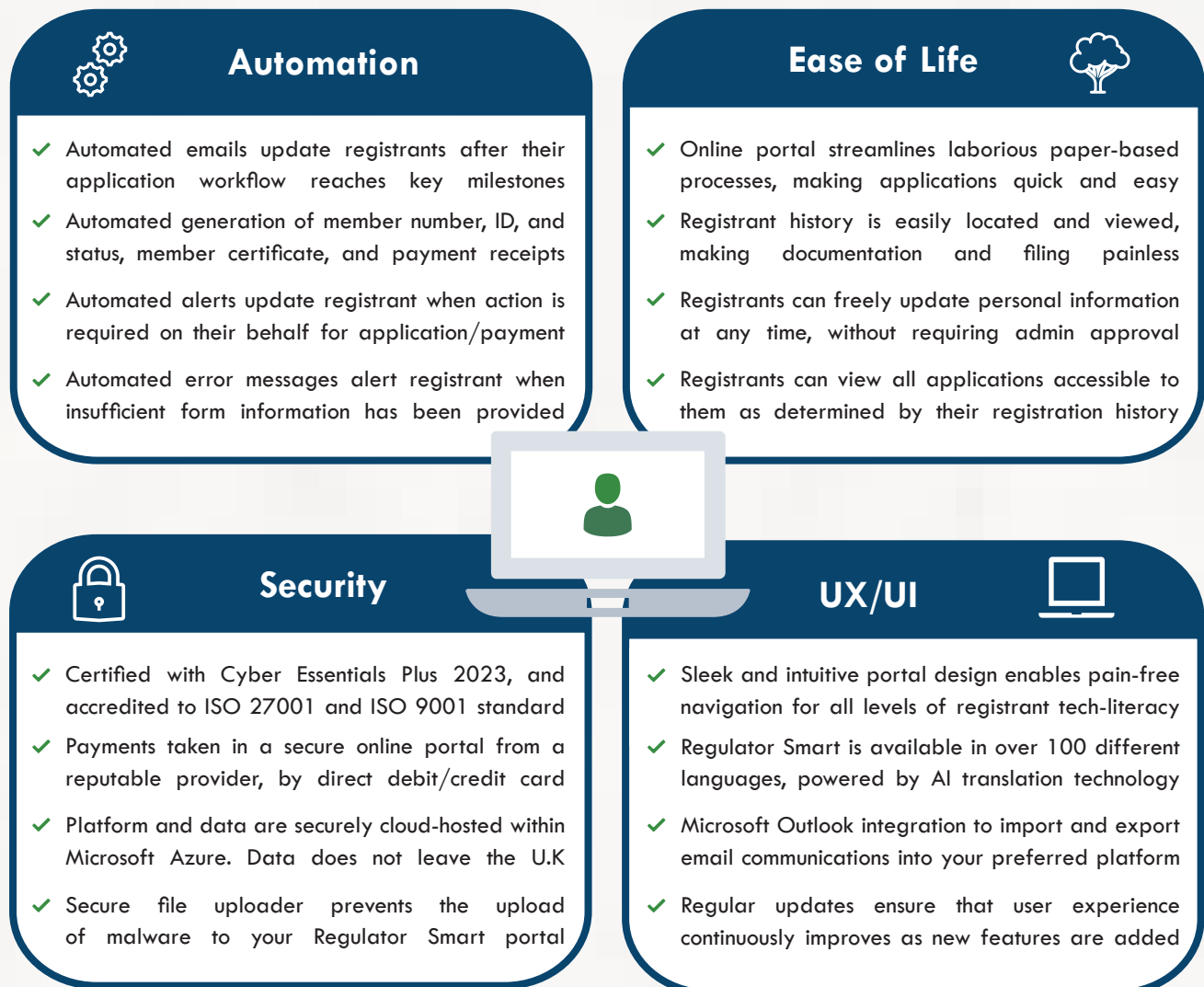
Work smart and cut straight to the chase with Regulator Smart's state-of-the-art modules to enhance your regulatory processes.

With Regulator Smart, gain access to the above modules, each designed to promote efficiency and streamline your processes. We carefully handpicked these 'out-of-the-box' modules to address common issues shared by all regulatory bodies. Should you require any of Fortesium's other modules, arrangements can be made during consultation, however we believe the simplicity and broad applicability of these modules will satisfy the needs of most regulators.

Use customised forms to admit applicants to your register with initial registration. Set and procure the corresponding payment fee securely by credit/debit card transfer, with options to pay by direct debit, override, or refund payment. Set your renewal date and open the annual renewal window with our pain-free, three-click process. Alongside these key modules, oversee all your registrants in your member table, and edit their details as you see fit. It really is that easy!

...Smart for registrants

All Fortesium software is built with a user-first methodology - this extends not only to our own clients user experience, but also to their registrants



It is incredibly important to us that not only do our clients have a great experience with Fortesium software, but their registrants do too. To put it simply, if we're not keeping your registrants happy, then we're not doing our job. Because of

this, we go to great lengths to ensure our platform maintains a healthy balance of intuition and innovation. We understand our end users have varying IT experience, and we are proud to deliver software accommodating for all backgrounds.

Smart delivery

01. Consultation

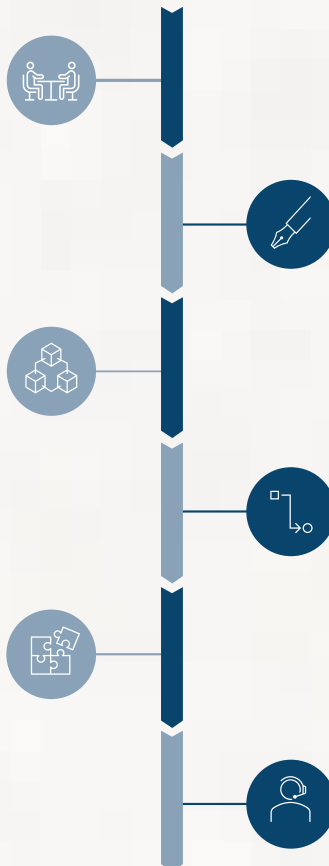
Meet with one of our consultants to ascertain whether Regulator Smart is the correct product for your business.

03. Portal Creation

Our technical team setup your non-live Regulator Smart portal environments as outlined in the agreement phase.

05. Go-live

Once both client and Fortesium are ready for go-live, our technical team will rollout your live Regulator Smart portal.



02. Agreement

A written agreement is formed between your company and Fortesium to outline the partnership.

04. Data Migration

If required, our technical team import over your previous data using our ETL (extract, transform, load) process.

06. Support

As part of your Regulator Smart agreement, receive 9-5 Mon-Fri support from our support team via FreshDesk.

Thanks to our customisable off-the-shelf ethos regarding our software delivery, setting up your Regulator Smart portal can be achieved in six easy steps.

When building software, we always strive to keep client experience at the front of our minds. We apply the same philosophy when delivering a project, meaning it is highly important that our clients find incorporation of our software stress-free. To realise this, we insist upon taking the time for frequent communications between both parties

to maintain the vision and momentum of delivery. In particular, we invest significant resources into the initial consultation period to outline clear project goals and ensure there is a single shared target for both client and provider. We can say with great certainty that our approach saves both parties time, money, and resources.

Other products

Different regulators have different requirements. Feel free to ask us about our other products to assess if they better suit your needs.



REGULATOR
ONLINE

Regulator Online is our enterprise product, aimed at the regulator with intricate processes in need of a more hands-on approach from Fortesium. A powerful all-in-one regulatory hub, Regulator Online revolutionises the way your regulatory body runs, enhancing all aspects of your current systems. Regulator Online comes with all Fortesium modules and relevant features, and where suitable Fortesium can build new functionality for a client's specific requirements. The increased resource demand is reflected in the subscription cost.



SOCIETY
ONLINE

Society Online opens up Fortesium technology to non-professional organisations. Convenient and slick, Society Online is every society's best friend, providing a fun experience where members can communicate and receive information regarding upcoming events. A subscription to Society Online is a great option for societies looking to be taken seriously, or for fun-loving communities to get creative with their event planning! Society Online subscriptions include access to Fortesium's support desk Monday-Friday, 9-5.



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FORTESIUM

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<https://twitter.com/FortesiumUK>

